

CHAPTER 12.20 MONEY LAUNDERING (PREVENTION) ACT

Revised Edition

Showing the law as at 31 December 2017

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• Act • Subsidiary Legislation •

ACT

(Acts 8 of 2010, 9 of 2011, 13 of 2013, 20 of 2016, Statutory Instrument 144/2012)

Act 8 of 2010 .. in force 1 February 2010

Amended by Act 9 of 2011 .. in force 3 May 2011

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**CHAPTER 12.20
MONEY LAUNDERING (PREVENTION) ACT**

AN ACT to consolidate the law relating to money laundering and for related matters.

Commencement [1 February 2010]

**PART 1
PRELIMINARY**

1. Short title

This Act may be cited as the Money Laundering (Prevention) Act.

2. Interpretation

(1) In this Act —

“**account**” means a facility by which a financial institution or person engaged in other business activity —

- (a) accepts deposits of money;

- (b) allows withdrawals or transfers of money;
- (c) pays or collects cheques or payment orders drawn on a financial institution or person engaged in other business activity by a person or on behalf of a person;
- (d) supplies a safety deposit box; or
- (e) engages in any other activity for and on behalf of an account holder;

“**Advisory Council on Misuse of Drugs**” means the Advisory Council on the Misuse of Drugs established under the Drugs (Prevention of Misuse) Act or any enactment replacing it;

“**Authority**” means the Financial Intelligence Authority continued under section 4;

“**Court**” means the High Court;

“**criminal conduct**” means any indictable or summary offence or an offence triable both summarily or on indictment; (*Substituted by Act 20 of 2016*)

“**Director**” means the Director of the Financial Intelligence Authority appointed under section 4;

“**document**” includes —

- (a) a thing on which there is writing, marks, figures, symbols or perforations, having a meaning for a person qualified to interpret the writing, marks, figures, symbols or perforations;
- (b) a thing from which sounds, images or writing may be reproduced; and
- (c) a map, plan, drawing or photograph;

“**drug trafficking offence**” means —

- (a) possession of a controlled drug for the purpose of supplying contrary to section 8(3) of the Drug (Prevention of Misuse) Act;
- (b) trafficking in a controlled drug contrary to section 16 of the Drug (Prevention of Misuse) Act;
- (c) assisting another to retain the benefit of drug trafficking contrary to section 17 of the Drug (Prevention of Misuse) Act;

“**Financial Action Task Force**” means the inter-governmental body whose purpose is the development and promotion of policies, both at national and international levels, to combat money laundering and terrorist financing;

“**financial institution**” means a financial institution listed in Part A of Schedule 2;

“**Foreign Financial Intelligence Unit**” means a body or bodies outside of Saint Lucia which performs functions similar to the Authority;

“**forfeiture**” means the permanent deprivation of property by order of a court or other competent authority;

“**forfeiture order**” means an order made under section 24;

“**freeze**” means to temporarily prohibit the transfer, conversion, disposition or movement of property or to temporarily assume custody or control of property on the basis of an order by a court or other competent authority;

“**freezing order**” means an order made under section 23;

“**guidance notes**” means guidance notes issued by the Authority under section 6(f);

“**identification record**” means —

- (a) documentary evidence to prove the identity of a person who is a nominee, agent, beneficiary or principal in relation to a transaction; or
- (b) in the case where the person is a corporate body —
 - (i) incorporated in Saint Lucia, the certificate of incorporation of that body,
 - (ii) incorporated outside of Saint Lucia, the authenticated certificate of incorporation or equivalent document of that body,
 - (iii) the most recent annual return to the Registrar of the Court in Saint Lucia where the corporate body is incorporated abroad, or
 - (iv) documentary evidence to prove the identity of an officer of the corporate body;

"joint account" means an account held by 2 or more persons;

"Minister" means the Attorney General;

"money laundering" means conduct which constitutes an offence under section 28, 29, or 30; *(Inserted by Act 20 of 2016)*

"other business activity" means the business activities listed in Part B of Schedule 2;

"person" includes any entity, natural or juridical, a corporation, partnership, trust or estate, joint stock company, association, syndicate, joint venture, or other unincorporated organization or group, capable of acquiring rights or entering into obligations; *(Substituted by Act 20 of 2016)*

"proceeds" *(Deleted by Act 20 of 2016)*

"proceeds of criminal conduct" means property —

- (a) derived from or obtained directly or indirectly; or
 - (b) mingled with any property derived from or obtained directly or indirectly;
- by any person from the commission of criminal conduct;

(Substituted by Act 20 of 2016)

"property" includes money, movable or immovable property, corporeal or incorporeal property and an interest in property;

"requesting State" means a State which makes a request to Saint Lucia for assistance under the Mutual Assistance in Criminal Matters Act or any enactment replacing it;

"relevant offence" *(Deleted by Act 20 of 2016)*

"transaction" includes —

- (a) any deposit, withdrawal, exchange or transfer of funds in any currency whether in cash or by cheque, payment order or other instrument or by electronic or other non-physical means;
- (b) any payment made or received in satisfaction in whole or in part of any contractual or legal obligation;
- (c) a matter between the holders of a joint account relating to the joint account;
- (d) entering into a fiduciary relationship;
- (e) an internet transaction;

- (f) opening of a joint account where the purpose of the account is to facilitate a transaction between the holders of the joint account;
- (g) opening of an account; and
- (h) the purchase of anything or service including any service provided by a financial institution or person engaged in other business activity;

(Substituted by Act 20 of 2016)

"transaction record" includes where relevant to a transaction —

- (a) the identification records of a person who is a party to a transaction;
- (b) a description of the transaction sufficient to identify the date, purpose and method of execution;
- (c) the details of any account used for a transaction including the name of the financial institution or person engaged in other business activity, address and sort code;
- (d) the total value of the transaction;
- (e) the name and address of the employee in the financial institution or person engaged in other business activity who prepared the transaction record;
- (f) all business correspondence relating to the transaction;
- (g) documents relating to the background and purpose of the transaction.

(Substituted by Act 20 of 2016)

(2) A reference in this Act to a document includes a reference to —

- (a) part of a document; and
- (b) a copy, reproduction or duplicate of the document, or of part of the document.

3. Jurisdiction to try offences under this Act

(1) The Court has jurisdiction to try an offence under this Act if the act or omission constituting the offence is committed in Saint Lucia.

(2) For the purposes of subsection (1), an act or omission committed outside Saint Lucia and which would, if committed in Saint Lucia constitute an offence under this Act, is deemed to have been committed in Saint Lucia if —

- (a) the person committing the act or omission is —
 - (i) a citizen of Saint Lucia,
 - (ii) not a citizen of Saint Lucia but is ordinarily resident in Saint Lucia;
- (b) the person committing the act or omission is present in Saint Lucia and cannot be extradited to a foreign State having jurisdiction over the offence constituted by the act or omission;
- (c) the act or omission is committed against a citizen of Saint Lucia;
- (d) the act or omission is committed against property belonging to the Government of Saint Lucia outside Saint Lucia; or
- (e) the person who commits the act or omission is, after its commission, present in Saint Lucia.

PART 2
CONTINUATION, FUNCTIONS AND POWERS OF AUTHORITY

4. Continuation of Authority

(1) There continues to be a body to be known as the Financial Intelligence Authority.

(2) The Authority consists of 5 persons appointed for a term of 2 years by the Minister as follows —

- (a) a Chairperson;
- (b) a representative of the Financial Sector Supervision Unit;
- (c) a representative from the Attorney General's Chambers;
- (d) a person with expertise in the area of law enforcement;
- (e) a person with expertise in the area of accounting.

(3) The Authority must be serviced by a secretariat comprising —

- (a) the Director who is the Chief Executive Officer of the Authority;
- (b) such number of police officers, customs officers, inland revenue officers or persons from the private sector having suitable qualifications and experience to serve as financial investigators;
- (c) such other general support personnel as the Authority considers necessary.

(4) A police officer, customs officer or inland revenue officer that services the secretariat under subsection (3) retains the powers provided —

- (a) in the case of a police officer, under the Police Act and the Criminal Code;
- (b) in the case of a customs officer, under the Customs (Control and Management) Act;
- (c) in the case of an inland revenue officer, under the Income Tax Act.

(5) The Authority shall appoint a Director and such other general support personnel as the Authority considers necessary on such terms and conditions as the Authority may determine. (*Substituted by Act 9 of 2011*)

(6) The Authority may, with the approval of the Minister, in writing, appoint consultants having suitable qualifications and experience to provide services to the Authority.

5. Functions of the Authority

(1) In the exercise of its functions under subsection (2), the Authority shall act as the agency responsible for receiving, analyzing, obtaining, investigating and disseminating information which relates to or may relate to the proceeds of criminal conduct under this Act and offences under the Proceeds of Crime Act or any enactment replacing it.

(2) Without limiting the provisions of subsection (1) and despite any other law to the contrary, the Authority —

- (a) shall collect, receive and analyze reports and information submitted to the Authority by a financial institution and a person engaged in other business activity under this Act and the Proceeds of Crime Act from the Customs and Excise Department, Inland Revenue Department, from the Royal Saint Lucia Police Force and from a Foreign Financial Intelligence Unit;
- (b) shall advise the Minister in relation to the detection and prevention of money laundering, terrorism and terrorist financing in Saint Lucia;

- (c) shall advise the Minister of the work of the Authority and in particular on matters that could affect public policy or the priorities of the Authority;
- (d) prepare and submit interim reports every 3 months reviewing the work of the Authority;
- (e) may disseminate information to the Customs and Excise Department, Inland Revenue Department, Commissioner of Police or the Director of Public Prosecutions; (*Substituted by Act 9 of 2011*)
- (f) shall retain the record of all information that it receives for a minimum period of 5 years;
- (g) may provide information relating to suspected money laundering or information relating to a suspicious activity report to any Foreign Financial Intelligence Unit subject to the conditions the Authority may consider appropriate;
- (h) may enter into any agreement or arrangement, in writing, with any Foreign Financial Intelligence Unit which is considered by the Authority to be necessary or desirable for the discharge or performance of its functions;
- (i) shall compile statistics or records;
- (j) may consult with any person, institution or organization for the purpose of performing its functions or exercising its powers under this Act;
- (k) shall advise a financial institution and a person engaged in other business activity of the obligations under measures that have been or might be taken to detect, prevent and deter the commission of offences under the Proceeds of Crime Act, Cap. 3.04 or any enactment replacing it;
- (l) shall advise the Minister as to the participation of Saint Lucia in the international effort against money laundering and financing of terrorism;
- (m) may do any other matter incidental to its functions under this section.

6. Powers of the Authority

(1) For purposes of carrying out its function under section 5, the Authority has the power to —

- (a) enter into the premises of a financial institution or person engaged in other business activity during normal working hours and inspect a transaction record kept by the financial institution or person engaged in other business activity whether or not a suspicious transaction report has been made by the financial institution or person engaged in other business activity; (*Amended by Act 20 of 2016*)
- (b) require from any person, institution or organization the production of any information that the Authority considers relevant to the fulfillment of its functions;
- (c) ask questions relevant to a transaction record inspected under paragraph (a);
- (d) make notes or take a copy of part or all of the transaction record inspected under paragraph (a);
- (e) instruct a financial institution or person engaged in other business activity to take steps as may be appropriate to facilitate an investigation by the Authority;
- (f) issue from time to time guidelines to financial institutions or persons engaged in business activity as to compliance with this Act and Regulations made under this Act;

- (g) interview and take statements from any person in relation to a money laundering offence;
- (h) conduct an inspection of any financial institution or a person engaged in other business activity whenever in its judgment an inspection is necessary or expedient to determine compliance by the financial institution or person engaged in other business activity with the requirements of this Act or any instructions relating to money laundering given by the Authority. *(Substituted by Act 20 of 2016)*
- (2) Any person failing or refusing to provide the information as is required under subsection (1)(b) commits an offence and is liable on summary conviction, to a fine not exceeding \$50,000 or to imprisonment for a term not exceeding 10 years or both.
- (3) A financial institution or person engaged in other business activity who fails to answer any question under subsection (1)(c) commits an offence and is liable on summary conviction to a fine not exceeding \$50,000 or imprisonment for a term not exceeding 10 years. *(Inserted by Act 20 of 2016)*
- (4) For the purposes of subsection (1)(d) the expression "take a copy" includes making an electronic, a digital, microfiche copy or photocopy. *(Inserted by Act 20 of 2016)*

7. Additional functions

In addition to its functions under section 5, the Authority shall —

- (a) report to the Commissioner of Police and Director of Public Prosecutions information derived from an inspection carried out under section 6 if, on the basis of the information the Authority has reasonable grounds to suspect that a transaction involves the proceeds of criminal conduct;
- (b) within 5 years after an inspection, destroy a note or copy of a note made under section 6 except where the note or copy has been sent to the Commissioner of Police and the Director of Public Prosecutions;
- (c) *(Deleted by Act 9 of 2011);*
- (d) create training requirements and facilitate, with the co-operation of a financial institution or person engaged in other business activity, the training for a financial institution or person engaged in other business activity in respect of transaction record keeping or reporting obligations required by this Act.

8. Investigation

(1) The Authority shall not conduct an investigation into a financial institution or a person engaged in other business activity other than for the purpose of ensuring compliance by the financial institution or the person engaged in other business activity with this Act.

(2) The Authority may conduct an investigation into a financial institution or a person engaged in other business activity if the Authority has reasonable grounds to suspect that a transaction involves the proceeds of criminal conduct or attempted transaction involves the proceeds of criminal conduct regardless of the amount of the transaction whether or not a suspicious transaction report is made by the financial institution or person engaged in other business activity.

9. Revenue of Authority

The revenue of the Authority consists of —

- (a) revenues allocated from the Consolidated Fund;
- (b) grants from international funding or financial agencies; and

- (c) any other money lawfully contributed, donated, or bequeathed to the Authority from any legitimate source.

10. Expenses of Authority

The expenses of the Authority, including the remuneration of members and staff must be paid out of the revenue of the Authority.

11. Financial year

The financial year of the Authority is the 12 months ending on 31 March in any year.

12. Annual Report

(1) The Authority shall prepare and submit to the Minister on or before 1 June in each year or such other later time as the Minister directs, an annual report reviewing the work of the Authority.

(2) The Minister shall lay or cause to be laid a copy of every annual report in Parliament.

13. Annual Budget

The Authority shall prepare for each financial year an annual budget of revenue and expenditure which the Authority shall submit to the Minister at least 3 months prior to the commencement of the financial year.

14. Accounts and audit

(1) The Authority shall keep proper accounts and other records in relation to the Authority in accordance with generally accepted international standards, and shall prepare in respect of each financial year a statement of accounts.

(2) The accounts of the Authority for each financial year shall be audited by an auditor to be appointed by the Director with the approval of the Minister.

(3) An auditor appointed under subsection (2) shall conduct the audit in accordance with generally accepted international auditing standards and principles.

(4) The Board, the Director and staff of the Authority shall grant to the auditor appointed under subsection (2) access to all books, deeds, contracts, accounts, vouchers, or other documents which the auditor may deem necessary and the auditor may require the person holding or accountable for such document to appear, make a signed statement or provide such information in relation to the document as the auditor deems necessary.

(5) A person required to appear, make a signed statement or to provide information under subsection (4) and who fails to comply commits an offence and upon summary conviction is liable to a fine not exceeding \$3,000.00 or to imprisonment for a term not exceeding 6 months or to both and to revocation of his or her appointment as a member of the Board, the Director or staff of the Authority in accordance with this Act.

(6) As soon as the accounts have been audited the Authority shall submit a copy to the Minister and a copy of any report made by the auditor.

(7) The Minister shall lay or cause to be laid a copy of the audited accounts in Parliament.

**PART 3
PREVENTION MEASURES**

15. Customer identity

(1) A financial institution or a person engaged in other business activity shall take reasonable measures to satisfy the financial institution or person engaged in other business activity as to the true identity of a person seeking to enter into a transaction with or to carry out a transaction or series of transactions with the financial institution or person engaged in other business activity.

(2) A financial institution or a person engaged in other business activity shall establish and maintain identification procedures that require —

- (a) an applicant for a type of business mentioned in subsection (3) to produce satisfactory evidence of his or her identity, in accordance with the guidance notes, as soon as practicable after first making contact with the financial institution or person engaged in other business activity;
- (b) if satisfactory evidence is not obtained, that the business in question must not proceed any further or, in relation to a type of business mentioned in subsection (3)(d) shall only proceed in accordance with any direction, by the Authority.

(3) This section applies to the following types of business —

- (a) the forming of a business relationship;
- (b) a one-off transaction where payment is to be made by or to the applicant of \$10,000 or more;
- (c) two or more one-off transactions that —
 - (i) appear to a person handling the transaction on behalf of the regulated institution to be linked, and
 - (ii) in respect of which, the total amount payable by or to the applicant is \$10,000 or more;
- (d) where in respect of a one-off transaction a person handling the transaction on behalf of the financial institution or person engaged in other business activity knows or suspects —
 - (i) that the applicant is engaged in money laundering, regardless of the amount of the transaction, or (*Substituted by Act 13 of 2013*)
 - (ii) that the transaction is carried out on behalf of another person engaged in money laundering.

(4) If an applicant for business is introduced to a financial institution or person engaged in other business activity by another financial institution or person engaged in other business activity; a written assurance from the introducing financial institution or person engaged in other business activity to the effect that evidence of the identity of the applicant has been obtained and recorded under procedures maintained by the introducing financial institution or person engaged in other business activity is satisfactory evidence of identity for the purpose of subsection (2).

(5) Where an applicant for business is introduced to a financial institution or person engaged in other business activity by another financial institution or person engaged in other business activity a written assurance must be given that information as to identity will be exchanged in the event that the Authority requests that information to assist in a criminal investigation.

(6) Where a person requests a financial institution or a person engaged in other business activity to enter into a transaction, the financial institution or person engaged in other business activity shall take reasonable measures to establish whether the person is acting on behalf of another person.

(7) Where it reasonably appears to a financial institution or a person engaged in other business activity that a person requesting to enter into a transaction is acting on behalf of another person, the financial institution or a person engaged in other business activity shall take reasonable measures to establish the true identity of the other person on whose behalf or for whose benefit the person may be acting in the proposed transaction, whether as a trustee, nominee, agent or otherwise.

(8) If an applicant for business in a case mentioned in subsection (6) is another financial institution or person engaged in other business activity or a foreign regulated institution, it is reasonable for the financial institution or person engaged in other business activity to accept a written assurance from the applicant for business to the effect that evidence of the identity of the principal has been obtained and recorded under procedures maintained by the applicant for business. *(Amended by Act 9 of 2011)*

(9) In determining what constitutes reasonable measures for the purposes of this section, a financial institution or a person engaged in other business activity shall have regard to the guidance notes and all the circumstances of the case and in particular —

- (a) as to whether the person is resident or is a corporate body incorporated in a country in which there are in force provisions applicable to it to prevent the use of a financial institution or a person engaged in other business activity for the purpose of money laundering; or
- (b) to custom or practice current to the relevant business.

(10) Nothing in this section requires the production of identity records where —

- (a) the applicant is a financial institution to which this Act applies; or
- (b) there is a transaction or series of transactions taking place in the course of an established business relationship, in respect of which the applicant has already produced satisfactory evidence of identity.

(11) In this section —

“applicant for business” means a person seeking to enter into a transaction, from a business relationship or carry out a one-off transaction, with a financial institution or person engaged in other business activity;

“business relationship” means an arrangement between any person, a financial institution or person engaged in other business activity, the purpose of which is to facilitate the carrying out of financial and other related transactions on a regular basis;

“established business relationship” means a business relationship in relation to which the financial institution or person engaged in other business activity has obtained evidence of identity of the applicant for business regarded by this section;

“one-off transactions” means a transaction carried out other than in the course of an established business relationship.

16. Responsibility of financial institution or person engaged in other business activity

(1) A financial institution or a person engaged in other business activity shall —

- (a) establish and maintain transaction records for both domestic and international transactions for a period of seven years after the completion of the transaction recorded;
- (b) where evidence of a person’s identity is obtained in accordance with section 15, establish and maintain a record that indicates the nature of the evidence obtained and which comprises either a copy of the evidence or information as would enable a copy of it to be maintained;
- (c) report to the Authority a transaction where the identity of a person involved in the transaction or the circumstances relating to the transaction

gives an employee of the financial institution or person engaged in other business activity reasonable grounds to suspect that the transaction involves the proceeds of criminal conduct; (*Substituted by Act 13 of 2013 and by Act 20 of 2016*)

- (d) report to the Authority where accounts and business relationships are terminated or closed because the financial institution or person engaged in other business activity is unable to satisfy itself as to the background and purpose of the transaction;
- (e) comply with an instruction issued to it by the Authority under section 6(e);
- (f) permit a member of the Authority to enter into any premises of the financial institution or a person engaged in other business activity during normal working hours; and —
 - (i) inspect the transaction records kept under paragraph (a),
 - (ii) make notes or take a copy of the whole or part of the transaction record,
 - (iii) answer any questions from the Authority in relation to the transaction record;
- (g) develop and apply internal policies, procedures or controls to combat money laundering and terrorist financing, and develop audit functions to evaluate the internal policies, procedures or controls;
- (h) develop and apply policies and procedures to address specific risks associated with non-face-to-face business relationships or countries that do not apply the Financial Action Task Force Recommendations;
- (i) comply with the guidelines or training requirements issued by the Authority in accordance with this Act;
- (j) develop a procedure to audit compliance with this section;
- (k) report to the Authority any suspicious transaction relating to money laundering as soon as reasonably practicable, and in any event, within 7 days of the date the transaction was deemed to be suspicious;
- (l) upon the request of the Authority, report to the Authority all currency transactions in excess of \$25,000;
- (m) report to the Authority complex transactions or unusual transactions;
- (n) appoint a Compliance Officer at the management level who must be a fit and proper person approved by the financial institution or person engaged in other business activity;
- (o) develop programmes against money laundering and terrorist financing and the programme must include —
 - (i) the development of internal policies, procedures and controls, including appropriate compliance management arrangements, and adequate screening procedures to ensure high standards when hiring employees,
 - (ii) an ongoing employee training programme,
 - (iii) an audit function to test the system.

(2) Where a financial institution or a person engaged in other business activity discloses information to the Authority in accordance with this Act, but in breach of another enactment or a contract, the financial institution or a person engaged in other business activity, the director or employees of the financial institution or person engaged in other business activity are not liable for the breach.

(3) Where a financial institution or a person engaged in other business activity makes any report pursuant to subsection (1) the financial institution or a person engaged in other business activity and the employees, staff, directors, owners or other representatives of the financial institution or person engaged in other business activity shall not disclose to the person who is the subject of the report or to anyone else —

- (a) that the financial institution or person engaged in other business activity has formed a suspicion;
- (b) that information has been communicated to the Authority; or
- (c) any other information from which the person to whom the information is disclosed could reasonably be expected to infer that the suspicion had been formed or that a report had been made, or is in the process of being made, under subsection (1). (*Substituted by Act 13 of 2013*)

(4) Where a financial institution or a person engaged in other business activity acts in contravention of subsection (3), a person who, at the time of the commission of the offence, acted or purported to act in an official capacity for or on behalf of the financial institution or person engaged in other business activity, commits an offence and is liable on summary conviction to a fine of not less than \$100,000 and not exceeding \$500,000 or to imprisonment for a term of not less than 7 years and not exceeding 15 years or both.

(5) A financial institution or a person engaged in other business activity shall keep a record in the true name of the account holder.

(6) In any case where the Authority has notified a financial institution or a person engaged in other business activity in writing that particular records are or may be relevant to an investigation that is being carried out, records must be retained pending the outcome of the investigation.

(7) A financial institution or person engaged in other business activity shall keep a record —

- (a) if the record relates to the opening of an account with the financial institution for a period of 7 years after the day on which the account is closed;
- (b) if the record relates to the renting by a person of a deposit box held by the financial institution, for a period of 7 years after the day on which the deposit box ceases to be used by the person; or
- (c) in any other case, for a period of 7 years after the day on which the transaction recorded takes place.

(7A) A financial institution or person engaged in other business activity shall pay attention to —

- (a) all complex, unusual or large transactions, whether complicated or not;
- (b) electronic funds transfers that do not contain complete originator information;
- (c) insignificant but periodic transactions that have no apparent or visible economic or lawful purpose; and
- (d) relations and transactions with persons including businesses and other financial institutions from countries that have not adopted comprehensive and effective money laundering systems.

(Inserted by Act 20 of 2016)

(8) A financial institution or a person engaged in other business activity shall keep all records or copies of records in a form that will allow retrieval in legible form of the records within a reasonable period of time in order to reconstruct the transaction for the purpose of assisting the investigation and prosecution of a suspected money laundering offence.

(9) A financial institution or a person engaged in other business activity that contravenes subsection (8) commits an offence and is liable on summary conviction to

a fine of not less than \$100,000 and not exceeding \$500,000 or to imprisonment for a term of not less than 7 years and not exceeding 15 years or both.

16A. Standard for reasonable suspicion

The question whether a reasonable suspicion for the purposes of section 16 has been formed shall be determined objectively having regard to all the facts and surrounding circumstances.

(Inserted by Act 20 of 2016)

17. Customer due diligence

(1) A financial institution or a person engaged in other business activity shall undertake customer due diligence measures when there is doubt about the veracity or adequacy of previously obtained customer identification data including identifying and verifying the identity of customers, when —

- (a) establishing business relations;
- (b) carrying out occasional transactions above \$25,000 or that are wire transfers;
- (c) on funds transfers and related messages that are sent;
- (d) funds are transferred and do not contain complete originator information;
(Amended by Act 20 of 2016)
- (e) there is a suspicion of money laundering or terrorist financing.

(Substituted by Act 9 of 2011)

(2) A financial institution or a person engaged in other business activity shall ensure that any document, data or information collected under the customer due diligence process is kept up-to-date and relevant by undertaking routine reviews of existing records particularly for high risk categories of customers or business relationships.

(3) A financial institution or person engaged in other business activity shall provide for —

- (a) performing enhanced due diligence for higher risk categories of customer, business relationship or transaction;
- (b) applying reduced or simplified measures where there are low risks of money laundering or terrorist financing or where adequate checks and controls exist in national system respectively; *(Amended by Act 9 of 2011)*
- (c) applying simplified or reduced customer due diligence to customers resident in another country which is in compliance and have effectively implemented the Financial Action Task Force recommendations.

(4) The customer due diligence measures to be taken under this section are as follows —

- (a) subject to subsection (11), identifying a customer and verifying a customer's identity using reliable, independent source documents, data or information;
- (b) subject to subsection (11), identifying the beneficial owner, and taking reasonable measures to verify the identity of the beneficial owner such that the financial institution or person engaged in other business activity is satisfied that it knows who the beneficial owner is and for legal persons and arrangements this should include financial institutions taking reasonable measures to understand the ownership and control structure of the customer; *(Amended by Act 9 of 2011)*

- (c) obtaining information on and examining as far as possible the background, purpose and intended nature of the business relationship; (*Substituted by Act 20 of 2016*)
- (d) conducting ongoing due diligence on the business relationship and scrutiny of transactions undertaken throughout the course of that relationship to ensure that the transactions being conducted are consistent with the financial institution's or person engaged in other business activity knowledge of the customer, their business and risk profile, including, where necessary, the source of funds. (*Amended by Act 9 of 2011*)

(5) A financial institution or person engaged in other business activity shall apply each of the customer due diligence measures under subsection (4)(a) to (d), but may determine the extent of such measures on a risk sensitive basis depending on the type of customer, business relationship or transaction.

(6) Where the financial institution or person engaged in other business activity is unable to comply with paragraphs (a) to (c) of subsection (4), the financial institution or person engaged in other business activity shall not open the account, commence business relations or perform the transaction; or shall terminate the business relationship; and shall consider making a suspicious transaction report in relation to the customer.

(7) A financial institution or person engaged in other business activity may rely on intermediaries or other third parties to perform paragraphs (a) to (c) of subsection (4) of the customer due diligence process or to introduce business, provided that the criteria set out in subsection (8) are met.

(8) The criteria that should be met for the purposes of subsection (7) are as follows —

- (a) a financial institution or a person engaged in other business activity relying upon an intermediary or third party shall immediately obtain the necessary information in paragraphs (a) to (c) of subsection (4) of the customer due diligence process;
- (b) a financial institution or a person engaged in other business activity shall take adequate steps to satisfy themselves that copies of identification data and other relevant documentation relating to the customer due diligence requirements will be made available from the intermediary or third party upon request without delay;
- (c) a financial institution or a person engaged in other business activity shall satisfy itself that the intermediary or third party is regulated and supervised for, and has measures in place to comply with the customer due diligence requirements.

(9) For higher risk categories, a financial institution or person engaged in other business activity shall perform enhanced due diligence.

(10) Where there are low risks, a financial institution or person engaged in other business activity may apply reduced or simplified measures.

(11) A financial institution or person engaged in other business activity shall verify the identity of the customer and beneficial owner before or during the course of establishing a business relationship or conducting transactions for occasional customers.

(12) A financial institution or person engaged in other business activity shall complete the verification as soon as reasonably practicable following the establishment of the relationship, where the money laundering risks are effectively managed and where this is essential not to interrupt the normal conduct of business.

(13) The measures that are taken by the financial institution or person engaged in other business activity must be consistent with any guidelines issued by the Authority.

(14) This section applies to all new customers and existing customers on the basis of materiality and risk, and a financial institution or person engaged in other business

activity may conduct customer due diligence on existing relationships at appropriate times.

(15) Where a financial institution or person engaged in other business activity relies on intermediaries or other third parties pursuant to subsection (14), the ultimate responsibility for customer identification and verification remains with the financial institution or person engaged in other business activity relying on the third party.

18. Politically exposed persons

A financial institution or a person engaged in other business activity shall —

- (a) document money laundering and terrorist financing policies and procedures and appropriate risk management systems;
- (b) create policies and procedures that deal with politically exposed persons;
- (c) configure information technology systems to identify politically exposed persons;
- (d) ensure that transactions relating to politically exposed persons are authorized by senior management;
- (e) ensure that source of funds and source of wealth are determined for politically exposed persons;
- (f) enhance customer due diligence that must be performed on an on-going basis on all accounts held by politically exposed persons.

19. Internal reporting procedures

A financial institution or a person engaged in other business activity shall establish and maintain internal reporting procedures to —

- (a) identify persons at the management level to whom an employee is to report information which comes to the employee's attention in the course of employment that a person may be engaged in money laundering;
- (b) enable a person identified in accordance with paragraph (a) to have reasonable access to all information that may be relevant to determining whether sufficient basis exists to report the matter under section 16(1)(c);
- (c) require the person referred to in paragraph (b) to report the matter under section 16(1)(c) in the event that the person determines that sufficient basis exists.

20. Further precautionary measures

A financial institution or a person engaged in other business activity shall —

- (a) take appropriate measures for the purpose of making its employees aware of the law in force in Saint Lucia relating to money laundering and the procedures or policies established and maintained by the institution or business under this Part;
- (b) provide its employees with appropriate training in the recognition and handling of money laundering transactions.

21. Transactions exceeding \$25,000

(1) Subject to sections 17(3)(b) and 17(4)(d), a person who enters into a transaction with a financial institution or a person engaged in other business activity exceeding \$25,000 shall fill out a source of funds declaration in the prescribed form. *(Substituted by Act 13 of 2013 and amended by Act 20 of 2016)*

(2) A person who makes a false declaration in a source of funds declaration commits an offence and is liable on summary conviction to a fine not exceeding \$50,000 or imprisonment for a term not exceeding 5 years. (*Inserted by Act 20 of 2016*)

22. Warrants to search or seize

A magistrate may, in accordance with the Criminal Code, or any enactment replacing it, issue to a police officer a warrant —

- (a) to enter premises belonging to or in the possession or control of a financial institution or a person engaged in other business activity or an employee of a financial institution or a person engaged in other business activity;
- (b) to search the premises and remove any document, material or other thing on the premises if the magistrate is satisfied by evidence on oath that there are reasonable grounds to believe that —
 - (i) a financial institution or a person engaged in other business activity has failed to keep a transaction record as required by section 16(1)(a),
 - (ii) a financial institution or a person engaged in other business activity has failed to comply with section 16(1)(b), (*Amended by Act 20 of 2016*)
 - (iii) an employee of a financial institution or a person engaged in other business activity is committing, has committed or is about to commit an offence under this Act, (*Amended by Act 20 of 2016*)
 - (iv) a financial institution or person engaged in other business activity has failed without reasonable excuse to file a report under section 16(1)(d) or (k), or (*Inserted by Act 20 of 2016*)
 - (v) a financial institution or person engaged in other business activity has failed without reasonable excuse to comply with any instruction or written warning. (*Inserted by Act 20 of 2016*)

PART 4 FREEZING AND FORFEITURE OF PROPERTY

23. Freezing of property

(1) The Court may, upon an *ex parte* application by the Director of Public Prosecutions, where the Court is satisfied that a person charged or who is about to be charged with an offence under this Act or for whom an arrest warrant for an offence under this Act has been issued, grant an order freezing the property of, or in the possession or under the control of that person or from whom an arrest warrant for an offence under this Act has been issued.

(2) The Court may, in making a freezing order give directions with regard to —

- (a) the duration of the freezing order; or
- (b) the disposal of the property for the purpose of —
 - (i) determining a dispute relating to the ownership of or other interest in the property or a part of the property,
 - (ii) the proper administration of the property during the period of freezing,
 - (iii) the payment of debts incurred in good faith prior to the making of the freezing order,

- (iv) the payment of money to a person referred to in subsection (1) for the reasonable subsistence of that person and that person's family, or
- (v) the payment of the costs of a person referred to in subsection (1) to defend criminal proceedings against that person.

(3) A freezing order ceases to have effect after 7 days of the freezing order being made if the person against whom the freezing order was made has not been charged with an offence under this Act within the 7 days. (*Amended by Act 20 of 2016*)

(4) The Government is not liable for damages or costs arising directly or indirectly from the making of a freezing order under subsection (1) unless it is proved on a balance of probability that the application for the freezing order was made in bad faith.

(5) Where under subsection (2) a court gives a direction for the administration of frozen property, the person upon whom the duty to administer the property is imposed is not liable —

- (a) for any loss or damage to the property;
- (b) for the costs of proceedings taken to establish a claim to the property; or
- (c) to a person having an interest in the property, unless the court in which the claim is made is of the opinion that the person has been negligent in respect of taking of custody or control of the property.

24. Forfeiture of property and Forfeiture Fund

(1) The Director of Public Prosecutions shall apply to the Court for an order for the forfeiture of any property owned by, or in the possession or control of, a person who is convicted of an offence under this Act.

(2) Where an application is made under subsection (1) and the Court is satisfied that a person convicted of an offence under this Act owns or is in possession or control of property that is derived from the offence of money laundering, the Court shall grant the forfeiture order applied for.

(3) In determining whether or not property is derived from money laundering, the standard of proof required for the purposes of subsections (4) or (5) is on a balance of probabilities.

(4) Where it is proved that property which is the subject of a forfeiture order made under subsection (1) is not derived from money laundering, the Court shall return the property to the person.

(5) For the purposes of subsection (4), the burden of proof lies on the person who owns or is in possession or control of the property.

(6) In making a forfeiture order, the Court may give directions —

- (a) for the purpose of determining a dispute as to the ownership of or other interest in the property or a part of the property; and
- (b) as to the disposal of the property.

(7) Upon application to the Court by a person against whom a forfeiture order has been made under this section, the Court may require that a sum deemed by the Court to be the value of the property ordered to be forfeited, be paid by that person to the Court and upon satisfactory payment of that sum by that person, the property ordered to be forfeited shall be returned to that person.

(8) A fund to be known as the Forfeiture Fund must be established under the administration and control of the Accountant General.

(9) Forty percent of the proceeds from the sale of all property forfeited under this section must be deposited in the Forfeiture Fund.

(10) Fifty percent of all proceeds deposited in the Forfeiture Fund under subsection (9) must be allocated to the Authority to be used for the advancement of its work.

(11) Fifty percent of all proceeds deposited in the Forfeiture Fund under subsection (9) must be allocated to the Advisory Council on the Misuse of Drugs to be used for the advancement of its work.

25. Third party rights

(1) An order referred to in section 23 or 24 applies without prejudice to the rights of a third party.

(2) The Registrar of the Court shall notify a third party who has a legitimate legal interest in property which is the subject of an order made under section 23 or 24 by publication of the order in the Gazette and at least one weekly newspaper published in Saint Lucia within 14 days of the order being made.

(3) A third party who has been notified under subsection (2), may make a claim to the Court against property which is the subject of an order made under section 23 or 24.

(4) The Court shall return the property or proceeds of the property to a third party, when it has been demonstrated to the satisfaction of the Court that —

- (a) the third party has a legitimate legal interest in the property or proceeds of the property;
- (b) no participation, collusion or involvement with respect to a money laundering offence which is the subject of the proceedings can be imputed to the claimant;
- (c) the third party lacked knowledge and was not intentionally ignorant of the illegal use of the property or proceeds of the property;
- (d) the third party did not acquire any right in the property from a person proceeded against under circumstances that give rise to a reasonable inference that any right was transferred for the purpose of evading the forfeiture of the property or the proceeds of the property; and
- (e) the third party did all that could reasonably be expected to prevent the illegal use of the property, or proceeds of the property.

26. Application of sections 23 and 24

Sections 23 and 24 apply to property coming into the possession or under the control of a person on or after 26 January 2000.

PART 5 OFFENCES AND PENALTIES

27. Rules for establishing *actus reus*

(1) For the purposes of this Act, conduct engaged in on behalf of a body corporate —

- (a) by a director, servant or agent of that body corporate within the scope of the director, servant or agent's authority; or
- (b) by a person at the direction or with the consent or agreement whether express or implied of a director, servant or agent of that body corporate where the giving of the direction, consent or agreement is within the scope of the authority of the director, servant or agent,

is deemed to have been engaged in by the body corporate.

(2) For the purposes of this Act, conduct engaged in on behalf of a person other than a body corporate —

- (a) by a servant or agent of that person reasonably within the scope of that person's authority; or
- (b) another person at the direction or within the consent or agreement whether express or implied of a servant or agent of that person, where the giving of the direction, consent or agreement is reasonably within the scope of the authority,

is deemed, for the purpose of this Act, to be engaged in by that person.

28. Concealing or transferring proceeds of criminal conduct

(1) A person shall not —

- (a) bring into or remove from Saint Lucia;
- (b) disguise, conceal, invest, manage or engage in any transaction in Saint Lucia; or
- (c) convert or transfer,
any property which in whole or in part directly or indirectly represents the proceeds of criminal conduct.

(Substituted by Act 13 of 2013 and by Act 20 of 2016)

(2) In proceedings against a person for an offence under subsection (1), it is a defence to prove that the person was carrying out a function relating to the enforcement of any provision of this Act. *(Substituted by Act 13 of 2013 and by Act 20 of 2016)*

(3) For the purposes of subsection (1), "disguise or conceal" includes disguising or concealing the disposition, location, movement, nature, ownership or any right of the property. *(Inserted by Act 20 of 2016)*

(4) A person who contravenes subsection (1) or (2) commits an offence and is liable —

- (a) on summary conviction to a fine of not less than \$0.5 million and not exceeding \$1million or to imprisonment for a term of not less than 5 years and not exceeding 10 years or both;
- (b) on conviction on indictment to a fine of not less than \$1million and not exceeding \$2million or to imprisonment for a term of not less than 10 years and not exceeding 15 years or both.

29. Arranging with another to retain the proceeds of criminal conduct

(1) Subject to subsections (3) and (4) a person commits an offence where he or she enters into or becomes concerned in an arrangement which he or she knows or suspects facilitates the acquisition, control, retention or use of the proceeds of criminal conduct on behalf of another person. *(Inserted by Act 20 of 2016)*

(2) In this section, references to any person's proceeds of criminal conduct include a reference to any property which in whole or in part directly or indirectly represented in his or her hands his or her proceeds of criminal conduct.

(3) Where a person discloses in good faith to a police officer a suspicion or belief that any funds or investments are derived from or used in connection with criminal conduct, or any matter on which such a suspicion or belief is based —

- (a) the disclosure is not treated as a breach of any restriction upon the disclosure of information imposed by statute or otherwise and does not give rise to any civil liability; and

- (b) if he or she does any act in contravention of subsection (1) and the disclosure relates to the arrangement concerned, he or she does not commit an offence under this section if —
 - (i) the disclosure is made before he or she does the act concerned and the act is done with the consent of a police officer, or
 - (ii) the disclosure is made after he or she does the act, but is made on his or her initiative and as soon as it is reasonable for him or her to make the disclosure.

(4) In proceedings against a person for an offence under this section, it is a defence to prove —

- (a) that he or she did not know or suspect that the arrangement related to any person's proceeds of criminal conduct;
- (b) that he or she did not know or suspect that by the arrangement the retention or control by or on behalf of A of any property was facilitated or, as the case may be, that by the arrangement any property was used as mentioned in subsection (1)(b); or
- (c) that —
 - (i) he or she intended to disclose to a police officer such a suspicion, belief or matter as is mentioned in subsection (3) in relation to the arrangement, but
 - (iii) there is reasonable excuse for his or her failure to make any such disclosure in the manner mentioned in subsection (3)(b).

(5) In the case of a person who was in employment at the time in question, subsections (3) and (4) have effect in relation to disclosures and intended disclosures to the appropriate person in accordance with any procedure established by his or her employer for the making of such disclosures as they have effect in relation to disclosures, and intended disclosures, to a police officer.

(6) A person who contravenes subsection (1) commits an offence and is liable —

- (a) on summary conviction to a fine of not less than \$0.5 million and not exceeding \$1million or to imprisonment for a term of not less than 5 years and not exceeding 10 years or both;
- (b) on conviction on indictment to a fine of not less than \$1million and not exceeding \$2million or to imprisonment for a term of not less than 10 years and not exceeding 15 years or both.

30. Acquisition, possession or use of proceeds of criminal conduct

(1) A person shall not, knowing that any property is, or in whole or in part directly or indirectly represents, another person's proceeds of criminal conduct, acquire or use that property or have possession of the property.

(1A) A person shall not have possession of any property knowing or having reasonable grounds to believe that the property is, in whole or in part directly or indirectly proceeds of criminal conduct. *(Inserted by Act 9 of 2011)*

(2) Subject to subsection (4) it is a defence to a charge of committing an offence under this section that the person charged acquired or used the property or had possession of the property for adequate consideration.

(3) For the purposes of subsection (2) —

- (a) a person does not acquire property for adequate consideration if the value of the consideration is significantly less than the value of the property; and

- (b) a person does not use or have possession of property for adequate consideration if the value of the consideration is significantly less than the value of his or her use or possession of the property.

(4) The provision for any person of services or goods which are of assistance to him or her in criminal conduct is not treated as consideration for the purposes of subsection (2).

(5) Where a person discloses in good faith to a police officer a belief that any property is, or in whole or in part directly or indirectly represents, another person's proceeds of criminal conduct, or any matter on which such a belief is based —

- (a) the disclosure is not treated as a breach of any restriction upon the disclosure of information imposed by statute or otherwise and does not give rise to any criminal, civil or administrative liability; and
- (b) if he or she does any act in relation to the property in contravention of subsection (1), he or she does not commit an offence under this section if —
 - (i) the disclosure is made before he or she does the act in question and the act is done with the consent of the police officer, or
 - (ii) the disclosure is made after he or she does the act, but is made on his or her initiative and as soon as it is reasonable for him or her to make the disclosure.

(6) For the purposes of this section, having possession of any property is taken to be doing an act in relation to the property.

(7) In proceedings against a person for an offence under this section, it is a defence to prove that —

- (a) he or she intended to disclose to a police officer such a belief or matter as is mentioned in subsection (5); but
- (b) there is reasonable excuse for his or her failure to make any such disclosure in the manner mentioned in subsection (5)(b).

(8) In the case of a person who was in employment at the time in question, subsections (5) and (7) have effect in relation to disclosures, and intended disclosures, to the appropriate person in accordance with any procedure established by his or her employer as they have effect in relation to disclosures, and intended disclosures, to a police officer.

(9) A police officer or other person does not commit an offence under this section in respect of anything done by him or her in the course of acting in connection with the enforcement, or intended enforcement, of any provision of this Act or of any other statutory provision relating to drug trafficking or relevant offences or the proceeds of criminal conduct.

(10) A person who contravenes subsection (1) or subsection (1A) commits an offence and is liable — (*Amended by Act 9 of 2011*)

- (a) on summary conviction to a fine of not less than \$0.5 million and not exceeding \$1million or to imprisonment for a term of not less than 5 years and not exceeding 10 years or both;
- (b) on conviction on indictment to a fine of not less than \$1million and not exceeding \$2million or to imprisonment for a term of not less than 10 years and not exceeding 15 years or both.

31. Attempts, aiding, abetting, counselling, procuring and conspiracy

A person who attempts, aids, abets, counsels, or procures the commission of, or who conspires to engage in any offence under sections 28, 29 and 30 commits an offence and is liable —

- (a) on summary conviction to a fine not exceeding \$1million or to imprisonment for 5 years or both;
- (b) on conviction on indictment to a fine not exceeding \$2 million or to imprisonment for 15 years or both.

32. Offence committed by a body of persons

Where an offence under sections 28, 29 and 30 is committed by a body of persons, whether corporate or incorporate, a person who, at the time of the commission of the offence, acted or purported to act in an official capacity for or on behalf of the body of persons, is regarded as having committed the offence and must be tried and punished accordingly.

33. Other offences

(1) A person who has reasonable grounds to believe that an investigation into money laundering has been, is being, or is about to be made shall not prejudice the investigation by divulging that fact to another person.

(2) A person shall not, if that person is the subject of an order made under section 23, disclose the existence or operation of the order to any person except —

- (a) to a police officer named in the order;
- (b) to an officer or agent to the financial institution named in the order, for the purposes of ensuring that the order is complied with; or
- (c) for the purpose of obtaining legal advice or representation in relation to the order.

(3) A person who contravenes subsection (1) or (2) commits an offence and is liable on summary conviction to a fine of not less than \$50,000 and not exceeding \$250,000 or to imprisonment for a term not less than 5 years and not exceeding 10 years.

(4) A person who has reasonable grounds to believe that an investigation into money laundering has been or is being or is about to be made shall not prejudice the investigation by falsifying, concealing, destroying or otherwise disposing of or causing or permitting the falsification, concealment, destruction or disposal of a matter or thing that is or is likely to be material to the investigation.

(5) A person shall not falsify, conceal, destroy or otherwise dispose of or cause the falsification, concealment, destruction or disposal of a thing that is likely to be material to the execution of an order made under section 23 or 24.

(6) A person who contravenes subsection (4) or (5) commits an offence and is liable on summary conviction to a fine of not less than \$100,000 and not exceeding \$500,000 or to imprisonment for a term of not less than 7 years and not exceeding 15 years or both.

(7) A financial institution or a person engaged in other business activity which fails to report a suspicious transaction as required by section 16(1)(k) commits an offence and is liable on indictment to a fine of \$500,000.

33A. Restrictions on conviction for money laundering offence

A person who has been convicted of a money laundering offence, whether in Saint Lucia or elsewhere is not eligible to be licensed to carry out the business of a financial institution or other business activity or in any manner whatsoever participate in the ownership, management or control of a financial institution or other business activity.
(Inserted by Act 20 of 2016)

33B. Suspension or revocation of licence by order of the court

(1) Where a financial institution or a person engaged in other business activity is convicted of an offence under this Act, the Court may in addition to any other penalty order the suspension or revocation of the licence to operate.

(2) In this section "licence" means a licence, registration, recognition or entitlement to practice or operate issued or granted under any law governing the financial institution or other business activity.

(Inserted by Act 20 of 2016)

PART 6 MISCELLANEOUS

34. Mutual assistance

(1) In this section "**assistance**" includes —

- (a) the providing of original or certified copies of relevant documents and records, including those financial institutions and government agencies obtaining testimony, in a requesting State of persons, including those in custody;
- (b) the giving of testimony locating or identifying persons;
- (c) service of documents;
- (d) examining of objects or places;
- (e) the executing of searches and seizure; and
- (f) the providing of information and evidentiary items.

(2) The Authority shall co-operate with a court or other competent authority of a requesting State by taking the appropriate measures under this Act and within the limits of the requesting State's legal system to provide assistance in matters concerning a money laundering offence.

(3) The Authority on receiving a request from a court or competent authority from a requesting State to freeze, seize or forfeit under this Act, property or a thing connected to a money laundering offence shall take appropriate measures.

35. Secrecy obligations overridden

Subject to the provisions of the Constitution the provisions of this Act shall have effect despite any obligation as to secrecy or other restriction upon disclosure or information imposed by law or otherwise.

36. Liability

(1) An action must not be taken against the Authority, Minister, Director, officers or personnel of the Authority or any person acting under the direction of the Director for anything done or omitted to be done in good faith and in the administration or discharge of any functions, duties or powers under this Act.

(2) Notwithstanding the provisions of any Act an order for the provision of information, documents or evidence may not be issued in respect of the Authority or against the Minister, Director, officers or personnel of the Authority or any person engaged under this Act.

37. Criminal or civil liability for information

(1) Proceedings for breach of banking or professional confidentiality may not be instituted against any person or against directors or employees of a financial

institution or person engaged in other business activity who, in good faith, submit reports on suspicious activities to the Authority in accordance with this Act.

(2) Civil or criminal action may not be brought nor may any professional sanction be taken against any person or against directors or employees of a financial institution or a person engaged in other business activity who in good faith transmit information or submit reports to the Authority.

38. Confidentiality

(1) A person who obtains information in any form as a result of his or her connection with the Authority shall not disclose that information to any person except as far as it is required or permitted under this Act or other enactment.

(2) Any person who wilfully discloses information to any person in contravention of subsection (1) commits an offence and is liable on summary conviction to a fine not exceeding \$50,000 or to imprisonment for a term not exceeding 10 years or both.

39. Mandatory injunction

(1) The employees of a financial institution or person engaged in other business activity shall take all reasonable steps to ensure the compliance by that financial institution or person engaged in other business activity with its obligations under this Act.

(2) The Court may, where it is satisfied upon application by the Director or the Director of Public Prosecutions that a financial institution or person engaged in other business activity has failed without reasonable cause to comply in whole or in part with an obligation imposed on the financial institution or person engaged in other business activity by section 16(1) issue a mandatory injunction against the financial institution or person engaged in other business activity in such terms as the Court considers necessary to enforce compliance with the obligation.

40. Compensation

(1) Where upon the making of an application for a forfeiture order or a confiscation order the Court declines to make such an order, the Court shall on the application of a person who held realisable property order compensation to be paid to him or her if the requirements of subsection (2) are fulfilled.

(2) The Court shall order compensation to be paid if the Court is satisfied —

- (a) that there has been some serious default in the investigation or conduct of the matter and that, but for that default, the application would not have been instituted or continued; and
- (b) that the applicant has suffered substantial loss in consequence of anything done in relation to the property by or under an order of the Court under section 31.

(3) The amount of compensation to be paid under this section is such amount as the Court thinks just in all the circumstances.

(4) Compensation payable under this section must be paid out of the Consolidated Fund.

40A. Prosecution of summary offences

Notwithstanding any other law, subject to the fiat of the Director of Public Prosecutions, the prosecution of a summary offence under this Act may be commenced at any time within 6 years of the commission of the offence. *(Inserted by Act 20 of 2016)*

41. *(Repealed by Act 9 of 2011)*

42. Power to amend Schedules

The Minister may, by Order in the Gazette, amend Schedule 1 or Schedule 2.

43. Regulations

(1) The Minister may make Regulations prescribing all matters —

- (a) required or permitted by this Act to be prescribed; or
- (b) necessary to be prescribed for carrying out or giving effect to this Act.

(2) Without limiting the generality of subsection (1), the Minister may make regulations prescribing the qualifications of the Director.

(3) Regulations made under subsection (1) may prescribe a penalty not exceeding \$1million or to imprisonment for a term not exceeding 15 years or both.

(4) Where a penalty is imposed for the same offence under this Act and the Regulations, the penalty specified under this Act prevails.

(5) Regulations made under subsection (1) are subject to negative resolution of the House of Assembly and the Senate.

44. Repeal

The Money Laundering (Prevention) Act is repealed.

45. Savings

Any regulations or orders made under the Money Laundering (Prevention) Act remain in force until such time that they are revoked under this Act.

Schedule 1

(Amended by Act 9 of 2011, substituted by S.I. 144/2012 and repealed by Act 20 of 2016)

Schedule 2

(Section 2)

Part A

Financial Institutions

A bank licensed under the Banking Act or any enactment replacing it;

A building society registered under the Building Societies Act or any enactment replacing it;

A credit union registered under the Co-operative Societies Act or any enactment replacing it;

An insurance company registered under the Insurance Act or any enactment replacing it;

A company that performs international financial services under the international financial services legislation in force in Saint Lucia;

A trust company, finance company or deposit taking company declared by the Minister by order published in the Gazette to be a financial institution;

Registered agents and trustees licensed under the Registered Agent and Trustee Licensing Act;

A trust licensed under the International Trusts Act;

A person licensed to operate an exchange bureau;

A person licensed as a dealer or investment adviser;

A person who carries on cash remitting services;

A person who carries on postal courier services.

The Saint Lucia Development Bank established under the Saint Lucia Development Bank Act. (*Inserted by Act 20 of 2016*)

Part B

Other Business Activity

1. Real estate business;
2. Car dealerships;
3. Casinos (gaming houses);
4. Courier services;
5. Jewellery business;
6. Internet gaming and wagering services;
7. Management Companies;
8. Asset management and advice-custodial services;
9. Nominee services;
10. Registered agents;
11. Any business transaction conducted at a post office involving money order;
12. Lending including personal credits, factoring with or without recourse, financial or commercial transaction including forfeiting cheque cashing services;
13. Finance leasing;
14. Venture risk capital;
15. Money transmission services;
16. Issuing and administering means of payment (e.g. credit cards, travellers' cheques and bankers' drafts);
17. Guarantees and commitments;
18. Trading for own account of customers in —
 - (a) money marked instruments (cheques, bills, certificates of deposit etc.);
 - (b) foreign exchange;
 - (c) financial futures and options;
 - (d) exchange and interest rate instruments; and
 - (e) transferable instruments;
19. Underwriting share issues and the participation in such issues;
20. Money broking;

21. Investment business;
22. Deposit taking;
23. Bullion dealing;
24. Financial intermediaries;
25. Custody services;
26. Securities broking and underwriting;
27. Investment and merchant banking;
28. Asset management services;
29. Trusts and other fiduciary services;
30. Company formation and management services;
31. Collective investment schemes and mutual funds;
32. Attorneys-at-law when they carry out transactions for a client in relation to the following activities —
 - (a) buying and selling real estate;
 - (b) creating, operating or managing companies;
 - (c) managing bank, savings or securities accounts;
 - (d) managing client's money, securities or other assets; and
 - (e) raising contributions for the creation, operation or management of companies;

(Substituted by Act 20 of 2016)

33. Accountants when they carry out transactions for a client in relation to the following activities —
 - (a) buying and selling real estate;
 - (b) creating, operating or managing companies;
 - (c) managing bank, savings or securities accounts;
 - (d) managing client's money, securities and other assets; and
 - (e) raising contributions for the creation, operation or management of companies;

(Substituted by Act 20 of 2016)

34. Non-Profit Companies and Non-Profit Organisations.

(Inserted by S.I. 144/2012)

**CHAPTER 12.20
MONEY LAUNDERING (PREVENTION) ACT**

SUBSIDIARY LEGISLATION

List of Subsidiary Legislation

1. Money Laundering (Prevention) (Guidance Notes) Regulations – Section 43
2. Money Laundering (Prevention) (Guidelines for Conducting Other Business Activity) Regulations – Section 43
3. Money Laundering (Prevention) (Declaration of Source of Funds) (Forms) Regulations – Section 43

Money Laundering (Prevention) (Guidance Notes) Regulations

(Statutory Instruments 55/2010 and 82/2012)

Statutory Instrument 55/2010 .. in force 17 May 2010

Amended by S.I. 82/2012 in force 10 August 2012

ARRANGEMENT OF REGULATIONS

1. Citation
 2. Guidance notes
- Schedule

MONDEY LAUNDERING (PREVENTION) (GUIDANCE NOTES) REGULATIONS – SECTION 43

Commencement [17 May 2010]

1. Citation

These Regulations may be cited as the Money Laundering (Prevention) (Guidance Notes) Regulations.

2. Guidance notes

(1) The Guidance Notes set out in the Schedule regulates financial institutions.

(2) A breach of the Guidance Notes by a financial institution constitutes an offence and the financial institution is liable to a fine not exceeding \$1million.

(3) A financial institution is deemed to have notice of the provisions of the Guidance Notes.

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(Regulation 2)

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PART I BACKGROUND

1. These Guidelines have been issued by the Financial Intelligence Authority (FIA) pursuant to section 5(f) of the Money Laundering (Prevention) Act ("the Act") and the Proceeds of Crime Act in recognition of the risks the financial sector in Saint Lucia is exposed to with regard to the laundering of the proceeds of criminal activity. The Guidelines reflect best practice internationally and implement the recommendations of the Financial Action Task Force (FATF) and the Caribbean Financial Action Task Force (CFATF).
2. The Guidelines are designed to assist with the enforcement of the Act as they represent good industry practice. A financial institution should try as best as possible to adopt internal procedures, which are of equivalent standard. In determining whether a person has complied with the requirements of the Act, the authorities may take into account whether an institution can show that its internal systems and procedures measure up to the standards indicated by these Guidelines.
3. The FIA regards the adoption by financial institutions of adequate policies, procedures and practices for the deterrence and prevention of money laundering as vital and it intends to use these Guidelines as a yardstick for measuring the adequacy of systems to prevent money laundering.
4. Occurrences of money laundering, or the failure to have adequate policies, procedures and practices to guard against money laundering, may call into question the adequacy of systems and controls, or the prudence and integrity or fitness and appropriateness of the management of the financial institutions.
5. The Guidelines are designed to assist financial institutions in complying with the Money Laundering legislation by specifying the best practices in combating money laundering. The FIA recognizes that financial institutions may have systems and procedures in place which, whilst not identical to those outlined in these Guidelines, nevertheless impose controls and procedures, that are at least equal to if not higher than those contained in these Guidelines. The FIA when assessing the adequacy of a financial institution's systems and controls will take this into account.
6. The FIA expects that there will be in existence evidence on file that all due diligence checks have been carried out on the accounts acquired during the purchase of a new business either in whole or in part.
7. These Guidelines are a statement of the standard expected by the FIA of all financial institutions in Saint Lucia. The FIA actively encourages all institutions to develop and maintain links with it to ensure that the internal systems and procedures are effective and up to date, so enabling them to implement their duty of vigilance.

Group Practice

8. Where a group whose headquarters are in Saint Lucia operates branches or controls subsidiaries in another jurisdiction, it should ensure that—
 - (a) such branches or subsidiaries observe these Guidelines or adhere to local standards if those are at least equivalent;
 - (b) such branches and subsidiaries are informed about current group policy;
 - (c) each such branch or subsidiary informs itself as to its own local reporting point, equivalent to the FIA in Saint Lucia, and that it is familiar with the procedures for disclosure equivalent to those stated in Appendix F;
 - (d) such branch or subsidiary informs the home supervisor when they are unable to observe appropriate AML measures because it is prohibited by the laws of the host country.

Interrelation of Parts III and IV of these Guidelines

9. Part III of these Guidelines is addressed to financial institutions generally. Part IV sets out additional guidance for different types of financial businesses and each section is to be read in conjunction with Part III.
10. The laundering of criminal proceeds through the financial system is vital to the success of the criminal operation. To this end criminal networks seek to exploit the facilities of the world's financial institutions in order to benefit from such proceeds. Increased integration of the world's financial systems and the removal of barriers to the free movement of capital have enhanced the ease with which criminal proceeds can be laundered and have added to the complexity of audit trails.

WHAT IS MONEY LAUNDERING?

11. The phrase "money laundering" covers all procedures to conceal the origins of criminal proceeds so that they appear to originate from a legitimate source.
12. There are three stages of money laundering—
 - 12.1 *Placement*.—the physical disposal of cash proceeds. In the case of many serious crimes e.g. drug trafficking the proceeds take the form of cash which the criminal wishes to place in the financial system. Placement may be achieved by a wide variety of means according to the opportunity afforded to, and the ingenuity of the criminal, his advisers, and their network. Typically it may include—
 - (a) Placing cash on deposit at a bank (often intermingled with a legitimate credit to obscure the audit trail), thus converting cash into a readily recoverable debt;
 - (b) Physically moving cash between jurisdictions;
 - (c) Making loans in cash to businesses which seem to be legitimate or are connected with legitimate businesses, thus also converting cash into debt;
 - (d) Purchasing high value goods for personal use or expensive presents to reward existing or potential colleagues with cash;
 - (e) Purchasing the services of high value individuals with cash;
 - (f) Purchasing negotiable assets in one-off transactions; or
 - (g) Placing cash in the client account of a professional intermediary.
 - 12.2 *Layering*.—This is the separating of the proceeds of crime from their source by creating sometimes complex layers of financial transactions designed to mask their origin and hamper the investigation, reconstruction and tracing of the proceeds; for example, by international wire transfers using nominees or "shell companies", by moving in and out of investment schemes or by repaying credit from the direct or indirect proceeds of crime.
 - 12.3 *Integration*.—This is the placing of the laundered proceeds back into the economy as apparently legitimate business funds, for example, by realizing property or legitimate business assets, redeeming shares or units in collective investment schemes acquired with criminal proceeds, switching between forms of investment, or by surrendering paid up insurance policies.
13. The criminal remains relatively safe from vigilance systems while proceeds are not moving through these stages and remain static. Certain points of vulnerability have been identified in the stages of laundering which the launderer finds difficult to avoid and where his activities are therefore more susceptible to recognition, in particular—
 - (a) Cross border flows of cash;
 - (b) Entry of cash into the financial system;
 - (c) Transfers within and from the financial system;

- (d) Acquisition of investments and other assets;
 - (e) Incorporation of companies; and
 - (f) Formation of trusts.
14. Accordingly, vigilance systems require institutions and their key staff to be vigilant at these points along the audit trail where the criminal is most actively seeking to launder, i.e. to misrepresent the source of criminal proceeds. One of the recurring features of money laundering is the urgency with which, after a brief cleansing, the assets are often reinvested in a new criminal activity.

RELEVANT OFFENCES

Money Laundering

15. A money laundering offence is committed by—
- (a) Concealing or transferring proceeds of criminal conduct;
 - (b) Arranging with another to retain the proceeds of criminal conduct;
 - (c) Acquisition, possession or use of proceeds of criminal conduct.
- 15.1 Property includes money, moveable or immovable property, corporeal or incorporeal property and interest in property.
- 15.2 *Penalty.*—The punishment for engaging in a money laundering offence is—
- (i) On summary conviction to a fine of not less than five hundred thousand dollars (but not exceeding \$1 million) or to a term of imprisonment of not less than 5 years (but not exceeding 10 years) or both.
 - (ii) On indictable conviction to a fine of not less than one million dollars (not exceeding two million dollars) or to a term of imprisonment of not less than 10 years (not exceeding 15 years) or both.

OTHER OFFENCES

16. Tipping Off

It is an offence for anyone who knows, suspects or has reasonable grounds to suspect that a disclosure has been made, or that the authorities are acting or are proposing to act in connection with an investigation into money laundering, to prejudice an investigation by so informing the person who is the subject of a suspicion, or any third party of the disclosure, action or proposed action.

- 16.1 *Penalty.*—The punishment on summary conviction is a term of 5 years (not exceeding 10 years) or a fine of not less than \$50,000 or both.

17. Prejudicing the Investigation

It is an offence to cause or permit to be falsified or conceal or destroy or otherwise dispose of information which is likely to be material to an investigation into money laundering.

- 17.1 *Penalty.*—The punishment on summary conviction is a term of not less than 7 years (not exceeding 15 years) or a fine of not less than \$500,000 or both.

18. Failure to Disclose

It is an offence if a person fails to report a suspicious transaction relating to money laundering within 7 days from the date the transaction was deemed to be suspicious.

- 18.1 *Penalty.*—The offender is punishable on indictment to a fine of \$500,000.

PART II
SCOPE OF THE GUIDELINES

Who and What Services are Governed by the Guidelines

19. The Guidelines apply to the financial institutions which provide the following services specified in Schedule 2 of the Act and any other service that may be designated by the FIA—
- (a) A bank licensed under the Banking Act or any enactment replacing it;
 - (b) A building society registered under the Building Societies Act, or any enactment replacing it;
 - (c) A credit union registered under the Co-operative Societies Act or any enactment replacing it;
 - (d) An insurance company registered under the Insurance Act or any enactment replacing it;
 - (e) A company that performs international financial services under the international financial services legislation in force in Saint Lucia;
 - (f) A trust company, finance company or deposit taking company declared by the Minister by Order published in the Gazette to be a financial institution;
 - (g) Registered agents and trustees licensed under the Registered Agent and Trustee Licensing Act;
 - (h) A trust licensed under the International Trusts Act;
 - (i) A person licensed to operate an exchange bureau;
 - (j) A person licensed as a dealer or investment adviser;
 - (k) A person who carries on cash remitting services;
 - (l) A person who carries on postal courier services;
 - (m) Real estate business;
 - (n) Car dealerships;
 - (o) Casinos (gaming houses);
 - (p) Courier services;
 - (q) Jewellery business;
 - (r) Internet gaming and wagering services;
 - (s) Management companies;
 - (t) Asset management and advice-custodial services;
 - (u) Nominee services;
 - (v) Any business transaction conducted at a post office involving money order;
 - (w) Lending (including personal credits, factoring with or without recourse, financial or commercial transaction including forfeiting cheque cashing services);
 - (x) Finance leasing;
 - (y) Venture risk capital;
 - (z) Money transmission services;

- (aa) Issuing and administering means of payment (e.g. credit cards, travellers' cheques and bankers' drafts);
- (bb) Guarantees and commitments;
- (cc) Trading for own account of customers in—
 - (i) Money marked instruments (cheques, bills, certificates of deposit, etc.),
 - (ii) Foreign exchange,
 - (iii) Financial futures and options,
 - (iv) Exchange and interest rate instruments, and
 - (v) Transferable instruments;
- (dd) Underwriting share issues and the participation in such issues;
- (ee) Money broking;
- (ff) Deposit taking;
- (gg) Bullion dealing;
- (hh) Financial intermediaries;
 - (ii) Custody services;
- (jj) Securities broking and underwriting;
- (kk) Investment and merchant banking;
- (ll) Asset management services;
- (mm) Trusts and other fiduciary services;
- (nn) Company formation and management services;
- (oo) Collective investment schemes and mutual funds;
- (pp) Attorneys-at-Law;
- (qq) Accountants.

PART III FOR THE GUIDANCE OF ALL FINANCIAL INSTITUTIONS

The Duty of Vigilance

20. Critical to the systems and procedures to prevent money laundering is a system to evaluate the personal and financial history of employees. This system should serve as a screening process in the recruitment of employees, so as to reduce the likelihood of hiring persons who may engage in money laundering and terrorism financing.
21. Proper screening procedures should be adopted to ensure that only honest, law-abiding persons are employed. Institutions will need to exercise discretion regarding the extent of the information they seek from a potential employee. The different circumstances of each application for employment, such as the office or post in the firm, will determine the level of screening required.
22. As the case with a potential customer verification work on a potential employee should be performed **prior** to an offer of employment being made. The risk of mere superficial checks is that, should the employee eventually engage in money laundering, the firm may be held liable for failure to implement a proper evaluation system—

- (a) *Reference checks.*—At least two (2) written references should be required and one of which must be from the previous employer (where applicable). The reason for termination needs to be stated and included in the previous employer's reference.
 - (b) *Checking the Authenticity of Academic Qualifications.*—Only original documents, such as certificates, should be accepted. Where a transcript is required this should be sent directly to the company by the academic institution.
 - (c) If the individual has had a period of self employment proof of income earned, and the source, should be substantiated.
 - (d) Periods of **unemployment** should also be explained and substantiated by written references. Referees must be in a position to attest to the character of applicants and must not be relatives or personal friends. There should be some formal basis for the applicant's relationship with the referee e.g. the applicant's pastor, banker, teacher, former co-worker, business client, Member of Parliament, etc.
 - (e) The **financial history** of the applicant should be established as follows—
 - (i) Examination of the 2 most recent statements from each of his/ her bank accounts,
 - (ii) The applicant may also be asked to provide information on his credit history. A letter from each bank could establish this,
 - (iii) The real estate holdings of the applicant may be requested as well as any other assets and liabilities. This may be established by way of a standard balance sheet. (In order to monitor changes to the holdings, employees could therefore be required to submit annual statements of affairs),
 - (iv) Employers must seek an explanation for any unusual ownership patterns i.e. assets in excess of the applicants earning history.
23. The screening process is more stringent for an individual who is termed an officer of a regulated entity and those occupying sensitive posts.
24. An officer is any individual who has the power to, whether orally or in writing, enter an organization into a contract or legally binding obligation. Examples of persons who may be deemed an 'officer' include, but is by no means limited to a director of the company, president, vice-president, general manager, secretary, financial controller or treasurer. It is therefore imperative that an individual who occupies the office of an officer, be 'fit and proper'. To be 'fit and proper' an individual should not at a minimum, be convicted for an offence involving dishonesty or be an undischarged bankrupt. The review process should include information received in respect of a credit report, work history, police record, and any other reference information which may be required to make an appropriate determination.
25. Examples of what may be deemed as a sensitive post include but are not restricted to, a cashier, investment advisor, sales person, advisory staff, new customer and new business staff-insurance agent and broker, processing and claims handling staff.
26. In addition to the verification work described above it is required that an individual occupying the post of officer or a sensitive post has a police report done as part of the screening process.
27. In the event that the police report reveals information which is in contradiction to the fit and proper requirement, the offer of employment must not be made.
28. It is important to know your employees. Procedures should be in place to ensure high standards of integrity among employees. The standards should include a code of ethics for the conduct of all employees. The procedures should allow for regular reviews of employees' performance and their compliance with established rules and standards, as well as provide for disciplinary action in the

event of breaches of these rules. The procedures should also include paying attention to employees whose lifestyles cannot be supported by his or her salary. The procedures should expressly provide for special investigation of employees who are associated with mysterious disappearances or unexplained shortages of funds.

29. Institutions should be constantly vigilant in deterring criminals from making use of any of the facilities described in Part I for the purpose of money laundering. The task of detecting crime is that of the law enforcement agencies. While financial institutions may on occasion be requested or, under due process of law, may be required to assist law enforcement agencies in that task, the duty of vigilance is necessary to prevent money laundering. The duty of vigilance consists mainly of the following five elements—
 - (a) Verification;
 - (b) Recognition of suspicious transactions;
 - (c) Record keeping;
 - (d) Reporting of suspicions;
 - (e) Training.
30. Institutions perform their duty of vigilance by having in place systems which enable them to—
 - (a) Determine or receive confirmation of the true identity of customers requesting their services;
 - (b) Recognize and report suspicious transactions to the FIA. In this respect any person who voluntarily discloses information to the FIA arising out of a suspicion or belief that any money or other property represents the proceeds of crime is protected under sections 35 and 36 of the Act from being sued for breach of the duty of confidentiality;
 - (c) Keep records of all business transactions for the prescribed period of seven (7) years;
 - (d) Train key staff;
 - (e) Liaise closely with the FIA on matters concerning vigilance policy and systems; and
 - (f) Ensure that internal auditing and compliance departments regularly monitor the implementation and operation of vigilance systems.
31. An institution should not enter into a business relationship or carry out a significant one-off transaction unless it has fully implemented the above systems. In particular, financial institutions should pay particular attention to all complex, unusual or large business transactions, or unusual patterns of transactions, whether completed or not, and to insignificant but periodic transactions which have no apparent economic or lawful purpose.
- 31A. Where a transaction is inconsistent in amount, origin, destination or type with a client's known, legitimate business or personal activities or has no apparent economic or visible lawful purpose, the transaction must be considered unusual and the institution is to be put on enquiry as to whether the business relationship is being used for money laundering. *(Inserted by S.I. 82/2012)*
- 31B. Where a financial institution observes unusual or complex activity in relation to a client's account, the financial institution is to make inquiries as to the nature of the activity or transaction and make a written record of its analysis or findings in relation to the unusual or complex activities and the written record is to be made available to the FIA on request. *(Inserted by S.I. 82/2012)*
32. Since the financial sector encompasses a widely divergent range of organizations, from large institutions to small financial intermediaries, the nature and scope of the vigilance system appropriate to any particular

organization will vary depending on its size, structure and the nature of the business. However, irrespective of the size and structure, all institutions should exercise a standard of vigilance which in its effect measures up to these Guidelines.

33. Vigilance systems should enable key staff to respond effectively to suspicious occasions and circumstances by reporting them to the relevant personnel in-house and to receive training from time to time, whether from the institution or externally, to adequately equip them to play their part in meeting their responsibilities.
34. As an essential part of training, key staff should receive a current copy of **their** company's instruction manual(s) relating to entry, verification and records based on the recommendations contained in the Guidelines.

The Compliance Officer

35. Section 16(1)(n) of the Act stipulates that internal reporting procedures must provide for the identification of a person to whom a report must be made of any information or matter giving rise to some knowledge of or a suspicion that money laundering is taking place. The person is commonly titled the Compliance Officer.
36. All regulated entities are therefore required to have an officer appointed as the Compliance Officer. The compliance role is critical and the position should be a senior one in the firm's organizational structure. Depending on the size of the firm, there may be one such officer or the firm should set up a Compliance Department. It may be possible in very small operations, for example, for the dealer himself to be designated the Compliance Officer.
37. Compliance Officers must be fully acquainted with the provisions of the Act, its amendments and regulations as well as the Proceeds of Crime Act. They must, in particular, be cognizant of the requirements of confidentiality regarding money-laundering reports and investigations into money laundering.

Appointment of Compliance Officer

38. Financial institutions should appoint a Compliance Officer who is also responsible for the establishment and implementation of policies, programmes, procedures and controls for the purposes of preventing or detecting money laundering. Depending on the size of the firm, there may be one such officer or a Compliance Department.
39. The Officer should be separate and apart from the day-to-day activities/operational aspects of the business. It is also imperative that the Compliance Officer, report directly to the Board of Directors (where possible). This measure will serve to preserve the integrity of the work carried out by the Compliance Officer, and additionally protect the individual from what may be deemed as victimization.
40. Any individual who occupies the office of Compliance Officer should be 'fit and proper' - that is to say, at a minimum, he or she has not been convicted of an offence involving dishonesty or is an undischarged bankrupt. Failure to adhere to this criterion should result in the individual immediately vacating the post.
41. To fulfill the role of the Compliance Officer such a person should—
 - (a) possess the trust and confidence of the management and staff;
 - (b) have sufficient knowledge of the organization, its products, services and systems;
 - (c) have access to all relevant information throughout the organization and, or have knowledge as to the existence of such information;
 - (d) warrant the trust and confidence of the enforcement agencies.
42. Once appointed, all staff should be aware of the identity of the Compliance Officer.

Appointment of Deputy to the Compliance Officer

43. In some instances, such as a group of companies, it may be necessary to have a deputy to the Compliance Officer. When appointing this deputy it is important that such a person possesses similar professional qualities as the Compliance Officer. Additionally, the deputy must have a comprehensive understanding of the legal and institutional expectations of the role. In the absence of the Compliance Officer (whether due to illness, vacation leave, etc.), the deputy must take on the full responsibility of the role. It is therefore critical that the Compliance Officer and his or her deputy are not absent at the same time, so as to ensure that the office is permanently staffed.

Role and Responsibilities of the Compliance Officer

44. The Compliance Officer should have the following minimum responsibilities—
- (a) to establish and implement policies, programmes, procedures and controls as may be necessary for the purpose of preventing or detecting money laundering. This duty includes but is not limited to—
 - (i) organizing training sessions for staff on various compliance related issues and for instructing employees as to their responsibilities in respect of the provisions of the Act and the Proceeds of Crime Act,
 - (ii) the establishment of procedures to ensure high standards of integrity of employees,
 - (iii) the development of a system to evaluate the personal employment and financial history of staff;
 - (b) to make modifications or adjustments to aspects of (a) above that may be deemed necessary;
 - (c) to arrange for independent audits in order to ensure that the programmes as mentioned in (a) above, are being complied with;
 - (d) to analyze transactions and verify whether any of them are subject to reporting, in accordance with the relevant laws;
 - (e) to review all internally reported unusual transaction reports on their completeness and accuracy with other sources;
 - (f) to prepare and compile the external reports of unusual transactions to the FIA;
 - (g) to undertake closer investigations in respect of unusual or suspicious transactions, as directed by the FIA;
 - (h) to remain informed of the local and international developments on money laundering;
 - (i) to prepare reports to the Board of Directors and other relevant persons on the institution's efforts in combating money laundering;
 - (j) to exercise control and review the performance of lower level AML officers within the organization or within each branch or unit;
 - (k) to maintain contact with the FIA.

Details of Compliance Officer

45. Financial institutions are hereby required to submit the following details on their Compliance Officer to the FIA within seven (7) days of his or her appointment—
- (a) name;
 - (b) job title;
 - (c) telephone number (and extension where applicable);

- (d) e-mail address;
 - (e) current resume.
46. Any change in the office of the Compliance Officer should be communicated to the FIA within a month of such a change.

COMPLIANCE MONITORING

47. This act of establishing compliance procedures and policies creates the reasonable regulatory expectation that these will be followed by the financial institution at all times.
48. Section 16(1)(j) and (o) of the Act, has therefore made it mandatory for financial institutions to conduct independent audits to ensure anti money laundering systems, which includes programmes, procedures and controls, are operating in accordance with the institution's existing policy manual.
49. The compliance monitoring of the institution's system should be done on an ongoing basis by the Compliance Officer. Any deficiencies or findings which are noteworthy should be communicated in writing to the senior management of the institution, at least on a monthly basis.
50. The Compliance Officer should be accountable to the Board of Directors where possible. In such cases he or she is not, and should not be accountable to the senior management of the institution. Submission of monthly reports to senior management is for the purpose of providing information on existing or potential areas in which deficiencies may occur and the corrective actions implemented or required to be implemented in order to rectify the situation.
51. The Compliance Officer is required to implement corrective actions as soon as deficiencies have been noted in the system. It is not acceptable for the Compliance Officer to argue that recommendations for change must be delayed until the next monthly management report submission. The next monthly report should be used as means of assessing the success (or otherwise) of the changes that have been implemented.
52. As soon as the Compliance Officer is aware that there is a significant problem within the institution he or she needs to notify management immediately.
53. It is recommended that an independent audit be conducted at least annually, with professionals retained specifically to assess the AML controls of the firm. This will aid in assessing the level of compliance with existing regulations within the organization and as a measure of the effectiveness of the work being done by the Compliance Officer.

Compliance Audits

54. The audits conducted, by both the Compliance Officer and the independent auditor, should include at a minimum—
- (1) testing of internal procedures for employee evaluation with respect to integrity, personal employment and financial history;
 - (2) evaluation of the extent and frequency of training received by employees;
 - (3) testing of employees' knowledge of AML procedures;
 - (4) a review of investments by clients for possible structured transactions;
 - (5) analysis of a sampling of reportable transactions including a comparison of those transactions with reports submitted on those transactions;
 - (6) a review of transactions for possible suspicious transactions;
 - (7) testing of record keeping of all money laundering reports, identification documentation of customers and transaction records.

55. For compliance audits carried out by independent auditors, findings must be documented, and violations of the law and AML procedures must be promptly reported to the Compliance Officer of the firm or the Board of Directors.
56. There should be written audit procedures for assessing compliance with money laundering prevention legislation and guidelines. These audit procedures or programme steps should be reviewed on an ongoing basis in order to ensure their usefulness.
57. In carrying out the routine audit, the Compliance Officer should have the following information included in his working papers, at a minimum—
 - (a) date the work was performed;
 - (b) the rationale or method of selecting the sample;
 - (c) adequate narrative on the sample selected, (e.g. for testing the adequacy of customer identification, the name of the individual, customer number, means of identification used and any associated number, etc.);
 - (d) deficiencies noted;
 - (e) corrective action recommended or taken.
58. All working papers are required to be maintained for a period of five (5) years.

Report to the Board of Directors or Audit Committee

59. Reports should be submitted to the Board of Directors at least **quarterly**. A more detailed report than the one submitted to senior management, should be submitted to the Board of Directors.
60. The following is a list of items that should be included in this report—
 - (1) any changes made or recommended in respect of new legislation;
 - (2) serious compliance deficiencies that have been identified relating to current policies and procedures, indicating the seriousness of the issues and either the action taken, or recommendations of change;
 - (3) a risk assessment of any new types of products and services, or any new channels for distributing them and the money laundering compliance measures that have either been implemented or are recommended;
 - (4) the means by which the effectiveness of ongoing procedures have been tested;
 - (5) the number of internal reports that have been received from each separate division, product, area, subsidiary, etc.;
 - (6) the percentage of those reports submitted to the FIA;
 - (7) any perceived deficiencies in the reporting procedures and any changes implemented or recommended;
 - (8) information identifying staff training during the period, the method of training and any significant key issues arising out of the training;
 - (9) any recommendations concerning resource requirements to ensure effective compliance.
61. In dealing with customers, the duty of vigilance begins with the start of a business relationship or a significant one-off transaction and continues until either comes to an end. However, the keeping of records (from which evidence of the routes taken by any criminal proceeds placed in the financial system are preserved) continues as a responsibility as described below in these notes.

The Duty of Vigilance of Employees

62. It cannot be overly stressed that all employees and in particular key staff are at risk of being or becoming involved in criminal activity if they are negligent in their duty of vigilance and they should be aware that they face criminal prosecution if they commit any of the offences under the Act.
63. Although on moving to new employment, employees will normally put out of their minds any dealings with customers of the previous employer, if such a customer becomes an applicant for business with the new employer and the employee recalls a previous suspicion, he or she should report this to his or her new Compliance Officer (or other senior colleague) according to *the* vigilance systems operating.

The Consequence of Failure

64. For the institution involved, the first consequence of the failure in the duty of vigilance is likely to be commercial. Institutions that however unwittingly, become involved in money laundering, risk the loss of their good market name and position and the incurring of non-productive costs and expenses.
65. The second consequence may be to raise issues of supervision and fit and proper standing as explained under the heading "Background".
66. The third consequence is the risk of criminal prosecution of the institution for the commission of an offence under the Act.
67. For the individual employee, it should be self evident that the consequences of failure are not dissimilar to those applicable to institutions. The employee's good name within the industry is likely to suffer and he or she may face the risk of prosecution for the commission of an offence under the Act.
68. It should be noted that certain offences under the Act are concerned with assistance given to the criminal. There are 2 aspects to such criminal assistance—
 - (a) the provision of opportunity to obtain, conceal, retain or invest criminal proceeds; and
 - (b) the knowledge or suspicion (actual or, in some cases, imputed) of the person assisting the criminal, that criminal proceeds are involved.
69. The determination of involvement is avoidable on proof that knowledge or suspicion was reported without delay in accordance with the vigilance systems of the institution.

Verification (Know Your Customer (KYC))

70. The following points of guidance will apply according to—
 - (a) the legal personality of the applicant for business (which may consist of a number of verification subjects); and
 - (b) the capacity in which he or she is applying.
71. An institution undertaking verification should establish to its reasonable satisfaction that every verification subject, relevant to the application for business, really exists. All the verification subjects of joint applicants for business should normally be verified. On the other hand, where the guidelines imply a large number of verification subjects it may be sufficient to carry out verification to the letter on a limited group only, such as the senior members of the family, the principal shareholders, the main directors of the company, etc.
72. An institution should carry out verification in respect of the parties operating the account. Where there are underlying principals, however, the true nature of the relationship between the principals and the account signatories must also be established and appropriate enquiries performed on the former, especially if the signatories are accustomed to acting on their instructions. In this context "principals" should be understood in its widest sense to include, for example, beneficial owners, settlers, controlling shareholders, directors, major

beneficiaries, etc., but the standard of due diligence will depend on the exact nature of the relationship.

73. Attention is drawn to the exemptions to verification set out at paragraphs 106 – 112 below.

When must Identity be Verified

74. Whenever an account is to be opened, a new signatory added to an account, or a significant one-off transaction undertaken, the prospective customer must be identified. Once identification procedures have been satisfactorily completed, then the business relationship has been established and as long as records are maintained as required in these Guidelines, no further evidence of identity is required when transactions are subsequently undertaken. However, irrespective of the exemptions noted in paragraphs 106 – 112, identity must be verified in all cases where money laundering is known or suspected.

VERIFICATION OF SUBJECT

Face to Face Customers

Individuals

75. The verification subject may be the account holder himself or one of the principals of the account.
76. An individual trustee should be treated as a verification subject unless the institution has completed verification of the trustee in connection with a previous business relationship or one-off transaction and termination has not occurred. Where the applicant for business consists of individual trustees, all of them should be treated as verification subjects unless they have no individual authority to operate a relevant account or otherwise to give relevant instructions.

Partnerships and Unincorporated Businesses

77. Institutions should treat as verification subjects all partners/directors of a firm which is an applicant for business who are relevant to the application and have individual authority to operate a relevant account or otherwise to give relevant instructions. Verification should proceed as if the partners were directors and shareholders of a company in accordance with the principles applicable to non-quoted corporate applicants (see paragraph 39 above). In the case of a limited partnership, the general partner should be treated as the verification subject. Limited partners need not be verified unless they are significant investors.

Companies (including corporate trustees)

78. Unless a company is quoted on a recognized stock exchange or is a subsidiary of such a company or is a private company with substantial premises and pay roll of its own, steps should be taken to verify the company's underlying beneficial owner/s – namely those who ultimately own or control the company.
79. The expression "underlying beneficial owner/s" includes any person/s on whose instructions the signatories of an account, or any intermediaries instructing such signatories, are for the time being accustomed to act.

Intermediaries

80. If the intermediary is a locally regulated institution and the account is in the name of the institution but on behalf of an underlying customer (perhaps with reference to a customer name or account number), this may be treated as an exempt case but otherwise the customer himself (or other person on whose wishes the intermediary is prepared to act) should be treated as a verification subject.
81. Subject to paragraphs 102, 109, and 110, if documentation is to be in the customer's name but the intermediary has power to operate any bank, securities

or investment account, the intermediary should be treated as a verification subject.

82. Where an institution suspects that there may be an undisclosed principal (whether individual or corporate) it should monitor the activities of the customer to determine whether the customer is in fact merely an intermediary. If a principal is found to exist, further enquiry should be made and the principal should be treated as a verification subject.

Other institutions

83. Where an applicant for business is an institution but not a firm or company (such as an association, institute, foundation, charity, etc.), all signatories who customarily operate the account should be treated as verification subject/s.

Politically Exposed Persons (PEPs)

84. Financial institutions are asked to apply enhanced due diligence when dealing with politically exposed persons (PEPs). Business relationships with individuals holding important public positions and with companies clearly related to them may expose the institution to a significant reputational or legal risk.
85. The PEP risk is associated with providing financial and business services to government ministers or officials from countries with widely-known problems of bribery, corruption and financial irregularity within their government and society. This risk is particularly acute in countries that do not have AML standards that meet internationally accepted norms.
86. There is the risk that such persons, especially in countries where corruption is widespread, may abuse their public powers for their own illicit enhancement through the receipt of bribes, embezzlement, diverting international aid payments, etc. in exchange for arranging for favourable decisions, contracts or job appointments. The proceeds of such corruption are often transferred to other jurisdictions and concealed in financial institutions there.
87. Where a financial institution is considering forming a business relationship with a person whom it suspects of being a PEP it must exercise enhanced due diligence to identify that person fully.
88. (a) In addition to performing normal due diligence, financial institutions should be utilizing a risk analysis approach which includes—
- (i) having appropriate risk management systems to determine whether the customer or potential customer is a PEP or whether he or she is acting on behalf of another person who is a PEP,
 - (ii) developing a clear policy and internal guidelines, procedures and controls regarding such business relationships,
 - (iii) obtaining senior management approval for the commencement of business relationships with such customers or to continue business relationships with those who are found to be or subsequently become PEPs,
 - (iv) taking reasonable measures to establish source of wealth and source of funds, and
 - (v) ensuring the proactive monitoring of activity on such accounts, so that changes can be detected and consideration as to whether the changes suggest corruption or the misuse of public assets.
- (b) In the context of this risk analysis, financial institutions should focus resources on products and transactions that are characterized by a high risk of money laundering.
- (c) Financial institutions should ensure that timely reports are made to the FIA where proposed or existing business relationships with PEPs provide grounds for suspicion.

- (d) To address PEP risk, financial institutions should develop and maintain enhanced security practices which may include the following—
 - (i) assessing risks in countries where the financial institutions have financial relationships by evaluating amongst other things, the potential risk for corruption in political and governmental organizations. Financial institutions which are part of an international group may also use the group network as another source of information,
 - (ii) if financial institutions maintain business relations with nationals and entities of countries that are vulnerable to corruption, establishing who the senior political figures in countries which are vulnerable to corruption are and determining whether their customer has close links with such individuals (e.g. immediate family or close associates). Financial institutions should consider the risk that a customer may be susceptible to acquiring connections with such political figures after the business relationship has been established,
 - (iii) exercising vigilance where their customers are involved in the type of business which appears to be most vulnerable to corruption, including trading or dealing in precious stones or precious metals.
- (e) Financial institutions should adopt detailed due diligence methods which should include—
 - (i) scrutinizing complex structures (those utilizing legal structures such as multiple corporate entities, trusts, foundations and multiple jurisdictions),
 - (ii) establishing the source of wealth (including the economic activity that created the wealth) as well as the source of funds involved in the relationship, both at the onset of the relationship and on an ongoing basis,
 - (iii) developing a profile of usual and expected activity of the business in order to provide a basis for regular monitoring. The profile should be regularly reviewed and updated,
 - (iv) reviewing the decision to commence the business relationship at a senior management or at a Board level and reviewing the development of the relationship annually,
 - (v) scrutinizing unusual features including very large transactions, the use of government or central bank accounts, expressed demands for secrecy, the use of cash, bearer bonds or other instruments which severs an audit an audit trail, the use of unknown financial institutions and repeated transactions involving sums just below a typical reporting level.
- (f) The information collected in accordance with the policies to be adopted by a financial institution should be fully documented and may constitute the basis upon which the financial institution avoids or terminates a business relationship with PEPs.

(Substituted by S.I. 82/2012)

89. All financial institutions should assess countries with which they have financial relationships, and which are most vulnerable to corruption. One source of information is the Transparency Corruption Perceptions Index at www.transparency.org

NON-FACE-TO-FACE CUSTOMERS

90. Financial institutions are sometimes asked to open accounts or form business relationships with persons who are not available for a personal interview, for example in the case of non-resident customers. Financial institutions should

apply equally effective customer identification procedures and on-going monitoring standards to non-face-to-face customers as for those available for personal interview.

91. Even though the same documentation can be provided by face-to-face and non-face-to-face customers, there is a greater difficulty in matching the customer with the documentation in the case of non-face-to-face customers.
92. In accepting business from non-face-to-face customers financial institutions should—
 - (a) Apply equally effective customer identification procedures for non-face-to-face customers as for those available for interview;
 - (b) ensure that there are specific and adequate measures to mitigate the higher risk.
93. These measures to mitigate risk may include—
 - (i) Certification of documents presented,
 - (ii) Requisition of additional documents to complement those which are required for non-face-to-face customers,
 - (iii) Independent verification of documents by contacting a third party.

Correspondent Banking

94. Correspondent banking refers to the provision of banking services by one bank (the correspondent bank) to another bank (the respondent bank). Financial institutions are required by FATF to apply appropriate levels of due diligence to such accounts by gathering sufficient information from and performing enhanced due diligence processes on correspondent bank prior to setting up correspondent accounts. These include—
 - (a) Obtaining authenticated/certified copies of Certificates of Incorporation and Articles of Incorporation (and any other company documents to show registration of the institution within its identified jurisdiction of residence);
 - (b) Obtaining authenticated/certified copies of banking licences or similar authorization documents, as well as any additional licences needed to deal in foreign exchange;
 - (c) Determining the supervisory authority which has oversight responsibility for the respondent bank;
 - (d) Determining the ownership of the financial institution;
 - (e) Obtaining details of respondent banks board and management composition;
 - (f) Determining the location and major activities of the financial institution;
 - (g) Obtaining details regarding the group structure within which the respondent bank may fall, as well as any subsidiaries it may have;
 - (h) Obtaining proof of its years of operation, along with access to its audited financial statements (5 years if possible);
 - (i) Information as to its external auditors;
 - (j) Ascertaining whether the bank has established and implemented sound customer due diligence, anti-money laundering policies and strategies and appointed a Compliance Officer (at managerial level), to include obtaining a copy of its AML policy and guidelines;
 - (k) Caution to be exercised by correspondent bank, shall be cautious while continuing relationships with correspondent banks located in countries with poor KYC standards and countries identified as "non-cooperative" in the fight against money laundering and terrorist financing;

- (l) Ascertaining whether the correspondent bank, in the last 7 years (from the date of the commencement of the business relationship or negotiations therefore), has been the subject of, or is currently subject to any regulatory action or any AML prosecutions or investigations. A primary source from which this information may be sought and ascertained would be the regulator for the jurisdiction in which the correspondent bank is resident. Information may also be available from its website;
- (m) Requiring confirmation that the foreign corresponding bank do not permit their accounts to be used by shell banks, i.e. the bank which is incorporated in a country where it has no physical presence and is unaffiliated to any regular financial group;
- (n) Establishing the purpose of the correspondent account;
- (o) Documenting the respective responsibilities of each institution in the operation of the corresponding account;
- (p) Identifying any third parties that may use the correspondent banking services;
- (q) Ensuring that the approval of senior management is obtained for the account to be opened;
- (r) The correspondent bank examining and satisfying itself that the respondent bank has verified the identity of the customers having direct access to the accounts and are subject to checks under 'due diligence' on an on-going basis. The bank shall also ensure that the respondent bank is able to provide the relevant customer identification data/information immediately on request;
- (s) Documenting the AML/CFT responsibility of each institution.

While local banks currently may not provide correspondent banking services to foreign banks, they may have banking relationships with overseas financing institutions and must therefore ensure that the above procedures are engaged vis-à-vis such relationships.

Internet and Cyber business

95. The Financial Action Task Force in its Report on Money Laundering Typologies, 2000 – 2001 stated that “transactions performed by access to financial services through the internet do not appear to present specific risks for money laundering in and of themselves. Rather it is the three characteristics of the internet that together tend to aggravate certain conventional money laundering risks”—
- (a) the ease of access through the internet;
 - (b) the depersonalization of contact between the customer and the institution; and
 - (c) the rapidity of electronic transactions.
96. Any financial services provider offering services over the internet should implement procedures to verify the identity of its clients. Care should be taken to ensure that the same supporting documentation is obtained from internet customers as for other customers, particularly where face-to-face verification is not practical. In view of the additional risks of conducting business over the internet, financial institutions should monitor on a regular basis the activity in customers' accounts opened on the internet.
97. Regarding the difficulties of following internet links between possible criminal proceeding and the individual attempting to launder such funds and finance of terrorism, the FATF within its 2000 – 2001 typologies report offered the following suggestions—
- (a) Require Internet Service Providers (ISPs) to maintain reliable subscriber registers with appropriate identification information;

- (b) Require ISPs to establish log files with traffic data relating internet-protocol number to the subscriber and to telephone numbers used in the connection;
- (c) Require that this information be maintained for a reasonable period;
- (d) Ensure that this information may be available internationally in a timely manner when conducting criminal investigations.

98. Other products of emerging technology include—

- (a) smartcards;
- (b) E-cash.

Smartcards

99. Also called stored value cards, or electronic purses, are plastic cards that contain a microchip that is encoded with details. This allows the card to be used instead of cash. Such cards are particularly at risk for money laundering for the following reasons—

- (a) they provide anonymity, since the owner's details are not included on the card;
- (b) they are more portable than cash; and
- (c) they eliminate the paper trail associated with a transaction.

E-Cash

100. In concept electronic cash or e-cash would replace the need for notes and coins for transactions carried out via the internet. With e-cash value is purchased from an authorized provider, similar to what obtains for the smartcard. The value is then stored to either a safe repository on-line or to the customer's home computer. When the e-cash is spent the corresponding value is then credited to a retailer's e-cash account which is later followed by the deposit to the retailer's regular bank account. The security of the e-cash system is mainly concerned with ensuring that value cannot be created by unauthorized institutions or that the value cannot be spent more than once.

101. In addition to the risk factors for money laundering identified above for smartcards, e-cash is particularly vulnerable because identification is made by a password (which can be stolen).

Emerging Technologies

101A.

- (a) In addition to the measures identified in paragraph 96, financial institutions should apply enhanced due diligence when dealing with the use of emerging technologies to access its products and services.
- (b) Financial institutions should have policies in place and take measures to prevent the misuse of technology for money laundering. The level of verification used should be appropriate to the risk associated with the particular product or service.
- (c) Financial institutions should undertake a risk assessment to identify the type of risk and the levels of risk associated with their product applications and wherever appropriate, implement multi-factor verification measures. Layered scrutiny or other controls reasonably calculated to mitigate those risks.
- (d) Financial institutions are to carry out ongoing monitoring of the use of emerging technologies in business relationships that they are engaged in.

(Inserted by S.I. 82/2012)

Exempt Cases

102. Unless a transaction is a suspicious one, verification is not required in the following defined cases, which fall into 2 categories: those which do not require third party evidence in support; and those which do. However, where an institution knows or suspects that laundering is or may be occurring or has occurred, the exemptions and concessions as set out below do not apply and the case should be treated as a case requiring verification (or refusal) and, more importantly, reporting.

CASES NOT REQUIRING THIRD PARTY EVIDENCE IN SUPPORT

Exempt institutional applicants

103. Verification of the institution is not needed when the applicant for business is an institution itself subject either to these Guidelines or to their equivalent in another jurisdiction. Reasonable effort should be made to ensure that such institutions actually exist and are contained on the relevant regulator's list of regulated institutions or by checking with a correspondent bank in the home country.

Small one-off transactions

104. Verification is not required in the case of small one-off transactions (whether single or linked) unless at any time between entry and termination it appears that 2 or more transactions which appeared to have been small one-off transactions are in fact linked and constitute a significant one-off transaction. For the purposes of these Guidelines, transactions which are separated by an interval of three months or more are not required, in the absence of specific evidence to the contrary, to be treated as linked.
105. These Guidelines do not require any institution to establish a system specifically to identify any aggregate linked one-off transactions but institutions should exercise care and judgment in assessing whether transactions should be treated as linked. If, however, an existing system does indicate that 2 or more one-off transactions are linked, it should act upon this information in accordance with its vigilance system.

Certain postal, telephonic and electronic business

106. In the following paragraph the expression "non paying account" is used to mean an account or investment product which does not provide—
- (a) cheque or other money transmission facilities; or
 - (b) the facility for transfer of funds to other types of account which do provide such facilities; or
 - (c) the facility for repayment or transfer to a person other than the applicant for business whether on closure or maturity of the account, or on realization or maturity of the investment, or otherwise.
107. Given the above definition, where an applicant for business pays or intends to pay monies to an institution by post, or electronically, or by telephoned instruction, in respect of a non-paying account and—
- (a) it is reasonable in all the circumstances for payment to be made by such means; and
 - (b) such payment is made from an account held in the name of the applicant for business at another regulated institution or recognized foreign regulated institution; and
 - (c) the name/s of the applicant for business corresponds with the name/s of the paying account-holder; and
 - (d) the receiving institution keeps a record of the applicants account details with that other institution; and

- (e) there is no suspicion of money laundering, the receiving institution is entitled to rely on verification of the applicant for business by that other institution, to the extent that it is reasonable to assume that verification has been carried out and completed.

Certain mailshots, off-the-page and coupon business

108. The exemptions set out in paragraphs 106 and 107 also apply to mailshots, off-the-page and coupon business placed over the telephone or by other electronic media. In such cases, the receiving institution should also keep a record of how the transaction arose.

CASES REQUIRING THIRD PARTY EVIDENCE IN SUPPORT

Reliable Introductions

109. Verification may not be needed in the case of a reliable introduction from a locally regulated institution which does this preferably in the form of a written introduction (see suggested form at Appendix B). Judgment should be exercised as to whether a local introduction may be treated as reliable, utilizing the knowledge which the institution has of local institutions generally, supplemented as necessary by appropriate enquiries. Details of the introduction should be kept as part of the records of the customer introduced.
110. Verification may not be needed where a written introduction is received **from** an introducer who is—
- (a) a professionally qualified person or independent financial advisor operating from a recognized foreign regulated institution; and
 - (b) the receiving institution is satisfied that the rules of his or her professional body or regulator (as the case may be) include ethical guidelines, which taken in conjunction with the money laundering regulations in his or her jurisdiction, include requirements at least equivalent to those in these Guidelines; and
 - (c) the individual concerned is reliable and in good standing and the introduction is in writing, including an assurance that evidence of identity would have been taken and recorded, which assurance may be separate for each customer.

Details of the introduction should be kept as part of the records of the customer introduced.

111. Verification is not needed where the introducer of an applicant for business is either an overseas branch or member of the same group as the receiving institution. In such cases, written confirmation or evidence of the relationship should be obtained from the holding or parent company.
112. To qualify for exemption from verification, the terms of business between the institution and the introducer should require the latter to—
- (a) complete verification of all customers introduced to the institution or to inform the institution of any unsatisfactory conclusion in respect of any such customer;
 - (b) keep records in accordance with these Guidelines; and
 - (c) supply copies of any such records to the institution upon demand.
113. In the event of any dissatisfaction on any of these, the institution should (unless the case is otherwise exempt) undertake and complete its own verification of the verification subjects arising out of the application for business either by—
- (a) carrying out the verification itself; or
 - (b) relying on the verification of others in accordance with these Guidelines.

Where a transaction involves an institution and an intermediary, each needs separately to consider its own position to ensure that its own obligations regarding verification and records are duly discharged.

114. The best time to undertake verification is not so much at entry as prior to entry. Subject to paragraphs 102 and 112, verification should whenever possible be completed before any transaction is completed. It would not be appropriate to complete settlement of the relevant financial transaction, to transfer or pay any money out to a third party, or dispatch documents of title before adequate verification is obtained.
115. If it is necessary for sound business reasons to open an account or carry out a significant one-off transaction before verification can be completed, this should be subject to stringent controls which should ensure that any funds received are not passed to third parties. Alternatively, a senior member of key staff may give appropriate authority. This authority should not be delegated. Any such decision should be recorded in writing. A suggested form of authority to deal with this type of situation is set out in Appendix C.
116. Verification, once begun, should normally be pursued either to a conclusion or to the point of refusal. If a prospective customer does not pursue an application, key staff may consider that this is in itself suspicious.
117. In the case of telephone business, where payment is or is expected to be made from a bank or other account, the verifier should—
 - (a) satisfy himself/herself that such account is held in the name of the applicant for business at or before the time of payment; and
 - (b) not remit the proceeds of any transaction to the applicant for business or his /her order until verification of the relevant verification subjects has been completed.

METHODS OF VERIFICATION

118. These Guidelines do not seek to specify what, in any particular case, may or may not be sufficient evidence to complete verification. They do set out what, as a matter of good practice, may reasonably be expected of institutions. Since, however, these Guidelines are not mandatory or exhaustive, there may be cases where an institution has properly satisfied itself that verification has been achieved by other means which it can justify as reasonable in all the circumstances.
119. Verification is a cumulative process. Except for small one-off transactions, it is not appropriate to rely on any single piece of documentary evidence.
120. The best possible documentation of identification should be required and obtained from the verification subject. For this purpose “best possible” is likely to mean that which is the most difficult to replicate or acquire unlawfully because of its reputable or official origin.
121. File copies of documents should, whenever possible, be retained. Alternatively, reference numbers and other relevant details should be recorded.
122. The process of verification should not be unduly influenced by the particular type of account or services being applied for.
123. It is important to obtain references from banks and other professional firms. These references should be requested by the financial institution and be received directly from the banks and other firms providing such references. Under no circumstances should a letter of reference be accepted from the new customer as it could be forged or altered. Verify bank references and document confirmations.

Individuals

124. A personal introduction from a known and respected customer or member of key staff is often useful but it may not remove the need to verify the subject in the

manner provided in these Guidelines. The introduction should in any case contain the full name and permanent address of the verification subject and relevant information contained in paragraph 126.

125. Save in the case of reliable introductions, the institution should, whenever feasible, interview the verification subject in person.
126. The relevance and usefulness in this context of the following information should be considered—
 - (a) full name/s used;
 - (b) date and place of birth;
 - (c) nationality;
 - (d) current permanent address including postal code (Any address printed on a personal account cheque tendered to open the account, if provided, should be compared with the address);
 - (e) telephone and fax number;
 - (f) occupation and name of employer (if self employed, the nature of the self employment); and
 - (g) specimen signature of the verification subject (if a personal account cheque is tendered to open the account, the signature on the cheque should be compared with the specimen signature).
127. In this context "current permanent address" means the verification subject's actual residential address, as it is an essential part of identity.
128. To establish identity the following documents are considered to be appropriate, in descending order of acceptability—
 - (a) current valid passport;
 - (b) national identity card;
 - (c) armed forces identity card; and
 - (d) driver's licence, which bears a photograph.
129. Documents sought should be pre-signed by, and if the verification subject is met face to face, preferably bear a photograph of, the verification subject.
130. Documents which are easily obtainable in any name should not be accepted uncritically. Examples include—
 - (a) birth certificates;
 - (b) credit cards;
 - (c) business cards;
 - (d) national health or insurance cards;
 - (e) provisional health or insurance cards;
 - (f) provisional driver's licences;
 - (g) student union cards.
131. It is acknowledged that there will sometimes be cases, particularly involving young persons and the elderly, where the appropriate documentary evidence of identity and independent verification of address are not possible. In such cases a senior member of key staff could authorize the opening of an account if he is satisfied with the circumstances and should record these circumstances in the same manner and for the same period of time as the identification records.

132. If the verification subject is an existing customer of an institution acting as an intermediary in the application, the name and address of that institution and that institution's personal reference on the verification subject should be recorded.
133. If information cannot be obtained from the above-mentioned to enable verification to be completed and the account to be opened, a request may be made to another institution or institutions for confirmation of such information from its/their records. A form of such request for confirmation (as opposed to a mere banker's reference) is set out in Appendix D. Failure of that institution to respond positively and without undue delay should put the requesting institution on its guard.

Companies

134. All account signatories should be duly accredited by the company.
135. The relevance and usefulness in this context of the following documents (or their foreign equivalent) should be carefully considered—
- (a) Certificate of Incorporation (duly notarized where such body is incorporated in Saint Lucia);
 - (b) Notice of Directors;
 - (c) Notice of Secretary;
 - (d) The most recent annual return filed with the Registrar, duly notarized where such corporate body is incorporated outside Saint Lucia;
 - (e) The name(s) and address(es) of the beneficial owner/s or the person/s on whose instructions the signatories to the account are empowered to act;
 - (f) Articles of Association or by laws;
 - (g) Resolution, Bank Mandate, signed application form or any valid account opening authority, including full names of all directors and their specimen signatures and signed by no fewer than the number of directors required to make up a quorum;
 - (h) Copies of identification documents and authorized signatures should be obtained from all directors in accordance with the general procedure for the verification of the identity of individuals; (*Substituted by S.I. 82/2012*)
 - (i) Copies of Powers of Attorney or other authorities given by the directors in relation to the company;
 - (j) A signed director's statement as to the nature of the company's business;
 - (k) A statement of the source of funds and purpose of the account should be completed and signed. This should show the expected turnover or volume of activity in the account;
 - (l) For large corporate accounts, the following may be obtained: annual reports/audited financial statements, description and place of principal line(s) of business, list of major business units, suppliers and customers, etc. where appropriate; and
 - (m) A confirmation as described in paragraph 133.
136. As legal controls vary between jurisdictions, particular attention may need to be given to the place of origin of such documentation and the background against which it is produced.

Partnerships and Unincorporated Businesses

137. The relevance and usefulness of obtaining the following (or other foreign equivalent) should be carefully considered as part of the verification procedure—
- (a) The partnership agreement;

- (b) The information listed in paragraph 126 in respect of the partners and managers relevant to the application for business; and
- (c) A copy of the mandate from the partnership or unincorporated business authorizing the establishment of the business relationship and confirmation of any authorized signatories.

Clubs, Societies and Charities

138. In the case of accounts to be opened for clubs, societies and charities, the financial institution should satisfy itself as to the legitimate purpose of the organization by, for example, requesting a copy of the constitution. Where there is more than one signatory to the account, the identity of at least 2 signatories should be verified initially and, when signatories change, care should be taken to ensure that the identity of at least two current signatories have been verified.

Trustees

139. A trustee should verify the identity of a settler/guarantor or any person adding assets to the trust in accordance with the procedures relating to the verification of identity of clients. In particular, the trustee should obtain the following minimum information—

- (a) **Settler or any person transferring assets to the trust:** name, business, trade or occupation, and other information in accordance with the procedures relating to the verification of client identity outlined in these Guidelines;
- (b) **Beneficiaries:** name, address and other identification information such as passport number, etc.;
- (c) **Protector:** name, address, business occupation and any relationship to the settlor;
- (d) **Purpose and nature of the trust:** a statement of the true purpose of the trust being established, even where it is a purpose or charitable trust;
- (e) **Source of funds:** identify and record the source(s) of funds settled on the trust and the expected level of funds so settled; and
- (f) **Authorization of payments:** the trustee should also ensure that payments from the trust are authorized and made in accordance with its terms.

Other Institutions

140. Signatories should satisfy the provisions of paragraphs 126 onwards as appropriate.

Politically Exposed Persons (PEPs)

141. Ongoing enhanced scrutiny must be applied to transactions by senior foreign or domestic political figures, their immediate family and closely related persons and entities (i.e. politically exposed persons – PEPs). They include— *(Amended by S.I. 82/2012)*

- (a) a senior official in the executive, legislative, administrative, military or judicial branches of a foreign or domestic government (whether elected or not); *(Amended by S.I. 82/2012)*
- (b) a senior official of a major foreign or domestic political party; *(Amended by S.I. 82/2012)*
- (c) any corporation, business or other entity formed by, or for the benefit of, a senior political figure;
- (d) 'immediate family' i.e. parents, siblings, spouse, children and in-laws as well as 'close associates' (i.e. person known to maintain unusually close relationship with PEPs).

142. All regulated entities must—

- (i) ascertain identity of the account holder and the account's beneficial holder;
- (ii) obtain adequate documentation regarding the PEP;
- (iii) understand the PEP's anticipated account activity;
- (iv) determine the PEP's source of wealth;
- (v) apply additional oversight to the PEP's account.

143. Institutions should pay particular attention to—

- (a) requests to establish an account with an institution unaccustomed to doing business with foreign persons and that has not sought out business of that type;
- (b) requests for secrecy with transaction e.g. booking transaction in the name of another person or entity whose beneficial owner is not disclosed or readily apparent;
- (c) use of accounts at the nation's central bank or other government- owned bank, or of government accounts, as the source of funds in a transaction;
- (d) routing of transactions into or through a secrecy jurisdiction;
- (e) deposits or withdrawals of multi monetary instruments just below reporting threshold on or around the same day;
- (f) a pattern, where, after a deposit or wire transfer is received, funds from encashment or investment is shortly thereafter wired to another financial institution (particularly off-shore or secrecy jurisdiction);
- (g) frequent minimal balance or zeroing out of an account for purposes other than maximizing the value of the funds held in the account e.g. placing the funds in an overnight investment and having the funds then returned to the account;
- (h) enquiry by or on behalf of PEP regarding exceptions to reporting requirements.

144. An institution should consult several sources of information to assist it in determining whether to conduct business with an individual who may be a PEP, including—

- (a) reports by non-government organizations that identify corruption, fraud and abuse e.g. Corruption Perceptions Index of Transparency International;
- (b) reports on corruption and money laundering issued by international financial institutions e.g. World Bank, and the International Monetary Fund (IMF);
- (c) information published on the World Wide Web by foreign countries;
- (d) the World Fact Book published by the Central Intelligence Agency (CIA).

Risk-based (KYC)

145. The means and mechanisms of laundering funds change. Accordingly institutions should be aware of emerging trends which create a greater risk for money laundering. Primary concern should be for determining the legitimacy of the source of funds entering the financial system and the real owners of these funds. Risks may be categorized as high or low depending on the circumstances.

146. **Low Risk Indicators**

- (a) Those facility holders identified in regulation 103 as exempt e.g. licensed financial institutions and other institutions which are subject to these Guidelines;
- (b) Saint Lucian residents whose accounts/facilities are serviced solely either by salary deductions, or financing arrangements via regulated financial institutions.

147. **High Risk Indicators**

- (a) Intermediary arrangements (where the real or beneficial owner of the funds is not the facility holder); Anonymity factor;
- (b) Financial service intermediaries that are not subject to prudential regulation;
- (c) Non Saint Lucian residents;
- (d) Large cash transaction;
- (e) Transactions from countries or jurisdictions which have inadequate AML systems. The following websites contain sources of relevant information for financial institutions—
 - (i) Office of Foreign Assets Control (OFAC) for information pertaining to USA foreign policy and national security: www.treas.gov/ofac,
 - (ii) Transparency International for information on countries vulnerable to corruption: www.transparency.org,
 - (iii) The Financial Crimes Enforcement Network (FINCEN) for country advisories: www.fincen.gov and,

(Substituted by S.I. 82/2012)

- (f) Persons resident in or maintaining trading operations in locations **that** are known to have significant established organized crime environments.

Country Trends:

The following regions are considered to be high risk in terms of laundering activities—

- (i) Latin America,
- (ii) Pacific Rim Region,
- (iii) Central and South America,
- (iv) Central and Eastern Europe,
- (v) Africa (in particular, West Africa);
- (g) Persons resident in or maintaining trading operations in known drug producing/transshipment locations;
- (h) Persons from or maintaining trading operations in locations that are experiencing political instability or with a history of this;
- (i) PEPs.

Institutions are required to implement enhanced due diligence for transactions involving high risk activities. This requires—

- (i) stricter know-your-customer procedures e.g. more detailed information on customer's background, reputation, etc.,
- (ii) management information systems in order to monitor accounts with greater frequency than low risk accounts,
- (iii) senior management approval for establishment of accounts,

- (iv) senior management to monitor accounts.

RESULTS OF VERIFICATION

Satisfactory

148. Once verification has been completed (and subject to the keeping of records in accordance with these Guidelines), no further evidence of identity is needed when transactions are subsequently undertaken, except in cases where either doubt arises as to the identity of the client or about the veracity or adequacy of previously obtained customer identification data. Where doubts arise, the entire due diligence process must be carried out anew, from start to finish. This is known as the "duty of continuous verification."
149. The duty of continuous verification also requires the institution to monitor accounts for their consistency continuously against the stated account purpose or the source of funds, or pattern.
150. The file of each applicant for business should show the steps taken and the evidence obtained in the process of verifying each verification subject or, in the appropriate cases, details of the reasons which justify the case being an exempt case.

Unsatisfactory

151. In the event of a failure to complete verification of any relevant verification subject or where there are no reasonable grounds for suspicion, any business relationship with, or one-off transaction for, the applicant for business should be suspended and any funds held to the applicant's order returned in the form in which it was received, until verification is subsequently completed (if at all). Funds should never be returned to a third party but only to the source from which they came. If failure to complete verification itself raised suspicion, a report should be made to the Reporting Officer/ Compliance Officer for determination as to how to proceed. Generally institutions should consider making a suspicious transaction report when unable to obtain satisfactory evidence or verification of identity of customers or beneficial owners.

RECOGNITION OF SUSPICIOUS CUSTOMERS/TRANSACTIONS

152. A suspicious transaction will often be one which is inconsistent with a customer's known legitimate business or activities or with the normal business for that type of account. It follows that an important pre-condition of recognition of a suspicious transaction is for the institution to know enough about the customer's business to know that a transaction or series of transactions is / are unusual.
153. Although these Guidelines tend to focus on new business relationships and transactions, institutions should be alert to the implications of the financial flows and transaction patterns of existing customers, particularly where there is a significant unexpected and unexplained change in the behaviour of the account.
154. Against such patterns of legitimate business, suspicious transactions should be recognizable as falling into one or more of the following categories—
- (a) any unusual financial activity of the customer in the context of his own usual activities;
 - (b) any unusual transaction in the course of his usual financial activity;
 - (c) any unusually linked transactions;
 - (d) any unusual employment of an intermediary in the course of some usual transaction or financial activity;
 - (e) any unusual method of settlement; and
 - (f) any unusual or disadvantageous early redemption of an investment product.

155. From time to time, the authorities or management may determine that because a high incidence of money laundering is associated with persons from certain countries or regions, additional precautions are required to safeguard against use of accounts or other facilities by such persons, their immediate relatives, associates and representatives. The source of wealth and economic activities that generated the level of wealth should be substantiated. Under these circumstances, it may be necessary to request a letter of reference (confirmed), in addition to other identification requirements, from a regulated bank which is not from the countries or regions in question.
156. The Compliance Officer should be well versed in the different types of transactions which the institution handles and which may give rise to opportunities for money laundering. Examples of common and relevant transaction types, are set out in Appendix A. These are not intended to be exhaustive.

REPORTING OF SUSPICIONS

157. Reporting of suspicions is an important defence against possible accusation of assisting in the retention or control of the proceeds of money laundering/ criminal conduct, or of acquiring, possessing or using the proceeds of criminal conduct. In practice, a Compliance Officer will normally only have suspicion, without having any particular reason to suppose that the suspicious transaction or other circumstances relate to the proceeds of one sort of crime or another.
158. It should be noted in this context that the suspicion of criminal conduct is more than the absence of certainty that someone is innocent. It is rather an inclination to believe that there has been criminal conduct.
159. Institutions should ensure—
 - (a) that key staff know to whom their suspicions should be reported; and
 - (b) that there is a clear procedure for reporting such suspicions without delay to the Compliance Officer.

A suggested format of an internal report form is set out in Appendix E.

160. Key staff should be required to report any suspicion of laundering either directly to their Compliance Officer, or if the institution so decides, to their line manager for preliminary investigation in the event that there are any known facts which may negate the suspicion.
161. Employees should comply at all times with the approved vigilance systems of their institution and will be treated as having met appropriate standards of vigilance if they disclose their suspicions to the Compliance Officer or other appropriate senior colleague according to the vigilance systems in operation in their institutions.
162. On receipt of a report concerning a suspicious customer or a suspicious transaction, the Compliance Officer should determine whether the information contained in such report supports the suspicion. He should investigate the details in order to determine whether in all the circumstances he in turn should submit a report to the FIA.
163. If the Compliance Officer decides that the information does substantiate a suspicion of laundering, he or she should disclose this information immediately. If he or she is genuinely uncertain as to whether such information substantiates a suspicion, he or she should nevertheless report. If in good faith he or she decides that the information does not substantiate a suspicion, he or she would be well advised to record fully the reasons for his or her decision not to report to the FIA in the event that his judgment is later found to be wrong.
164. It is for each institution or group to consider whether its vigilance systems should require the Compliance Officer to report suspicions within the institution or group to the inspection or compliance department at head office.

REPORTING TO THE FINANCIAL INTELLIGENCE AUTHORITY

165. If the Compliance Officer decides that a disclosure should be made, a report preferably in the form set out in Appendix F should be sent to the FIA.
166. If the Compliance Officer considers that a report should be made urgently (e.g. where the account is already part of a current investigation), initial notification to FIA should be made by facsimile.
167. The receipt of a report will be promptly acknowledged by the FIA. The report will be forwarded to trained financial investigation officers who alone will have access to it. They may seek further information from the reporting institution and elsewhere. It is important to note that after a reporting institution makes an initial report in respect of a specific suspicious transaction, that initial report does not relieve the institution of the need to report further suspicions in respect of the same customer or account and the institution should report any further suspicious transactions involving the customer.
168. Discreet inquiries will be made to confirm the basis of the suspicion but the customer is never approached. In the event of a prosecution the source of the information is protected, as far as the law allows. Maintaining the integrity of the confidential relationship between law enforcement agencies and institutions is regarded by the former as of paramount importance.
169. Vigilance systems should require the maintenance of a register of all reports made to the FIA pursuant to this paragraph. Such register should contain details of—
 - (a) the date of the report;
 - (b) the person who made the report;
 - (c) the person/s to whom the report was forwarded;
 - (d) a reference by which supporting evidence is identifiable; and
 - (e) the receipt of acknowledgement from the FIA.

KEEPING OF RECORDS

170. Once a business relationship has been established, the institution is required to maintain all relevant records on the identity and transactions of their customers, both locally and internationally, for seven (7) years, or longer if required by the Authority.
171. It may be necessary for institutions to retain business transaction records for a period exceeding the date of termination of the last business transaction where certain circumstances predate this event, for example—
 - (a) date of closure of the account;
 - (b) date of termination of business relationship; or
 - (c) date of insolvency.

TIME LIMITS

172. In order to facilitate the investigation of any audit trail concerning the transactions of their customers, institutions should observe the following—
 - (a) *Entry records.*—institutions should keep all account opening records, including verification documentation and written introductions, for a period of at least **7 years** after *termination* or, where an account has become dormant, seven years from the last transaction.
 - (b) *Ledger records.*—institutions should keep all account ledger records for a period of at least **7 years** following the date on which the relevant transaction or series of transactions is completed.

- (c) *Supporting records.*—institutions should keep all records in support of ledger entries, including credit and debit slips and cheques, for a period of at least **7 years** following the date on which the relevant transaction or series of transactions is completed.
173. Where an investigation into a suspicious customer or a suspicious transaction has been initiated, the FIA may request an institution to keep records until further notice, notwithstanding that the prescribed period for retention has elapsed. Even in the absence of such a request, where an institution knows that an investigation is proceeding in respect of its customer, it should not, without the prior approval of the FIA, destroy any relevant records even though the prescribed period for retention may have elapsed.

CONTENTS OF RECORDS

174. Records in relation to verification will generally comprise—
- (a) a description of the nature of all the evidence received in relation to the identity of the verification subject; and
 - (b) the evidence itself or a copy of it or, if that is not readily available, information reasonably sufficient to obtain such a copy.
175. Institutions should retain customer identification records, current files and business correspondence since it may be necessary to establish a financial profile of any suspected account as part of an investigation. To satisfy this requirement, additional information such as the following may be sought—
- (a) volume of funds flowing through the account;
 - (b) origin of the funds;
 - (c) forms by which the funds were offered or withdrawn, e.g. cash or cheque;
 - (d) identification of the person undertaking the transaction including the names and address of the beneficial owners of the account or product and also any counter-party;
 - (e) form of instruction and authority.
176. Details of securities and investments transacted including—
- (a) the nature of such securities/investments;
 - (b) valuation(s) and price(s);
 - (c) memoranda of purchase and sale;
 - (d) source(s) and volume of funds and bearer securities;
 - (e) destination(s) of funds and bearer securities;
 - (f) memoranda of institution(s) authority(ies);
 - (g) book entries;
 - (h) custody of title documentation;
 - (i) the nature of the transaction;
 - (j) the date of the transaction; and
 - (k) the form (e.g. cash, cheque) in which funds are offered and paid out.
177. Institutions should document a formal anti-money laundering policy including evidence of compliance with sections 9(1)(f) and 11(b) of the Act relating to audit and training. At a minimum, records should be maintained on the following—
- (a) details and contents of the training programme;

- (b) names of staff receiving training;
 - (c) dates of training sessions; and
 - (d) assessment of training.
178. In the case of electronic transfers, institutions should retain records of payments made with sufficient detail to enable them to establish—
- (a) the identity and address of the remitting customer;
 - (b) origin of the funds (the account number, when being transferred **from** an account);
 - (c) as far as possible the identity of the ultimate recipient;
 - (d) the form of instruction and authority; and
 - (e) destination of the funds.
179. In the case of electronic transfer, where such transfers do not give complete originator information, institutions are required to apply enhanced scrutiny to these. In addition and without obviating the obligation to report suspicious transactions in accordance with normal procedures—
- (a) the financial institution of the ultimate recipient should have effective risk based procedures in place to detect missing or incomplete information from messaging or payment and settlement systems used to effect the transfer of funds;
 - (b) the financial institution of the ultimate recipient should consider missing or incomplete information on the originator as a risk factor in assessing whether the transfer of funds or any related transaction is suspicious and whether it should be reported to the FIA;
 - (c) where the financial institution of the ultimate recipient detects upon a transfer of funds, that the required originator information is either incomplete or missing, the financial institution should either reject the transfer or seek complete information on the originator. The financial institution may acquire the information from a source other than the institution of the originator;
 - (d) a financial institution should subject incoming electronic transfers to an appropriate level of post-event random sampling that is risk based. The sampling may be weighed towards transfer from—
 - (i) countries deemed to be high-risk for money laundering, terrorist financing or both,
 - (ii) financial institutions of originators who are identified from such sampling as having previously failed to comply with the relevant information requirements;
 - (e) where a financial institution regularly fails to supply the required originator information and the financial institution of the ultimate recipient has taken reasonable measures to have the institution of the originator correct the failures, the financial institution of the ultimate recipient should—
 - (i) reject any future transfer of funds from that institution,
 - (ii) restrict its business relationship with that financial institution,
 - (iii) terminate its business relationship with that financial institution,and report a decision to restrict or terminate a relationship to the FIA.

(Substituted by S.I. 82/2012)

180. All institutions should maintain transaction records in such a manner that will allow them to comply expeditiously with information requests from the Authority. The records must be sufficient to permit reconstruction of individual transactions.
181. A retrievable form may consist of—
- (a) an original hard copy;
 - (b) copies;
 - (c) microform; or
 - (d) computerized or electronic form.
182. Records held by third parties are not regarded as being in a readily retrievable form unless the institution is reasonably satisfied that the third party is itself an institution which is able and willing to keep such records and disclose them to it when required.
183. Where the FIA requires sight of records which according to an institution's vigilance systems would ordinarily have been destroyed, the institution is nonetheless required to conduct a search for those records and provide as much detail to the FIA as is possible.

REGISTER OF ENQUIRIES

184. An institution should maintain a register of all enquiries made to it by the FIA. The register should be kept for a period of at least 7 years and separate from other records and should contain at a minimum the following details—
- (a) the date and nature of the enquiry; and
 - (b) details of the account(s) involved.

STAFF TRAINING

185. Institutions have a duty to ensure that key staff receive sufficient training to alert them to the circumstances whereby they should report customers/clients or their transactions to the Compliance Officer. Such training should include making key staff aware of the basic elements of—
- (a) the Act and any Regulations made thereunder, and in particular the personal obligations of key staff thereunder, as distinct from the obligations of their employers thereunder;
 - (b) vigilance policy and vigilance systems;
 - (c) the recognition and handling of suspicious transactions;
 - (d) other pieces of anti-money laundering legislation identified at the beginning of these Guidelines;
 - (e) any Code of Conduct/Practice issued under regulatory legislation or voluntarily adopted by various industry associations; and
 - (f) any additional guidelines and instructions issued by the FIA.
186. The effectiveness of a vigilance system is directly related to the level of awareness engendered in key staff, both as to the background of international crime against which the Act and other anti-money laundering legislation have been enacted including these Guidelines as well as to the personal legal liability of each of them for failure to perform the duty of vigilance and to report suspicions appropriately.

TRAINING PROGRAMMES

187. While each institution should decide for itself how to meet the need to train members of its key staff in accordance with its particular commercial requirements, the following programmes will usually be appropriate—

188. **Generally**

Training should include—

- (a) the company's instruction manual;
- (b) a description of the nature and processes of laundering;
- (c) an explanation of the underlying legal obligations contained in the Act and any Regulations made thereunder; and other anti-money laundering legislation and guidelines;
- (d) an explanation of vigilance policy and systems, including particular emphasis on verification and the recognition of suspicious transactions and the need to report suspicions to the Compliance Officer (or equivalent).

189. **Specific Appointees**

- (a) **Cashier/foreign operators/dealers/salespersons/advisory staff** **exchange**

Key staff who are dealing directly with the public are the first point of contact with money launderers and their efforts are vital to the implementation of vigilance policy. They need to be aware of their legal responsibilities and the vigilance systems of the institution, in particular the recognition and reporting of suspicious transactions. They also need to be aware that the offer of suspicious funds or the request to undertake a suspicious transaction should be reported to the Compliance Officer in accordance with vigilance systems, whether or not the funds are accepted or the transaction proceeded with.

- (b) **Account opening/new customer and new business staff/processing and settlement staff**

Key staff who deal with account opening, new business and the acceptance of new customers, or who process or settle transactions or the receipt of completed proposals and cheques, should receive the training given to cashiers, etc. In addition, verification should be understood and training should be given in the institution's procedures for entry and verification. Such staff also needs to be aware that the offer of suspicious funds or the request to undertake a suspicious transaction may need to be reported to the Compliance Officer in accordance with vigilance systems, whether the funds are accepted or the transaction proceeded with.

- (c) **Administration/operations supervisors and managers**

A higher level of instruction covering all aspects of vigilance policy and systems should be provided to those with the responsibility for supervising or managing staff. This should include—

- (i) the Act and any Regulations made thereunder,
- (ii) the offences and penalties arising from the relevant primary legislation for non-reporting or assisting money launderers,
- (iii) procedures in relation to the service of production and restraint orders,
- (iv) internal reporting procedures, and
- (v) the requirements for verification and records.

- (d) **Compliance Officers**

In depth training concerning all aspects of the relevant laws, vigilance policy and systems will be required for the Compliance Officer. In addition, the Compliance Officer will require extensive initial and continuing instruction on the validation and reporting of suspicious transactions, on the feedback arrangements and on new trends of criminal activity.

(e) **Updates and Refreshers**

It will also be necessary to make arrangements for updating and refresher training at regular intervals to ensure that key staff remain familiar with and are updated as to their responsibilities.

PART IV

VULNERABILITY OF FINANCIAL SECTOR BUSINESS TO MONEY LAUNDERING

SECTION A: BANKING

190. In addition to this Part, all banking institutions whether on shore or offshore are expected to comply with the provisions of Part III of these Guidelines. Because commercial banking is heavily cash based, it is particularly at risk from the placement of criminal proceeds.

Vigilance

191. Vigilance should govern all the stages of the bank's dealings with its customers including—

- (a) accounts opening;
- (b) non-account holding customers;
- (c) safe custody and safe deposit boxes;
- (d) deposit-taking;
- (e) lending;
- (f) marketing and self-promotion.

Account Opening

192. In the absence of a satisfactory explanation, the following should be regarded as suspicious customers—

- (a) a customer who is reluctant to provide usual or customary information or who provides only minimal, false or misleading information;
- (b) a customer who provides information which is difficult or expensive for the bank to verify.

Non-account holding customers

193. Banks which undertake transactions for persons who are not account holders with them should be particularly careful to treat such persons (and any underlying beneficial owners of them) as verification subjects.

Safe custody and safe deposit boxes

194. Particular precaution need to be taken in relation to requests to hold boxes, parcels and sealed envelopes in safe custody. Where such facilities are made available to non-account holders, the verification procedures set out in these Guidelines should be followed.

Deposit taking

195. In the absence of a satisfactory explanation, the following should be regarded as suspicious transactions—

- (a) substantial cash deposits, singly or in accumulations, particularly when—

- (i) the business in which the customer is engaged would normally be conducted, not in cash or in such amounts of cash, but by cheques, banker's drafts, letters of credit, bills of exchange, or other instruments,
- (ii) such a deposit appears to be credited to an account only for the purpose of supporting the customer's order for a banker's draft, money transfer or other negotiable or readily marketable money instrument,
- (iii) deposits are received by other banks and the bank is aware of a regular consolidation of funds from such accounts prior to a request for onward transmission of funds unless the bank is aware of any commercial reason why the transmission should be done,
- (iv) the customer or its representatives avoid direct contact with the bank,
- (v) the use of nominee accounts, trustee accounts or client accounts which appear to be unnecessary for, or inconsistent with, the type of business carried on by the underlying customer/beneficiary,
- (vi) the use of numerous accounts for no clear commercial reason where fewer would suffice (as this may suggest an attempt to disguise the scale of the total cash deposits),
- (vii) the use by the customer of numerous individuals (particularly persons whose names do not appear on the mandate for the account) to make deposits,
- (viii) frequent insubstantial cash deposits which taken together are substantial,
- (ix) there are frequent switches of funds between accounts in different names in different jurisdictions,
- (x) matching of payments out with credits paid in by cash on the same or previous day,
- (xi) substantial cash withdrawal takes place from a previously dormant or inactive account,
- (xii) substantial cash is withdrawn from an account which has just received an unexpected large credit from overseas, and
- (xiii) making use of a third party (e.g. a professional firm or trust company) to deposit cash or negotiable instruments, particularly if these are promptly transferred between clients or trust accounts.

Lending

196. It needs to be borne in mind that loan and mortgage facilities (including the issuing of credit and charge cards) may be used by launderers at the **layering** or **integration** stages.

Marketing and self-promotion

197. In the absence of a satisfactory explanation, a customer may be regarded as suspicious if—

- (a) he declines to provide information which normally would make him eligible for valuable credit or other banking services; or
- (b) he makes insufficient use of normal banking facilities, such as higher interest rate facilities for large credit balances.

Verification

198. For general guidance on verification, banks should refer to the relevant heading under these Guidelines.

199. Where a customer of one part of a bank applies for business at another part of the bank and the former has completed verification (including that of all the verification subjects related to that applicant), no further verification is required by the latter as long as the verification records are freely available to the bank.
200. When requested, either directly or through an intermediary to open an account for a company or trust administered by a local fiduciary, a bank should ordinarily expect to receive an introduction (on the lines of Appendix B) in respect of every verification subject arising from that application (See also paragraph 208).

SECTION B: INVESTMENT BUSINESS

201. Regulated institutions which provide investment services, should comply with the provisions of Part III of these Guidelines.

Risks of Exploitation

202. Because the management and administration of investment products is not generally cash based, it is probably less at risk from the placement of criminal proceeds than is much of the banking sector. Most payments are made by way of cheque or transfer from another institution and it can therefore be assumed that in a case of laundering, placement has already been achieved. Nevertheless, the purchase of investments for cash is not unknown, and therefore the risk of investment business being used at the placement stage cannot be ignored. Payment in cash will therefore need further investigation, particularly where it cannot be supported by evidence of a legitimate cash-based business as the source of funds.
203. Funds management is likely to be at particular risk at the layering stage of laundering. The liquidity of investment products under management is attractive to launderers since it allows them quickly and easily to move the criminal proceeds from one product to another, mixing them with lawful proceeds and facilitating integration.
204. Fund management is also at risk at the integration stage in view of—
 - (a) the easy opportunity to liquidate investment portfolios containing both lawful and criminal proceeds, while concealing the nature and origins of the criminal proceeds;
 - (b) the wide variety of available investments;
 - (c) the ease of transfer between investment products.
205. The following investments are particularly at risk—
 - (a) collective investment schemes and other “pooled funds” (especially where unregulated);
 - (b) high risk/high reward funds (because the launderers cost of funds is by definition low and the potentially high reward accelerates the integration process).

Borrowing against security of investments

206. Secured borrowing is an effective method of layering and integration because it puts a legitimate financial business (the lender) with a genuine claim to the security in the way of those seeking to restrain or confiscate the assets.

Verification

207. Mutual funds, fund managers and administrators will note the particular relevance in their case of exemptions to the need for verification set out in Part III above.

Customers dealing direct

208. Where a customer deals with a mutual fund, fund manager or administrator direct, the customer is the applicant for business to the fund manager or

administrator and accordingly determines who the verification subject(s) is/are. In the exempt case referred to in respect of mailshot, off-the-page or coupon business, a record should be maintained indicating how the transaction arose and recording details of the paying institution's branch sort code number and account number from which the cheque or payment is drawn.

Intermediaries and underlying customers

209. Where an agent/intermediary introduces a principal/customer to the mutual fund or fund manager and the investment is made in the principal's/ customer's name, then the principal/customer is the verification subject. For this purpose it is immaterial whether the customer's own address is given or that of the agent/intermediary.

Nominees

210. Where an agent/intermediary acts for a customer, whether for a named client or through a client account, but deals in his own name, then the agent/intermediary is a verification subject and (unless the applicant for business is a recognized foreign regulated institution under Part III) the customer is also a verification subject.

211. If the applicant for business is a recognized foreign regulated institution, identified under Part III, the fund manager may rely on an introduction from the applicant for business (or written assurance that it will have verified any principal/customer for whom it acts as agent/intermediary).

Delay in verification

212. If verification has not been completed within a reasonable time, then the business relationship or significant one-off transaction in question should not proceed any further.

213. Where an investor has the benefit of cancellation rights, or cooling off rights, the repayment of money arising in these circumstances (subject to any shortfall deduction where applicable) does not constitute "proceeding further with the business." However, since this could offer a route for laundering money, investment businesses should be alert to any abnormal exercise of cancellation/cooling off rights by any investor, or in respect of business introduced through any single authorized intermediary. In the event that abnormal exercise of these rights become apparent, the matter should be treated as suspicious and reported through the usual channels. In any case, repayment should not be to a third party.

Redemption prior to completion of verification

214. Whether a transaction is a significant one-off transaction or is carried out within a business relationship, verification of the customer should normally be completed before the customer receives the proceeds of redemption. However, a mutual fund, a fund manager or an administrator will be considered to have taken reasonable measures of verification where payment is made either—

- (a) to the legal owner of the investment by means of a cheque where possible crossed "account payee"; or
- (b) to a bank account held (solely or jointly) in the name of the legal holder of the investment by any electronic means of transferring funds.

Switch transactions

215. A significant one-off transaction does not give rise to a requirement of verification if it is a switch under which all of the proceeds are directly re-invested in another investment which itself can, on subsequent resale, only result in either—

- (a) a further reinvestment on behalf of the same customer; or
- (b) a payment being made directly to him and of which a record is kept.

Savings vehicles and regular investment contracts

216. Except in the case of a small one-off transaction (and subject always to any exemptions identified in Part III) where a customer has—
- (a) agreed to make regular subscriptions to a mutual fund; and
 - (b) arranged for the collection of such subscriptions (e.g. by completing a direct debit mandate or standing order), the mutual fund, fund manager or administrator should undertake verification of the customer (or satisfy himself that the case is otherwise exempt under Part III above).
217. Where a customer sets up a regular savings scheme whereby money subscribed by him is used to acquire investments to be registered in the name or held to the order of a third party, the person who funds the cash transactions is to be treated as the verification subject. When the investment is realized, the person who is the legal owner (if not the person who funded it) is also to be treated as a verification subject.

Reinvestment of income

218. A number of retail savings vehicles offer customers the facility to have income reinvested. The use of such a facility should be seen as entry into a business relationship and the reinvestment of income under such a facility should not be treated as a transaction which triggers the requirement of verification.

SECTION C: FIDUCIARY SERVICES

219. For the purpose of these Guidelines “fiduciary services” comprise any of the following activities carried on as a business, either singly or in combination—
- (a) formation or administration of trusts;
 - (b) acting as corporate or individual trustee;
 - (c) formation or administration of Saint Lucia or foreign- registered companies;
 - (d) provision of corporate or individual directors;
 - (e) opening or operating bank accounts on behalf of clients. A “fiduciary” is any person carrying on any such business in or from within Saint Lucia. Fiduciaries should comply with the provisions of Part III of these Guidelines.

Verification

220. Good practice requires key staff to ensure that engagement documentation (client agreement, etc.) is duly completed and signed at the time of entry.
221. Verification of new clients should include the following or equivalent steps—
- (a) Where a settlement is to be made or when accepting trusteeship from a previous trustee, the settler, or where appropriate the principal beneficiary(ies), should be treated as verification subjects;
 - (b) In the course of the formation of companies, the identity of beneficial owners should be verified;
 - (c) The documentation and information concerning a new client for use by the administrator who will have day-to-day management of the new client’s affairs should include a note on any required further input on verification from any agent/intermediary of the new client, together with a reasonable deadline for the supply of such input. After which suspicion should be considered aroused.

Client Acceptance Procedures

222. **Annual Audit Statement**

A service provider should obtain a separate report on its compliance with the client acceptance procedures from an independent auditor.

223. Procedures for a Professional Service Client "PSC"

- (a) The definition of "PSC" is any organization or person, such as a law firm, accountant, banks trust companies, company management companies and similar professional organizations who contract the services of a service provider on behalf of their clients.
- (b) A service provider should obtain from each PSC which instructs a service provider, details of the business address, contact communication numbers and principals or professionals involved in the PSC. A service provider should obtain evidence of first hand involvement in the verification of those details.
- (c) A service provider should obtain satisfactory sources of reference to provide adequate indication of the reputation and standing of the PSC.
- (d) A service provider should retain records for a period of seven (7) years following the discontinuation of the service provided to the PSC.
- (e) Before a service provider undertakes to form a company on the instructions of a PSC, the service provider should take reasonable steps to ensure that the PSC has adequate due diligence procedures in place.
- (f) Where, prior to the coming into force of any enactment or a code of conduct, the information and agreement referred to in this part has not been obtained by a service provider, the service provider should have regard to the same in future dealing with the End User Client (EUC) or the PSC, and should endeavour to obtain the same as and when the opportunity arises but should within a year seek to produce the required information and agreement.

224. Procedures for End User Clients "EUC"

- (a) The definition of "EUC" is a client of a service provider who contracts the services of a service provider for its own benefit.
- (b) A service provider should maintain written procedures to ensure that the identity of each EUC is known.
- (c) A service provider should maintain records for a period of seven (7) years following the discontinuation of the service provided to the EUC.
- (d) A service provider should maintain on its files a reference from a banking organization being a service provider of a recognized banking body or from a professional service organization in respect of the EUC.
- (e) When a service provider is instructed by an individual, the service provider should maintain on its file a copy of the individual's passport or identity card with photo identification.
- (f) A service provider should maintain on its file contact communication numbers and addresses for each EUC and should annually remind the EUC that it should notify the service provider within a reasonable period of any change of such EUC's communication numbers and addresses and that it should advise the service provider of any changes in share ownership which are required to be reflected in the share register of any company incorporated on behalf of the EUC.
- (g) Where, prior to the coming into force of any enactment or a code of conduct in relation to service providers, a service provider has not obtained communication numbers, addresses, references or passport or identity card with photo identification as referred to herein, the service provider should endeavour to obtain any such items as and when the opportunity arises.

Additional Requirement Where Fiduciary Services are Provided

225. A service provider should to the extent relevant to the services being provided, maintain on its files evidence of the opening of the bank and investment accounts, and copies of statements of those accounts.
226. A service provider should, to the extent relevant to the services being provided, maintain on its files in respect of clients for whom it provides fiduciary services—
- (a) copies of minutes of meetings of shareholders;
 - (b) copies of minutes of meetings of directors;
 - (c) copies of minutes of meetings of committees;
 - (d) copies of registers of beneficial owners, directors and offices; and
 - (e) copies of registers of mortgages, charges and other encumbrances.
227. Where instructions are accepted by a service provider to act as trustee for a trust, the service provider should obtain satisfactory references in accordance with the above on the party giving the instructions for the engagement or appointment of a new trustee. The service provider should satisfy itself that assets settled into the trust are not or were not made as part of a criminal or illegal transaction or disposition of assets.

SECTION D: INSURANCE

228. Regulated institutions which provide insurance business need to comply with the provisions in Part III of these Guidelines.
229. Insurance business, whether life assurance, term assurance, pensions, annuities or any type of assurance and insurance business, presents a number of opportunities to the criminal for laundering at all its stages. At its simplest this may involve placing cash in the purchase of a single premium product from an insurer followed by early cancellation and reinvestment, or the setting up of an offshore insurance company into which to channel cash obtained illegally in the guise of premiums.

Verification

230. Whether a transaction will result in an entry into a significant one-off transaction or is to be carried out within a business relationship, verification of the customer should be completed prior to the acceptance of any premiums from the customer or the signing of any contractual relationship with an applicant for business.

Switch transactions

231. A significant one-off transaction does not give rise to a requirement of verification if it is a switch under which all of the proceeds are directly paid to another policy of insurance which itself can, on subsequent surrender, only result in either—
- (a) a further premium payment on behalf of the same customer; or
 - (b) a payment being made directly to him and of which a record is kept.

Payments from one policy of insurance to another for the same customer

232. A number of insurance vehicles offer customers the facility to have payments from one policy of insurance to fund the premium payments to another policy of insurance. The use of such a facility should not be seen as entry into a business relationship and the payments under such a facility should not be treated as a transaction which triggers the requirement of verification.

Employer-sponsored pension or savings schemes

233. In all transactions undertaken on behalf of an employer-sponsored pension or savings scheme, the insurer should undertake verification of—
- (a) the principal employer; and

- (b) the trustees of the scheme (if any).
234. Verification of the principal employer should be conducted by the insurer in accordance with the procedures for verification of corporate applicants for business.
235. Verification of any trustees of the scheme should be conducted and will generally consist of an inspection of the trust documentation, including—
- (a) the trust deed or instrument and any supplementary documentation;
 - (b) a memorandum of the names and addresses of current trustees (if any);
 - (c) extracts from public registers;
 - (d) references from professional advisers or investment managers.

Verification of members: without personal investment advice

236. Verification is not required by the insurer in respect of a recipient of any payment of benefits made by or on behalf of the employer or trustees (if any) of an employer sponsored pension or savings scheme if such recipient does not seek personal investment advice.

Verification of members: with personal investment advice

237. Verification is required by the insurer in respect of an individual member of an employer sponsored pension or savings scheme if such member seeks personal investment advice, save that verification of the individual member may be treated as having been completed where—
- (a) verification of the principal employer and the trustees of the scheme (if any) has already been completed by the insurer; and
 - (b) the principal employer confirms the identity and address of the individual member to the insurer in writing.

Records

238. Records should be kept by the insurer after termination in accordance with Part III. In the case of a life company, termination includes the maturity or earlier termination of the policy.
239. As regards records of transactions, insurers should ensure that they have adequate procedures—
- (a) to access initial proposal documentation including, where these are completed, the client financial assessment (the “fact find”), client needs analysis, copies of regulatory documentation, details of the payment method, illustration of benefits, and copy documentation in support of verification by the insurers;
 - (b) to access all post-sale records associated with the maintenance of the contract, up to and including maturity of the contract; and
 - (c) to access details of the maturity processing or claim settlement including completed “discharge documentation”.
240. In the case of long-term insurance, records usually consist of full documentary evidence gathered by the insurer or on the insurer’s behalf between entry and termination. If an agency is terminated, responsibility for the integrity of such records rests with the insurer as the product provider.
241. If an appointed representative of the insurer is itself registered or authorized under the relevant legislation, the insurer, as principal, can rely on the representative’s assurance that he will keep records on the insurer’s behalf. (It is of course open to the insurer to keep such records itself. In such a case it is important that the division of responsibilities be clearly agreed between the insurer and such representative).

242. If the appointed representative is not itself so registered or authorized, it is the direct responsibility of the insurer as principal to ensure that records are kept in respect of the business that such representative has introduced to it or effected on its behalf.

SECTION E: INTERNET AND CYBERBUSINESS

243. Any financial institution offering services over the internet should implement procedures to verify the identity of its clients. Care should be taken to ensure that the same supporting documentation is obtained from internet customers as for other customers particularly where face to face verification is not practical. In view of the additional risks of conducting business over the internet, financial institutions should monitor activity in customer accounts opened on the internet on a regular basis.

PART V APPENDICES

APPENDIX A

Examples of Suspicious Transactions

(1) MONEY LAUNDERING USING CASH TRANSACTIONS

- (a) Unusually large cash deposits made by an individual or company whose ostensible business activities would normally be generated by cheques and other instruments.
- (b) Substantial increases in cash deposits of any individual or business without apparent cause, especially if such deposits are subsequently transferred within a short period out of the account or to a destination not normally associated with the customer.
- (c) Customers who deposit cash by means of numerous credit slips so that the total of each deposit is unremarkable, but the total of all the credits is significant.
- (d) Company accounts whose transactions, both deposits and withdrawals, are denominated by cash rather than the forms of debit and credit normally associated with commercial operations (e.g. cheques, Letters of Credit, Bills of Exchange, etc.).
- (e) Customers who constantly pay in or deposit cash to cover requests for money transfers, bankers' drafts or other negotiable and readily marketable money instruments.
- (f) Customers who seek to exchange large quantities of low denomination notes for those of higher denomination.
- (g) Frequent exchange of cash into other currencies.
- (h) Branches that have a great deal more cash transactions than usual. (Head Office statistics detect aberrations in cash transactions).
- (i) Customers whose deposits contain counterfeit notes or forged instruments.
- (j) Customers transferring large sums of money to or from overseas locations with instruments for payment in cash.
- (k) Large cash deposits using night safe facilities, thereby avoiding direct contact with bank staff.

2. MONEY LAUNDERING USING BANK ACCOUNTS

- (a) Customers who wish to maintain a number of trustee or client accounts which do not appear consistent with the type of business, including transactions which involve nominees.

- (b) Customers who have numerous accounts and pay in amounts of cash to each of them in circumstances in which the total of credits would be a large amount.
- (c) Any individual or company whose account shows virtually no normal personal banking or business related activities, but is used to receive or disburse large sums which have no obvious purpose or relationship to the account holder or his business (e.g. a substantial increase in turnover on an account).
- (d) Reluctance to provide normal information when opening an account, providing minimal or fictitious information or, when applying to open an account, providing information that is difficult or expensive for the institution to verify.
- (e) Customers who appear to have accounts with several institutions within the same locality, especially when the bank is aware of a regular consolidation process from such accounts prior to a request for onward transmission of the funds.
- (f) Matching of payments out with credits paid in cash on the same or previous day.
- (g) Paying in large third party cheques endorsed in favour of the customer.
- (h) Large cash withdrawals from a previously dormant/inactive account, or from an account which has just received an unexpected large credit from abroad.
- (i) Customers who together, simultaneously, use separate tellers to conduct large cash transactions or foreign exchange transactions.
- (j) Greater use of safe deposit facilities; increased activity by individuals.
- (k) The use of sealed packets deposited and withdrawn.
- (l) Companies' representatives avoiding contact with the branch.
- (m) Substantial increases in deposits of cash or negotiable instruments by a professional firm or company, using client accounts or in-house company or trust accounts, especially if the deposits are promptly transferred between other clients, company and trust accounts.
- (n) Customers who decline to provide information that in normal circumstances would make the customer eligible for credit or for other banking services that would be regarded as valuable.
- (o) Insufficient use of normal banking facilities (e.g. avoidance of high interest rate facilities for large balances).
- (p) Large number of individuals making payments into the same account without an adequate explanation.

3. MONEY LAUNDERING USING INVESTMENT RELATED TRANSACTIONS

- (a) Purchasing of securities to be held by the institution in safe custody, where this does not appear appropriate given the customer's apparent standing.
- (b) Request by customers for investment management or administration services (either foreign currency securities) where the source of the funds is unclear or not consistent with the customer's apparent standing.
- (c) Large or unusual settlements of securities in cash form.
- (d) Buying and selling of a security with no discernible purpose or in circumstances, which appear unusual.

4. MONEY LAUNDERING BY OFFSHORE INTERNATIONAL ACTIVITY

- (a) Customer introduced by an overseas branch, affiliate or other bank based in countries where production of drugs or drug trafficking may be prevalent.
- (b) Use of letters of credit and other methods of trade finance to move money between countries where such trade is not consistent with the customer's usual business.
- (c) Building up of large balances, not consistent with the known turnover of the customer's business, and subsequent transfer to account(s) held overseas.
- (d) Unexplained electronic fund transfers by customers, foreign currency drafts or other negotiable instruments to be used.
- (e) Frequent requests for traveler's cheques or foreign currency drafts or other negotiable instruments to be issued.
- (f) Frequent paying in of travelers' cheques or foreign currency drafts particularly if originating from overseas.

5. MONEY LAUNDERING INVOLVING FINANCIAL INSTITUTION EMPLOYEES AND AGENTS

- (a) Changes in employee characteristics, (e.g. lavish lifestyles or avoiding taking holidays).
- (b) Changes in employee or agent performance, (e.g. the salesman selling products for cash has remarkable or unexpected increase in performance).
- (c) Any dealing with an agent where the identity of the ultimate beneficiary or counterpart is undisclosed, contrary to normal procedure for the type of business concerned.

6. MONEY LAUNDERING BY SECURED AND UNSECURED LENDING

- (a) Customers who repay problem loans unexpectedly.
- (b) Request to borrow against assets held by the institution or a third party, where the origin of the assets is not known or the assets are inconsistent with the customer's standing.
- (c) Request by a customer for an institution to provide or arrange finance where the source of the customer's financial contribution to deal is unclear, particularly where property is involved.

7. SALES AND DEALING STAFF

(a) New Business

Although long-standing customers may be laundering money through an investment business it is more likely to be a new customer who may use one or more accounts for a short period only and may use false names and fictitious companies. Investment may be direct with a local institution or indirect via an intermediary who "doesn't ask too many awkward questions", especially (but not only) in a jurisdiction where money laundering is not legislated against or where the rules are not rigorously enforced.

The following situations will usually give rise to the need for additional enquiries—

- (i) A personal client for whom verification of identity proves unusually difficult and who is reluctant to provide details.
- (ii) A corporate/trust client where there are difficulties and delays in obtaining copies of the accounts or other documents of incorporation.
- (iii) A client with no discernible reason for using the firm's service e.g. clients with distant address who could find the same services nearer

their home base; clients whose requirements are not in the normal pattern of the firm's business which could be more easily serviced elsewhere.

- (iv) Any transaction in which the counterparty to the transaction is unknown.

(b) Intermediaries

There are many clearly legitimate reasons for a client's use of an intermediary. However, the use of intermediaries does introduce further parties into the transaction thus increasing opacity and, depending on the designation of the account, preserving anonymity. Likewise there are a number of legitimate reasons for dealing via intermediaries on a "numbered account" basis; however, this is also a useful tactic which may be used by the money launderer to delay, obscure and avoid detection.

Any apparently unnecessary use of an intermediary in the transaction should give rise to further enquiry.

(c) Dealing patterns & abnormal transactions

The aim of the money launderer is to introduce as many layers as possible. This means that the money will pass through a number of sources and through a number of different persons or entities. Long-standing and apparently legitimate customer accounts may be used to launder money innocently, as a favour, or due to the exercise of undue pressure.

Examples of unusual dealing patterns and abnormal transactions may be as follows—

(1) Dealing patterns

- (i) A large number of security transactions across a number of jurisdictions.
- (ii) Transactions not in keeping with the investor's normal activity, the financial markets in which the investor is active and the business which the investor operates.
- (iii) Buying and selling of a security with no discernible purpose or in circumstances which appear unusual, e.g. churning at the client's request.
- (iv) Low grade securities purchased in an overseas jurisdiction, sold locally and high grade securities purchased with the proceeds.
- (v) Bearer securities held outside a recognized custodial system.

(2) Abnormal transactions

- (i) A number of transactions by the same counter-party in small amounts of the same security, each purchased for cash and then sold in one transaction, the proceeds being credited to an account different from the original account.
- (ii) Any transaction in which the nature, size or frequency appears unusual, e.g. early termination of packaged products at a loss due to front end loading; early cancellation, especially where cash had been tendered or the refund cheque is to a third party.
- (iii) Transfer of investments to apparently unrelated parties.
- (iv) Transactions not in keeping with normal practice in the market to which they relate, e.g. with reference to market size and frequency, or at off-market prices.
- (v) Other transactions linked to the transaction in question which could be designated to disguise money and divert it into other forms or other destinations or beneficiaries.

8. SETTLEMENTS

(a) **Payment**

Money Launderers will often have substantial amounts of cash to dispose of and will use a variety of sources. Cash settlement through an independent financial adviser or broker may not in itself be suspicious; however large or unusual settlements of securities deals in cash and settlements in cash to a large securities house will usually provide cause for further enquiry.

Examples of unusual payment settlement may be as follows—

- (i) A number of transactions by the same counter-party in small amounts of the same security, each purchased for cash and then sold in one transaction.
- (ii) Large transaction settlement by cash.
- (iii) Payment by way of cheque or money transfer where there is a variation between the account holder/signatory and the customer.

(b) **Registration and delivery**

Settlement by registration of securities in the name of an unverified third party should always prompt further enquiry.

Bearer securities, held outside a recognized custodial system, are extremely portable and anonymous instruments, which may serve the purpose of the money launderer well. Their presentation in settlement or as collateral should therefore always prompt further enquiry as should the following—

- (i) Settlement to be made by way of bearer securities from outside recognized clearing systems.
- (ii) Allotment letters for new issues in the name of the persons other than the client.

(c) **Disposition**

As previously stated, the aim of money launderers is to take "dirty" cash and turn it into "clean" spendable money or to pay for further shipments of drugs etc. Many of those at the root of the underlying crime will be seeking to remove the money from jurisdiction in which the cash has been received, with a view to its being received by those criminal elements for whom it is ultimately destined in a manner which cannot easily be traced. The following situations should therefore give rise to further enquiries—

- (i) Payment to a third party without any apparent connection with the investor.
- (ii) Settlement either by registration or delivery of securities to be made to an unverified third party.
- (iii) Abnormal settlement instructions including payment to apparently unconnected parties.

9. COMPANY FORMATION/MANAGEMENT

(a) **Suspicious circumstances relating to the customer's behaviour—**

- (i) The purchase of companies which have no obvious commercial purpose.
- (ii) Sales invoice totals exceeding known value of goods.
- (iii) Customers who appear uninterested in legitimate tax avoidance schemes.
- (iv) The customer pays over the odds or sells at an undervaluation.

- (v) The customer makes unusually large cash payments in relation to business activities which would normally be paid by cheques, banker's drafts etc.
- (vi) Customers transferring large sums of money to or from overseas locations with instructions for payment in cash.
- (vii) Customers who have numerous bank accounts and pay amounts of cash into all those accounts which, if taken in total, amount to a large overall sum.
- (viii) Paying into bank accounts large third party cheques endorsed in favour of the customers.

(b) Potentially suspicious secrecy might involve—

- (i) Excessive or unnecessary use of nominees.
- (ii) Unnecessary granting of power of attorney.
- (iii) Performing "execution only" transactions.
- (iv) Using a client account rather than paying for things directly.
- (v) Use of mailing address.
- (vi) Unwilling to disclose the source of funds.
- (vii) Unwillingness to disclose identity of ultimate beneficial owners.

(c) Suspicious circumstances in groups of companies—

- (i) Subsidiaries which have no apparent purpose.
- (ii) Companies which continuously make substantial losses.
- (iii) Complex group structures without cause.
- (iv) Uneconomic group structures for tax purposes.
- (v) Frequent changes in shareholders and directors.
- (vi) Unexplained transfers of significant sums through several bank accounts.
- (vii) Use of bank accounts in several currencies without reason.

10. OTHER—

- (i) application for business from a potential client in a distant place where comparable service could be provided "closer to home";
- (ii) application for business outside the insurer's normal pattern of business;
- (iii) trafficking or terrorist activity is prevalent;
- (v) any want of information or delay in the provision of information to enable verification to be completed;
- (vi) any transaction involving an undisclosed party;
- (vii) a transfer of the benefit of a product to an apparently unrelated third party;
- (viii) use of bearer securities outside a recognized clearing system in settlement of an account or otherwise.

11. NOTES—

- (i) None of the above factors on their own necessarily mean that a customer or other person is involved in money laundering. However, it may be that a combination of some of these factors could arouse suspicions.
- (ii) What does or does not give rise to a suspicion will depend on the particular circumstances.

APPENDIX B

Local Reliable Introduction

Name and address of introducer:

Name of applicant for business:

Address of applicant for business:

.....

.....

Telephone Number of applicant for business:

Fax Number of applicant for business:

1. We are an institution regulated by [**name of regulatory body**] in [**country**].
2. We are providing this information in accordance with paragraph 113 of the Guidelines.

(Please tick 3A or 3B, and 3C or 3D. Alternatively, tick 3E).

3A The applicant for business was an existing customer of ours as at **[date]** Or

3B We have completed verification of the applicant for business and his or her/ its name and address as set out at the head of this introduction corresponds with our records.
And:

3C The applicant for business is applying on his own behalf and not as nominee, trustee or in a fiduciary capacity for any other person;
Or

3D The applicant for business is acting as nominee, trustee or in a fiduciary capacity for other persons whose identity has been established by us and appropriate documentary evidence to support the identification is held by us and can be produced on demand.
Alternatively

3E We have not completed verification of the applicant for business the following reason:

The above information is given in strict confidence for your own use only and without any guarantee, responsibility or liability on the part of this institution or its officials.

Signed:

Full name:

Official position:

NOTES ON COMPLETION OF THE LOCAL RELIABLE

INTRODUCTION

1. The full name and address of the person the introducer is introducing should be given. Separate introduction should be provided for joint accounts, trustees, etc. The identity of each person who has power to operate the account or to benefit from it should be given.
2. It is not necessary to verify the identity of clients of the introducer who were clients before the introduction of these Guidelines but the introducer should ensure that the name and address of the client is accurate and complete and in accordance with its records.
3. 3B should be ticked if the introducer has satisfactorily verified the identity and address of the client and has adequate records to demonstrate that fact under any money laundering guidance applicable to it. The receiving institution is not obliged to undertake any future verification of identity.
4. If 3E is ticked, the introducer should give an explanation in deciding whether or how to undertake verification of identity.
5. The introduction should be signed by a director of the introducer or by someone with capacity to bind the firm.

APPENDIX C

Authority to Deal before Conclusion of Verification

Name of institution:

Name of introducer:

Address of introducer:

Introducer's regulator:

Introducer's registration/licence number:

Name of applicant for business:

Address of application for business (if known):

.....

.....

Telephone number of applicant for business:

Fax number of applicant for business:

By reason of the exceptional circumstances set out below and notwithstanding that verification of the identity of the applicant for business or of a verification subject relating to the application has not been concluded by us in accordance with the Guidelines issued by the Financial Intelligence Authority, I hereby authorize:

The opening of an account with ourselves in the name of the applicant for business

The carrying out by ourselves of a significant one-off transaction for the applicant for business (delete as applicable)

The exceptional circumstances are as follows:

I confirm that a copy of this authority has been delivered to the Compliance Officer of this institution

Signed:

Full Name:

Official Position:

Date:

Notes: This authority should be signed by a senior manager or other equivalent member of key staff in person. It is not delegable.

APPENDIX D

Request for Verification of Customer Identity

To: [Address of financial Institution to which Request is sent] From: [Stamp of institution sending the letter]

Dear Sirs

REQUEST FOR VERIFICATION

In accordance with the Anti Money Laundering Guidelines issued by Saint Lucia's Financial Intelligence Authority, we write to request your verification of the identity of our prospective customer detailed below.

Full name of customer:

Title (Mr/Mrs/Miss/Ms) **specify**:

Address including postcode

(as given by customer):

Date of birth: Account No. (if known):

Example of customer's signature:

Please respond positively and promptly by returning the tear-off portion below.

To: The Manager (originating branch) From: (Receiving Institution)

Request for verification of the identity of [title and full name of customer] With reference to your enquiry dated we:

1. Confirm that the above customer is/is not known to us.
2. Confirm/cannot confirm the address shown in your enquiry.
3. Confirm/cannot confirm that the signatur reproduced in your enquiry appears to be that of the above customer.

The above information is given in strict confidence, for your private use only, and without any guarantee or responsibility on the part of this institution or its officials.

Signed:

Full name: Position:

APPENDIX E

Internal Report Form

NAME OF CUSTOMER/PROSPECTIVE CUSTOMER:	
FULL ACCOUNT NAME(S):	
ACCOUNT NO.(S)	
DATE(S) OF OPENING	DATE OF CUSTOMER'S BIRTH: DD ___/MM ___/YY ___
PASSPORT NUMBER:	
IDENTIFICATION AND REFERENCES:	
CUSTOMER'S ADDRESS:	
DETAILS OF TRANSACTIONS AROUSING SUSPICION:	
As relevant:	
Amount (Currency)	Date:

Sources of Funds:	
Other Relevant Information:	
Name and Position of Employee making Report: _____	
Signature	Date:
Compliance Officer: (The Compliance Officer should briefly set out the reason for regarding the transactions to be reported as suspicious or, if he decides against reporting, his reasons for that decision.)	
Signature of Compliance Officer _____ Date: _____	
Senior Management Approval	
Name of Senior Manager _____	
Approved/Rejected (delete as appropriate) Date: _____	
REASONS:	
DATE REPORT MADE TO AUTHORITY (if appropriate): 	

APPENDIX F

Disclosure to the Financial Intelligence Authority

- (1) It would be of great assistance to the FIA if disclosures were made in the standard form at the end of this Appendix.
- (2) Disclosures may be delivered in sealed and confidential envelopes by hand, by post, or, in urgent cases, by fax.
- (3) The quantity and quality of data delivered to the FIA should be such as
 - To indicate the grounds for suspicion;
 - To indicate any suspected offence; and
 - To enable the Investigating Officer to apply for a court order, as necessary.
- (4) The receipt of disclosure will be acknowledged by the FIA.
- (5) Such disclosure will usually be delivered and access to it available only to an appropriate investigating or other law enforcement agency. In the event of prosecution the source of data will be protected as far as the law allows.
- (6) Neither the FIA nor an investigating officer will approach the customer in connection with the investigation unless criminal conduct is identified.
- (7) The FIA and an investigating officer may seek additional data from the reporting institution and other sources with or without a court order. Enquiries may be made discreetly to confirm the basis of a suspicion.
- (8) The FIA will, so far as possible and on request, promptly supply information to the reporting institution to enable it to be kept informed as to the current status of a particular investigation resulting from its disclosure.
- (9) It is an important part of the reporting institution's vigilance systems that all contacts between its departments and branches and the FIA be copied to the Reporting Officer/Compliance Officer so that he can maintain an informed overview.

SUSPICIOUS ACTIVITY REPORT

CONFIDENTIAL

**In accordance with the Money Laundering
(Prevention) Act**

S/A Ref:
Reporting Entity Ref:
Date (DD/MM/YY)

COMPLETE AS APPROPRIATE – EITHER TYPE OR PRINT FORM

1. Tick as appropriate:

___ Confirmation of Telephone Report ___ Initial Report ___ Supplemental Report

___ Corrected Report

REPORTING ENTITY INFORMATION (REGULATED INSTITUTED OR OTHER)

2. Name (of Regulated Institution or Other)	
3. Address (of Regulated Institution or Other)	
4. Telephone number	5. Fax number

PARTICULARS OF SUSPECT

7. Name (full name of person, business or company)	
8. Address	
9. Date of Birth (DD/MM/YY)	
10. Occupation	
11. Employer	
12. Telephone number - business	13. Telephone number - residence
14. Form(s) of identification produced by suspect	
15. Suspect's relationship with Reporting Entity	
16. Is suspect employed by Reporting Entity? (YES/NO (If "Yes" give details)	
17. Other relevant information (please include details of identification or references taken, associated parties, addresses, telephone numbers etc.)	
18. If this report is linked to other reports, please provide details:	

- Notes: 1. Please complete a separate form in respect of each suspect person, company or business.
2. If you have any questions regarding the completion of this form, please telephone (758)541-7126

SUSPICIOUS ACTIVITY REPORT

19. Reasons for Suspicion	
20. Signed by (name of person compiling report)	21. Contact Name (Reporting Officer/Compliance Officer where applicable)
22. Telephone Number	23. Fax Number
24. Telephone number	25. Fax number
Financial Intelligence Authority	

P.O. Box GM 959
Gable woods Mall Post Office
Sunny Acres
Castries

TRANSACTION COMPLETED

Yes

No

When submitting this report, please append any additional material that you may consider suitable and which may be of assistance to the recipient, i.e. bank statements, vouchers, international transfers, inter-account transfers, telegraphic transfers, details of associated accounts etc.

APPENDIX G

Specimen Response of the Financial Intelligence Authority

It is essential that this letter remains confidential. It should be retained within files kept by the Reporting Officer

Dear Sir/Madam

Acknowledgement of Suspicious Activity Report

I acknowledge receipt of the information supplied by you to the Financial Intelligence Authority under the provision of the Money Laundering (Prevention) Act concerning [name of individual(s) or entity(ies)]

As this matter proceeds contact will be maintained on the progress of our entities.

Yours faithfully

FINANCIAL INTELLIGENCE AUTHORITY

Administrative Secretary

Dear Sir/Madam

Financial Intelligence Authority Feedback Report

I enclose for your information a summary of the present position of the case concerning [name of individual] as reported to the Financial Intelligence Authority.

[place summary here]

The current status shown, whilst accurate at the time of making this report, should not be treated as a basis for any subsequent decision without reviewing the up-to-date position.

Please do not hesitate to contact the Financial Intelligence Authority if you require any further assistance.

Yours faithfully

Financial Intelligence Authority

APPENDIX H

Glossary

Applicant for business:

the party to a Saint Lucia institution that they enter into a business relationship or one-off transaction. The party may be an individual or an institution. In the former case, therefore, the applicant for business (if the case is not exempt from the need for verification) will be synonymous with the verification subject; if the applicant for business is an institution however, it is likely to comprise a number of verification subjects.

Business relationship:

(As opposed to a one-off transaction) A continuing arrangement between two or more parties one of whom is acting in the course of business (typically the institution and the customer/client) to facilitate the carrying out of transactions:

	(1) on a frequent, habitual or regular basis, and (2) where the monetary value of dealings in the course of the arrangement is not known or capable of being known at entry.
<i>Entry:</i>	The beginning of either a one-off transaction or a business relationship. I triggers the requirement of verification of the verification subject (except in exempt cases). Typically, this will be: (1) the opening of an account; or (2) the signing of a terms of business agreement.
<i>Key staff:</i>	Any employees of an institution who deal with customers/clients or their transaction.
<i>One-off transaction:</i>	Any transaction carried out other than in the course of an established business relationship. It falls into one of two types: (1) the significant suspicious one-off transaction (2) the small one-off transaction A business relationship is an established business relationship where an institution has obtained, under procedures maintained in accordance with these Guidelines, satisfactory evidence of identity of the person who, in relation to the formation of that business relationship, was the applicant for business.
<i>Compliance Officer:</i>	A senior manager or director appointed by an institution to have or vigilance policy and vigilance systems, to decide whether suspicious transactions should be reported, and to report to the FIA if he or she so decides.
<i>Significant one-off Transaction:</i>	A one-off transaction exceeding whether a single transaction or consisting of a series of linked one-off transactions, or, in the case of an insurance contract, consisting of a series of premiums in any one year.

Money Laundering (Prevention) (Guidelines for Conducting Other Business Activity) Regulations

(Statutory Instrument 83/2012)

Statutory Instrument 83/2012 .. in force 10 August 2012

ARRANGEMENT OF REGULATIONS

1. Citation
 2. Guidelines
- Schedule

MONEY LAUNDERING (PREVENTION) (GUIDELINES FOR CONDUCTING OTHER BUSINESS ACTIVITY) REGULATIONS – SECTION 43

Commencement [10 August 2012]

1. Citation

These Regulations may be cited as the Money Laundering (Prevention) (Guidelines for Conducting Other Business Activity) Regulations.

2. Guidelines

- (1) The Guidelines set out in the Schedule regulate other business activities.

(2) A breach of the Guidelines by a person who conducts other business activities constitutes an offence and that person is liable to a fine not exceeding \$1 million.

(3) A person who conducts other business activities is deemed to have notice of the provisions of the Guidelines.

Schedule

(Regulation 2)

GUIDELINES FOR OTHER BUSINESS ACTIVITIES

PART I – BACKGROUND

1. These Guidelines have been issued by the financial Intelligence Authority (FIA) pursuant to section 6 (1)f of the Money Laundering (Prevention) Act (the Act) in recognition of the risks the business sector in Saint Lucia is exposed to with regard to the laundering of the proceeds of criminal activity. The Guidelines reflect best practice internationally and implement the recommendations of the Financial Action Task Force (FATF) and the Caribbean Financial Action Task Force (CFATF).
2. The Guidelines are designed to assist with the enforcement of the Act as they represent good industry practice. A business activity should try as best as possible to adopt internal procedures which are of equivalent standard. In determining whether a person has complied with the requirements of the Act, the authorities may take into account whether a business activity can show that its internal systems and procedures measure up to the standards indicated by these Guidelines.
3. The FIA regards the adoption by business activities of adequate policies, procedures and practices for the deterrence and prevention of money laundering as vital and it intends to use these Guidelines as a yardstick for measuring the adequacy of systems to prevent money laundering.
4. Occurrences of money laundering, or the failure to have adequate policies, procedures and practices to guard against money laundering, may call into question the adequacy of systems and controls, or the prudence and integrity or fitness and appropriateness of the management of the business activity.
5. The Guidelines are designed to assist business activities in complying with the money laundering legislation by specifying the best practices in combating money laundering. The FIA recognizes that businesses may have systems and procedures in place which, whilst not identical to those outlined in these Guidelines, nevertheless impose controls and procedures, that are at least equal to if not higher than those contained in these Guidelines. The FIA will take this into account when assessing the adequacy of a business activity's systems and controls.
6. The FIA expects that there will be in existence evidence on file that all due diligence checks have been carried out on the accounts acquired during the purchase of a new business either in whole or in part.
7. These Guidelines are a statement of the standard expected by the FIA of all business activities in Saint Lucia. The FIA actively encourages all institutions to develop and maintain links with it to ensure that the internal systems and procedures are effective and up to date, so enabling them to implement their duty of vigilance.

Group Practice

8. Where a group whose headquarters is in Saint Lucia operates branches or controls subsidiaries in another jurisdiction, it should ensure that —
 - (a) the branches or subsidiaries observe these Guidelines or adhere to local standards if those are at least equivalent;

- (b) the branches and subsidiaries are informed about current group policy;
- (c) each branch or subsidiary informs itself as to its own local reporting point, equivalent to the FIA in Saint Lucia, and that it is familiar with the procedures for disclosure equivalent to those stated in Appendix F;
- (d) the branch or subsidiary informs the home supervisor when they are unable to observe appropriate Anti money laundering (AML) measures because it is prohibited by the laws of the host country.

Interrelation of Parts III and IV of these Guidelines

9. Part III of these Guidelines is addressed to business activities generally. Part IV sets out additional guidance for different types of business activities and each section is to be read in conjunction with Part III.
10. The laundering of criminal proceeds through the business and financial system is vital to the success of the criminal operation. To this end criminal networks seek to exploit the facilities of the world's business activities and financial institutions in order to benefit from such proceeds. Increased integration of the world's business and financial systems and the removal of barriers to the free movement of capital have enhanced the ease with which criminal proceeds and terrorist funds can be laundered and have added to the complexity of audit trails.

What is Money Laundering?

11. The phrase "money laundering" covers all procedures to conceal the origins of criminal proceeds so that they appear to originate from a legitimate source.
12. There are 3 stages of money laundering —
 - 12.1 *Placement.* —The physical disposal of cash proceeds. In the case of many serious crimes e.g. drug trafficking the proceeds take the form of cash which the criminal wishes to place in the business system. Placement may be achieved by a wide variety of means according to the opportunity afforded to, and the ingenuity of the criminal, his advisers, and their network. Typically it may include —
 - (a) placing cash on deposit at a bank (often intermingled with a legitimate credit to obscure the audit trail), thus converting cash into a readily recoverable debt;
 - (b) physically moving cash between jurisdictions;
 - (c) making loans in cash to businesses which seem to be legitimate or are connected with legitimate businesses, thus also converting cash into debt;
 - (d) purchasing high value goods for personal use or expensive presents to reward existing or potential colleagues with cash;
 - (e) purchasing the services of high value individuals with cash;
 - (f) purchasing negotiable assets in one-off transactions; or
 - (g) placing cash in the client account of a professional intermediary.
 - 12.2 *Layering.* —This is the separating of the proceeds of crime from their source by creating sometimes complex layers of transactions designed to mask their origin and hamper the investigation, reconstruction and tracing of the proceeds; for example, by international wire transfers using nominees or "shell companies", by moving in and out of investment schemes or by repaying credit from the direct or indirect proceeds of crime.
 - 12.3 *Integration.* —This is the placing of the laundered proceeds back into the economy as apparently legitimate business funds, for example, by realizing property or legitimate business assets, redeeming shares or units

in collective investment schemes acquired with criminal proceeds, switching between forms of investment, or by surrendering paid up insurance policies.

13. The criminal remains relatively safe from vigilance systems while proceeds are not moving through these stages and remain static. Certain points of vulnerability have been identified in the stages of laundering which the launderer finds difficult to avoid and where his activities are therefore more susceptible to recognition, in particular —
 - (a) Cross border flows of cash;
 - (b) Entry of cash into the business and financial system;
 - (c) Acquisition of investments and other assets;
 - (d) Incorporation of companies; and
 - (e) Formation of trusts.
14. Accordingly, vigilance systems require institutions and their key staff to be vigilant at these points along the audit trail where the criminal is most actively seeking to launder, i.e. to misrepresent the source of criminal proceeds. One of the recurring features of money laundering is the urgency with which, after a brief cleansing, the assets are often reinvested in a new criminal activity.

RELEVANT OFFENCES

Money Laundering

15. A money laundering offence is committed by —
 - (a) concealing or transferring proceeds of criminal conduct;
 - (b) arranging with another to retain the proceeds of criminal conduct;
 - (c) acquisition, possession or use of proceeds of criminal conduct.
- 15.1 Property includes money, moveable or immovable property, corporeal or incorporeal property and interest in property.
- 15.2 *Penalty.* —The punishment for engaging in a money laundering offence is —
 - (i) On summary conviction to a fine of not less than \$500,000 (but not exceeding \$1 million) or to a term of imprisonment of not less than 5 years (but not exceeding 10 years) or both.
 - (ii) On indictable conviction to a fine of not less than \$1 million (not exceeding \$2 million) or to a term of imprisonment of not less than 10 years (not exceeding 15 years) or both.

OTHER OFFENCES

16. Tipping Off

It is an offence for anyone who knows, suspects or has reasonable grounds to suspect that a disclosure has been made, or that the authorities are acting or are proposing to act in connection with an investigation into money laundering, to prejudice an investigation by so informing the person who is the subject of a suspicion, or any third party of the disclosure, action or proposed action.

- 16.1 *Penalty.* —the punishment on summary conviction is a term of 5 years (not exceeding 10 years) or a fine of not less than \$50,000 or both.

17. Prejudicing the Investigation

It is an offence to cause or permit to be falsified or conceal or destroy or otherwise dispose of information which is likely to be material to an investigation into money laundering.

17.1 *Penalty.* —the punishment on summary conviction is a term of not less than 7 years (not exceeding 15 years) or a fine of not less than \$500,000.00 or both.

18. Failure to Disclose

It is an offence if a person fails to report a suspicious transaction relating to money laundering within seven days from the date the transaction was deemed to be suspicious.

18.1 *Penalty.* —the offender is punishable on indictment to a fine of \$500,000.00.

PART II – SCOPE OF THE GUIDELINES WHO AND WHAT SERVICES ARE GOVERNED BY THE GUIDELINES

19. The Guidelines apply to the business activities which provide the following services specified in the Schedule 2 of the Act and any other service that may be designated by the FIA —

- (a) Real estate business;
- (b) Car dealerships;
- (c) Casinos (gaming houses);
- (d) Courier services;
- (e) Jewelry business;
- (f) Internet gaming and wagering services;
- (g) Management companies;
- (h) Asset management and advice-custodial services;
- (i) Nominee services;
- (j) Any business transaction conducted at a post office involving money order;
- (k) Lending (including personal credits, factoring with or without recourse, financial or commercial transaction including forfeiting cheque cashing services);
- (l) Finance leasing;
- (m) Venture risk capital;
- (n) Money transmission services;
- (o) Issuing and administering means of payment (e.g. credit cards, travellers' cheques and bankers' drafts);
- (p) Guarantees and commitments;
- (q) Trading on account of customers in —
 - (i) money marked instruments (cheques, bills, certificates of deposit, etc.),
 - (ii) foreign exchange,
 - (iii) financial futures and options,
 - (iv) exchange and interest rate instruments, and
 - (v) transferable instruments;
- (r) Underwriting share issues and the participation in such issues;

- (s) Money broking;
- (t) Deposit taking;
- (u) Bullion dealing;
- (v) Financial intermediaries;
- (w) Custody services;
- (x) Securities broking and underwriting;
- (y) Investment and merchant banking;
- (z) Asset management services;
- (aa) Trusts and other fiduciary services;
- (bb) Company formation and management services;
- (cc) Collective investment schemes and mutual funds;
- (dd) Attorneys-at-Law;
- (ee) Accountants.

**PART III – FOR THE GUIDANCE OF ALL BUSINESS ACTIVITIES
THE DUTY OF VIGILANCE**

20. The establishment of a system to evaluate the personal and financial history of employees is critical to the prevention of money laundering.
21. Proper screening procedures should be adopted to ensure that only honest, law-abiding persons are employed. Businesses will need to exercise discretion regarding the extent of the information they seek from a potential employee. The different circumstances of each application for employment, such as the office or post in the firm, will determine the level of screening required.
22. As is the case with a potential customer verification work on a potential employee should be performed prior to an offer of employment being made. The risk of mere superficial checks is that, should the employee eventually engage in money laundering, the firm may be held liable for failure to implement a proper evaluation system.
 - (a) **Reference checks**
At least two (2) written references should be required and one of which must be from the previous employer (where applicable). The reason for termination needs to be stated and included in the previous employer's reference.
 - (b) **Checking the Authenticity of Academic Qualifications**
Only original documents, such as certificates, should be accepted. Where a transcript is required this should be sent directly to the company by the academic institution.
 - (c) If the individual has had a period of self **employment** proof of income earned, and the source, should be substantiated.
 - (d) Periods of **unemployment** should also be explained and substantiated by written references. Referees must be in a position to attest to the character of applicants and must not be relatives or personal friends. There should be some formal basis for the applicant's relationship with the referee e.g. the applicant's pastor, banker, teacher, former co-worker, business client, Member of Parliament, etc.
 - (e) The **financial history** of the applicant should be established as follows —

- (i) Examination of the two most recent statements from each of his or her bank accounts.
 - (ii) The applicant may also be asked to provide information on his credit history. A letter from each bank could establish this.
 - (iii) The real estate holdings of the applicant may be requested as well as any other assets and liabilities. This may be established by way of a standard balance sheet. (In order to monitor changes to the holdings, employees could therefore be required to submit annual statements of affairs).
 - (iv) Employers must seek an explanation for any unusual ownership patterns i.e. assets in excess of the applicants earning history.
23. The screening process is more stringent for an individual who is termed an officer of a regulated entity and those occupying sensitive posts.
24. An officer is any individual who has the power to, whether orally or in writing, enter an organization into a contract or legally binding obligation. An example of persons who may be deemed an 'officer' include, but is by no means limited to a director of the company, president, vice-president, general manager, secretary, financial controller or treasurer. It is therefore imperative that an individual who occupies the office of an officer be 'fit and proper'. To be 'fit and proper' an individual should not at a minimum, be convicted for an offence involving dishonesty or be an undischarged bankrupt. The review process should include information received in respect of a credit report, work history, police record, and any other reference information which may be required to make an appropriate determination.
25. Examples of what may be deemed as a sensitive post include but are not restricted to, a cashier, investment advisor, sales person, advisory staff, new customer and new business staff-insurance agent and broker, processing and claims handling staff.
26. In addition to the verification work described above it is required that an individual occupying the post of officer or a sensitive post has a police report done as part of the screening process.
27. In the event that the police report reveals information which is in contradiction to the fit and proper requirement, the offer of employment must not be made.
28. It is important to know your employees. Procedures should be in place to ensure that a high standard of integrity exists among employees. This should include a code of ethics for the conduct of all employees. The procedures should allow for regular reviews of employees' performance and their compliance with established rules and standards, as well as provide for disciplinary action in the event of breaches of these rules. The procedures should also include paying attention to employees whose lifestyles cannot be supported by his or her salary. The procedures should expressly provide for special investigation of employees who are associated with mysterious disappearances or unexplained shortages of funds.
29. Institutions should be constantly vigilant in deterring criminals from making use of any of the facilities described in Part I for the purpose of money laundering. The task of detecting crime is that of the law enforcement agencies. While business activities may on occasion be requested or, under due process of law, may be required to assist law enforcement agencies in that task, the duty of vigilance is necessary to prevent money laundering. The duty of vigilance consists mainly of the following 5 elements —
- (a) Verification;
 - (b) Recognition of suspicious transactions;
 - (c) Record keeping;
 - (d) Reporting of suspicions;

- (e) Training.
30. Institutions perform their duty of vigilance by having in place systems which enable them to —
- (a) Determine or receive confirmation of the true identity of customers requesting their services;
 - (b) Recognize and report suspicious transactions to the FIA. In this regard any person who voluntarily discloses information to the FIA arising out of a suspicion or belief that any money or other property represents the proceeds of crime is protected under sections 35 and 37 of the Act from being sued for breach of the duty of confidentiality;
 - (c) Keep records of all business transactions for the prescribed period of seven (7) years;
 - (d) Train key staff;
 - (e) Liaise closely with the FIA on matters concerning vigilance policy and systems; and
 - (f) Ensure that internal auditing and compliance departments regularly monitor the implementation and operation of vigilance systems.
31. (1) An organization should not enter into a business relationship or carry out a significant one-off transaction unless it has fully implemented the above systems. In particular, business activities should pay particular attention to all complex, unusual or large business transactions, or unusual patterns of transactions, whether completed or not, and to insignificant but periodic transactions which have no apparent economic or lawful purpose.
- (2) Where a transaction is inconsistent in amount, origin, destination or type with a client's known, legitimate business or personal activities or has no apparent economic or visible lawful purpose, the transaction must be considered unusual and the institution is to be put on enquiry as to whether the business relationship is being used for money laundering.
- (3) Where a business observes unusual or complex activity in relation to a client's transactions, the business activity should make enquiries as to the nature of the activity or transaction and should make a written record of its analysis or findings relating to all unusual complex activities which should be made available to the FIA on request.
32. Since the business sector encompasses a widely divergent range of organizations, the nature and scope of the vigilance system appropriate to any particular organization will vary depending on its size, structure and the nature of the business. However, irrespective of the size and structure, all institutions should exercise a standard of vigilance which in its effect measures up to these Guidelines.
33. Vigilance systems should enable key staff to respond effectively to suspicious occasions and circumstances by reporting them to the relevant personnel in-house and to receive training from time to time, whether from the institution or externally, to adequately equip them to play their part in meeting their responsibilities.
34. As an essential part of training, key staff should receive a current copy of their company's instruction manual(s) relating to entry, verification and records based on the recommendations contained in the Guidelines.

The Compliance Officer

35. Section 16(1)(n) of the Act stipulates that internal reporting procedures must provide for the identification of a person to whom a report must be made of any information or matter giving rise to some knowledge of or a suspicion that money laundering is taking place. The person is commonly titled the Compliance Officer.

36. All regulated entities are therefore required to have an officer appointed as the Compliance Officer. The compliance role is critical and the position should be a senior one in the firm's organizational structure. Depending on the size of the firm, there may be one such officer or the firm should set up a Compliance Department. It may be possible in very small operations, for example, for the dealer himself to be designated the Compliance Officer.
37. Compliance Officers must be fully acquainted with the provisions of the Act, its amendments and regulations as well as the Proceeds of Crime Act and the Anti Terrorism Act. They must, in particular, be cognizant of the requirements of confidentiality regarding money laundering reports and investigations into money laundering.

Appointment of Compliance Officer

38. Financial institutions should appoint a Compliance Officer who is also responsible for the establishment and implementation of policies, programmes, procedures and controls for the purposes of preventing or detecting money laundering. Depending on the size of the firm, there may be more than one such officer or a Compliance Department.
39. The Officer should be separate and apart from the day-to-day activities/operational aspects of the business. It is also imperative that the Compliance Officer, report directly to the Board of Directors (where possible). This measure will serve to preserve the integrity of the work carried out by the Compliance Officer, and additionally protect the individual from what may be deemed as victimization.
40. Any individual who occupies the office of Compliance Officer should be fit and proper - that is to say, at a minimum, he or she has not been convicted of an offence involving dishonesty or is an undischarged bankrupt. Failure to adhere to this criterion should result in the individual immediately vacating the post.
41. To fulfill the role of the Compliance Officer such a person should —
 - (a) have the trust and confidence of the management and staff;
 - (b) have sufficient knowledge of the organization, its products, services and systems;
 - (c) have access to all relevant information throughout the organization and, or have knowledge of the existence of such information;
 - (d) warrant the trust and confidence of the enforcement agencies.
42. Once appointed, all staff should be aware of the identity of the Compliance Officer.

Appointment of Deputy to the Compliance Officer

43. In some instances, such as a group of companies, it may be necessary to have a deputy to the Compliance Officer. When appointing this deputy it is important that such a person possesses similar professional qualities as the Compliance Officer. Additionally, the deputy must have a comprehensive understanding of the legal and institutional expectations of the role. In the absence of the Compliance Officer (whether due to illness, vacation leave, etc.), the deputy must take on the full responsibility of the role. It is therefore critical that the Compliance Officer and his or her deputy are not absent at the same time, so as to ensure that the office is permanently staffed.

Role and Responsibilities of the Compliance Officer

44. The Compliance Officer should have the following minimum responsibilities —
 - (a) to establish and implement policies, programmes, procedures and controls as may be necessary for the purpose of preventing or detecting money laundering. This duty includes but is not limited to —

- (i) organizing training sessions for staff on various compliance related issues and instructing employees as to their responsibilities in respect of the provisions of the Act, the Proceeds of Crime Act and the Anti Terrorism Act,
 - (ii) the establishment of procedures to ensure high standards of integrity of employees,
 - (iii) the development of a system to evaluate the personal employment and financial history of staff;
- (b) to make modifications or adjustments to aspects of paragraph (a) above that may be deemed necessary;
 - (c) to arrange for independent audits in order to ensure that the programmes as mentioned in paragraph (a) above, are being complied with;
 - (d) to analyze transactions and verify whether any of them is subject to reporting, in accordance with the relevant laws;
 - (e) to review all internally reported unusual transaction reports on their completeness and accuracy with other sources;
 - (f) to prepare and compile the external reports of unusual transactions to the FIA;
 - (g) to undertake closer investigations in respect of unusual or suspicious transactions, as directed by the FIA;
 - (h) to remain informed of the local and international developments on money laundering;
 - (i) to prepare reports to the Board of Directors and other relevant persons on the institution's efforts in combating money laundering;
 - (j) to exercise control and review the performance of lower level AML officers within the organization and /or within each branch or unit;
 - (k) to maintain contact with the FIA.

Details of Compliance Officer

45. Financial institutions are hereby required to submit the following details on their Compliance Officer to the FIA within seven (7) days of his or her appointment —
- (a) name;
 - (b) job title;
 - (c) telephone number (and extension where applicable);
 - (d) e-mail address;
 - (e) current resume.
46. Any change in the office of the Compliance Officer should be communicated to the FIA within a month of such a change.

Compliance Monitoring

47. This act of establishing compliance procedures and policies creates the reasonable regulatory expectation that these will be followed by the business activity at all times.
48. Section 16(1)(j) and (o) of the Act, has therefore made it mandatory for business activities to conduct independent audits to ensure that anti money laundering systems, which include programmes, procedures and controls, are operating in accordance with the organization's existing policy manual.

49. The compliance monitoring of the institution's system should be done on an ongoing basis by the Compliance Officer. Any deficiencies or findings which are noteworthy should be communicated in writing to the senior management of the institution, at least on a monthly basis.
50. The Compliance Officer should be accountable to the Board of Directors where possible. In such cases he or she is not, and should not be accountable to the senior management of the institution. Submission of monthly reports to senior management is for the purpose of providing information on existing or potential areas in which deficiencies may occur and the corrective actions implemented or required to be implemented in order to rectify the situation.
51. The Compliance Officer is required to implement corrective actions as soon as deficiencies have been noted in the system. It is not acceptable for the Compliance Officer to argue that recommendations for change must be delayed until the next monthly management report submission. The next monthly report should be used as a means of assessing the success (or otherwise) of the changes that have been implemented.
52. As soon as the Compliance Officer is aware that there is a significant problem within the institution he or she needs to notify management immediately.
53. It is recommended that an independent audit be conducted at least annually, with professionals retained specifically to assess the AML, controls of the firm. This will aid in assessing the level of compliance with existing regulations within the organization and serve as a measure of the effectiveness of the work being done by the Compliance Officer.

Compliance Audits

54. The audits conducted by both the Compliance Officer and the independent auditor should include at a minimum —
 - (1) testing of internal procedures for employee evaluation with respect to integrity, personal employment and financial history;
 - (2) evaluation of the extent and frequency of training received by employees;
 - (3) testing of employees' knowledge of AML procedures;
 - (4) a review of investments by clients for possible structured transactions;
 - (5) analysis of a sampling of reportable transactions including a comparison of those transactions with reports submitted on those transactions;
 - (6) a review of transactions for possible suspicious transactions;
 - (7) testing of record keeping of all money laundering reports, identification documentation of customers and transaction records.
55. For compliance audits carried out by independent auditors, findings must be documented, and violations of the law and AML procedures must be promptly reported to the Compliance Officer of the firm or the Board of Directors.
56. There should be written audit procedures for assessing compliance with money laundering prevention legislation and guidelines. These audit procedures or programme steps should be reviewed on an ongoing basis in order to ensure their usefulness.
57. In carrying out the routine audit, the Compliance Officer should have the following information included in his working papers, at a minimum —
 - (a) date the work was performed;
 - (b) the rationale or method of selecting the sample;
 - (c) adequate narrative on the sample selected, (e.g. for testing the adequacy of customer identification - the name of the individual, customer number, means of identification used and any associated number, etc.);

- (d) deficiencies noted;
- (e) corrective action recommended or taken.

58. All working papers are required to be maintained for a period of five (5) years.

Report to the Board of Directors or Audit Committee

59. Reports should be submitted to the Board of Directors at least quarterly. A more detailed report than the one submitted to senior management should be submitted to the Board of Directors.

60. The following is a list of items that should be included in this report —

- (1) any changes made or recommended in respect of new legislation;
- (2) serious compliance deficiencies that have been identified relating to current policies and procedures, indicating the seriousness of the issues and either the action taken, or recommendations of change;
- (3) a risk assessment of any new types of products and services, or any new channels for distributing them and the money laundering compliance measures that have either been implemented or are recommended;
- (4) the means by which the effectiveness of ongoing procedures have been tested;
- (5) the number of internal reports that have been received from each separate division, product, area, subsidiary, etc.;
- (6) the percentage of those reports submitted to the FIA;
- (7) any perceived deficiencies in the reporting procedures and any changes implemented or recommended;
- (8) information regarding staff training during the period, the method of training and any significant key issues arising out of the training;
- (9) any recommendations concerning resource requirements to ensure effective compliance.

61. In dealing with customers, the duty of vigilance begins with the start of a business relationship or a significant one-off transaction and continues until either comes to an end. However, the keeping of records (from which evidence of the routes taken by any criminal proceeds placed in the business system are preserved) continues as a responsibility as described below in these notes.

The Duty of Vigilance of Employees

62. It cannot be overly stressed that all employees and in particular key staff are at risk of being or becoming involved in criminal activity if they are negligent in their duty of vigilance and they should be aware that they face criminal prosecution if they commit any of the offences under the Act.

63. Although on moving to new employment, employees will normally dismiss any dealings with customers of the previous employer, if such a customer becomes an applicant for business with the new employer and the employee recalls a previous suspicion, he or she should report this to his or her new Compliance Officer (or other senior colleague) according to the vigilance systems operating.

The Consequence of Failure

64. For the business involved, the first consequence of the failure in the duty of vigilance is likely to be commercial. Organizations that however unwittingly, become involved in money laundering, risk the loss of their good market name and position and the incurring of non-productive costs and expenses.

65. The second consequence may be to raise the issues of questionable supervision and fit and proper standing as explained under the heading "Background".

66. The third consequence is the risk of criminal prosecution of the organization for the commission of an offence under the Act.
67. For the individual employee, it should be self evident that the consequences of failure are not dissimilar to those applicable to organizations. The employee's good name within the industry is likely to suffer and he or she may face the risk of prosecution for the commission of an offence under the Act.
68. It should be noted that certain offences under the Act are concerned with assistance given to the criminal. There are 2 aspects to such criminal assistance —
 - (a) the provision of opportunity to obtain, conceal, retain or invest criminal proceeds; and
 - (b) the knowledge or suspicion (actual or, in some cases, imputed) of the person assisting the criminal, that criminal proceeds are involved.
69. The determination of involvement is avoidable on proof that knowledge or suspicion was reported without delay in accordance with the vigilance systems of the business.

Verification (Know Your Customer (KYC))

70. The following points of guidance will apply according to —
 - (a) the legal personality of the applicant for business (which may consist of a number of verification subjects); and
 - (b) the capacity in which he or she is applying.
71. A business activity undertaking verification should establish to its reasonable satisfaction that every verification subject, relevant to the application for business, really exists. All the verification subjects of joint applicants for business should normally be verified. On the other hand, where the guidelines imply a large number of verification subjects it may be sufficient to carry out verification to the letter on a limited group only, such as the senior members of the family, the principal shareholders, the main directors of the company, etc.
72. A business activity should carry out verification in respect of the parties conducting business. Where there are underlying principals, however, the true nature of the relationship between the principals and the agents or signatories must also be established and appropriate enquiries performed on the former, especially if the agents or signatories are accustomed to acting on their instructions. In this context "principals" should be understood in its widest sense to include, for example, beneficial owners, settlers, controlling shareholders, directors, major beneficiaries, etc., but the standard of due diligence will depend on the exact nature of the relationship.
73. Attention is drawn to the exemptions to verification set out at paragraphs 100 – 103 below.

When must Identity be Verified

74. Whenever a business relationship commences or a significant one-off transaction is undertaken, the prospective customer must be identified. Once identification procedures have been satisfactorily completed, then the business relationship has been established and as long as records are maintained as required in these Guidelines, no further evidence of identity is required when transactions are subsequently undertaken. However, irrespective of the exemptions noted in paragraphs 100 – 103, identity must be verified in all cases where money laundering is known or suspected.

VERIFICATION OF SUBJECT

Face-to-Face Customers

Individuals

75. The verification subject may be the client/customer himself or one of his agents.
76. An individual trustee should be treated as a verification subject unless the organization has completed verification of the trustee in connection with a previous business relationship or one-off transaction and termination has not occurred. Where the applicant for business consists of individual trustees, all of them should be treated as verification subjects unless they have no individual authority to conduct business or otherwise to give relevant instructions.

Partnerships and Unincorporated Businesses

77. Business activities should treat as verification subjects all partners/directors of a firm which is an applicant for business who are relevant to the application and have individual authority to conduct business or otherwise to give relevant instructions. Verification should proceed as if the partners were directors and shareholders of a company in accordance with the principles applicable to non-quoted corporate applicants (see paragraph 78 below). In the case of a limited partnership, the general partner should be treated as the verification subject. Limited partners need not be verified unless they are significant investors.

Companies (including corporate trustees)

78. Unless a company is quoted on a recognized stock exchange or is a subsidiary of such a company or is a private company with substantial premises and pay roll of its own, steps should be taken to verify the company's underlying beneficial owner/s – namely those who ultimately own or control the company.
79. The expression "underlying beneficial owner/s" includes any person/s on whose instructions the signatories of an account, or any intermediaries instructing such signatories, are for the time being accustomed to act.

Intermediaries

80. If the intermediary is a locally regulated institution or business activity and is transacting business in its own name but on behalf of an underlying customer (perhaps with reference to a customer name, etc.), this may be treated as an exempt case but otherwise the customer (or other persons on whose wishes the intermediary is prepared to act) should be treated as a verification subject.
81. Subject to paragraphs 98, 102 and 103 if documentation is to be in the customer's name but the intermediary has power to transact business, the intermediary should be treated as a verification subject.

Politically Exposed Persons (PEPs)

82. Business activities are asked to apply enhanced due diligence when dealing with politically exposed persons (PEPs). Business relationships with individuals holding important public positions and with companies clearly related to them may expose the organization to a significant reputational and /or legal risk.
83. The PEP risk is associated with providing business services to government ministers or officials from countries with widely-known problems of bribery, corruption and financial irregularity within their government and society. This risk is particularly acute in countries that do not have AML standards that meet internationally accepted norms.
84. There is the risk that such persons, especially in countries where corruption is widespread, may abuse their public powers for their own illicit enhancement through the receipt of bribes, embezzlement, diverting international aid payments, etc. in exchange for arranging for favourable decisions, contracts or job appointments. The proceeds of such corruption are often transferred to other jurisdictions and concealed in business activities there.
85. Where a business activity is considering forming a business relationship with a person whom it suspects of being a PEP it must exercise enhanced due diligence to identify that person fully.

86. In relation to PEPs in addition to performing normal due diligence measures, business activities should be using a risk sensitive approach which should include the following —

- (i) having appropriate risk management systems to determine whether the customer or potential customer is a PEP or whether he is acting on behalf of another person who is a PEP,
- (ii) having developed a clear policy and internal guidelines, procedures and controls regarding such business relationships,
- (iii) obtaining senior management approval for the commencement of business relationships with such customers or to continue business relationships with customers who are found to be or who subsequently become PEPs,
- (iv) taking reasonable measures to establish source of wealth and source of funds, and
- (v) ensuring the proactive monitoring of the activity on such accounts, so that any changes are detected and consideration given as to whether such changes suggest corruption or misuse of public assets.

In the context of this risk analysis, it would be appropriate if business activities focus their resources on products and transactions that are characterized by a high risk of money laundering.

Business activities should ensure that timely reports are made to the FIA where proposed or existing business relationships with PEPs give grounds for suspicion.

Business activities should develop and maintain “enhanced scrutiny” practices which may include the following measures, to address PEPs risk —

- (i) Business activities should assess country risks where they have financial or similar business relationships, evaluating, amongst other things, the potential risk for corruption in political and governmental organizations. Financial institutions which are part of an international group might also use the group network as another source of information;
- (ii) Where business activities entertain business relations with entities and nationals of countries vulnerable to corruption, they should establish who the senior political figures are in that country, and should also seek to determine, whether or not their customer has close links with such individuals (for example immediate family or close associates). Business activities should note the risk that customer relationships may be susceptible to acquiring such connections after the business relationship has been established; and
- (iii) Business activities should be vigilant where their customers are involved in those businesses which appear to be most vulnerable to corruption, such as, but not limited to trading or dealing in precious stones or precious metals.

In particular, detailed due diligence should include —

- (i) Close scrutiny of any complex structures (for example, those involving legal structures such as corporate entities, trusts, foundations and multiple jurisdictions);
- (ii) Every effort to establish the source of wealth (including the economic activity that created the wealth) as well as the source of funds involved in the relationship, both at the outset of the relationship and on an ongoing basis;
- (iii) The development of a profile of expected activity of the business relationship so as to provide a basis for future monitoring. The profile should be regularly reviewed and updated;

- (iv) A review at senior management or board level of the decision to commence the business relationship and regular review, on at least an annual basis, of the development of the relationship; and
- (v) Close scrutiny of any unusual features, such as very large transactions, the use of government or central bank accounts, particular demands for secrecy, the use of cash or bearer bonds or other instruments which break an audit trail, the use of unknown financial institutions and regular transactions involving sums just below a typical reporting level.

There should be full documentation of the information collected in line with the policies to avoid or close business relationships with PEPs. If the risks are understood and properly addressed then the acceptance of such persons becomes a business/commercial decision as with all other types of customers.

87. All organizations should assess countries with which they have business relationships, and which are most vulnerable to corruption. One source of information is the Transparency Corruption Perceptions index at www.transparency.org

Non-Face-to-Face Customers

88. Business activities are sometimes asked to form business relationships with persons who are not available for a personal interview, for example in the case of non-resident customers. Business activities should apply equally effective customer identification procedures and on-going monitoring standards to non-face-to-face customers as for those available for personal interview.
89. Even though the same documentation can be provided by face-to-face and non-face-to-face customers, there is a greater difficulty in matching the customer with the documentation in the case of non-face-to-face customers.
90. In accepting business from non-face-to-face customers business activities should —
- (a) Apply equally effective customer identification procedures for non-face-to-face customers as for those available for interview;
 - (b) ensure that there are specific and adequate measures to mitigate the higher risk.
91. These measures to mitigate risk may include —
- (i) Certification of documents presented;
 - (ii) Requisition of additional documents to complement those which are required for non-face-to-face customers;
 - (iii) Independent verification of documents by contacting a third party.

Internet and Cyber Business

92. Any business activity provider offering services over the internet should implement procedures to verify the identity of its clients. Care should be taken to ensure that the same supporting documentation is obtained from internet customers as for other customers, particularly where face-to-face verification is not practical. In view of the additional risks of conducting business over the internet, businesses should apply enhanced due diligence and monitor on a regular basis, the business activity of customers over the internet.
93. Regarding the difficulties of following internet links between possible criminal proceeding and the individual attempting to launder such funds and finance terrorism, the FATF within its 2000 – 2001 typologies report offered the following suggestions —
- (a) Require Internet Service Providers (ISPs) to maintain reliable subscriber registers with appropriate identification information.

- (b) Require ISPs to establish log files with traffic data relating internet-protocol number to the subscriber and to telephone numbers used in the connection.
 - (c) Require that this information be maintained for a reasonable period.
 - (d) Ensure that this information may be available internationally in a timely manner when conducting criminal investigations.
94. Other products of emerging technology which require enhanced due diligence include —
- (a) smartcards;
 - (b) E-cash.
95. **Smartcards**
- Smartcards are plastic cards that contain a microchip that is encoded with details. Smartcards are also referred to as value cards or electronic purses. Such cards are particularly at risk for money laundering for the following reasons —
- (a) they provide anonymity, since the owner's details are not included on the card;
 - (b) they are more portable than cash; and
 - (c) they eliminate the paper trail associated with a transaction.
96. **E-Cash**
- In concept electronic cash or e-cash would replace the need for notes and coins for transactions carried out via the internet. With e-cash value is purchased from an authorized provider, similar to what obtains for the smartcard. The value is then stored to either a safe repository on-line or to the customer's home computer. When the e-cash is spent the corresponding value is then credited to a retailer's e-cash account which is later followed by the deposit to the retailer's regular bank account. The security of the e-cash system is mainly concerned with ensuring that value cannot be created by unauthorized institutions or that the value cannot be spent more than once.
97. In addition to the risk factors for money laundering identified above for smartcards, e-cash is particularly vulnerable because identification is made by a password (which can be stolen).

Emerging Technologies

In addition to the measures identified in paragraph 96, financial institutions should also apply enhanced due diligence when dealing with emerging technologies.

Financial institutions should have policies in place or take such measures as may be needed to prevent the misuse of technology developments for money laundering. The level of verification used should be appropriate to the risk associated with the particular product or service.

The institution should carry out a risk assessment to identify the types and levels of risk associated with their product applications and, whenever appropriate, they should implement multi-factor verification measures, layered security or other controls reasonably calculated to mitigate those risks.

Ongoing monitoring of these types of business relationships is required.

Exempt Cases

98. Unless a transaction is a suspicious one, verification is not required in the following defined cases, which fall into 2 categories: those which do not require third party evidence in support; and those which do. However, where an institution knows or suspects that laundering or terrorism financing is or may be occurring or has occurred, the exemptions and concessions as set out below do

not apply and the case should be treated as a case requiring verification (or refusal) and, more importantly, reporting.

CASES NOT REQUIRING THIRD PARTY EVIDENCE IN SUPPORT

Exempt institutional applicants

99. Verification of the institution or organization is not needed when the applicant for business is an entity itself subject either to these Guidelines or to their equivalent in another jurisdiction. Reasonable effort should be made to ensure that such entities actually exist and are contained on the relevant regulator's list of regulated institutions or organizations.

Small one-off transactions

100. Verification is not required in the case of small one-off transactions (whether single or linked) unless at any time between entry and termination it appears that two or more transactions which appeared to have been small one-off transactions are in fact linked and constitute a significant one-off transaction. For the purposes of these Guidelines, transactions which are separated by an interval of three months or more are not required, in the absence of specific evidence to the contrary, to be treated as linked.
101. These Guidelines do not require any business activity to establish a system specifically to identify any aggregate linked one-off transactions but business activities should exercise care and judgment in assessing whether transactions should be treated as linked. If, however, an existing system does indicate that 2 or more one-off transactions are linked, it should act upon this information in accordance with its vigilance system.

CASES REQUIRING THIRD PARTY EVIDENCE IN SUPPORT

Reliable Introductions

102. Verification may not be needed in the case of a reliable introduction from a locally regulated institution or business activity which does this preferably in the form of a written introduction (see suggested form at Appendix B). Judgment should be exercised as to whether a local introduction may be treated as reliable, utilizing the knowledge which the business activity has of local institutions generally, supplemented as necessary by appropriate enquiries. Details of the introduction should be kept as part of the records of the customer introduced.
103. Verification may not be needed where a written introduction is received from an introducer who is —
- (a) a professionally qualified person or independent financial advisor operating from a recognized foreign regulated institution or business activity; and
 - (b) the receiving institution is satisfied that the rules of his or her professional body or regulator (as the case may be) include ethical guidelines, which taken in conjunction with the money laundering regulations in his or her jurisdiction, include requirements at least equivalent to those in these Guidelines; and
 - (c) the individual concerned is reliable and in good standing and the introduction is in writing, including an assurance that evidence of identity would have been taken and recorded, which assurance may be separate for each customer.

Details of the introduction should be kept as part of the records of the customer introduced.

104. Verification is not needed where the introducer of an applicant for business is either an overseas branch or member of the same group as the receiving institution. In such cases, written confirmation or evidence of the relationship should be obtained from the holding or parent company.

105. To qualify for exemption from verification, the terms of business between the business activity and the introducer should require the latter to —
- (a) complete verification of all customers introduced to the business activity or to inform the business activity of any unsatisfactory conclusion in respect of any such customer;
 - (b) keep records in accordance with these Guidelines; and
 - (c) supply copies of any such records to the business activity upon demand.
106. In the event of any dissatisfaction on any of these, the business activity should (unless the case is otherwise exempt) undertake and complete its own verification of the verification subjects arising out of the application for business either by —
- (a) carrying out the verification itself; or
 - (b) relying on the verification of others in accordance with these Guidelines.
107. Where a transaction involves a business activity and an intermediary, each needs separately to consider its own position to ensure that its own obligations regarding verification and records are duly discharged.
108. The best time to undertake verification is not so much at entry as prior to entry. Subject to paragraphs 98 and 105, verification should whenever possible be completed before any transaction is completed. It would not be appropriate to complete settlement of the relevant transaction, with a third party, or dispatch documents of title before adequate verification is obtained.
109. If it is necessary for sound business reasons to carry out a significant one-off transaction before verification can be completed, this should be subject to stringent controls. A senior member of key staff may give appropriate authority. This authority should not be delegated. Any such decision should be recorded in writing. A suggested form of authority to deal with this type of situation is set out in Appendix C.
110. Verification, once begun, should normally be pursued either to a conclusion or to the point of refusal. If a prospective customer does not pursue an application, key staff may consider that this is in itself suspicious.
111. In the case of telephone business, where payment is or is expected to be made from a bank or other account, the verifier —
- (a) should satisfy himself; and
 - (b) should not remit the proceeds of any transaction to the applicant for business or his or her order until verification of the relevant subjects has been completed.

Methods of Verification

112. These Guidelines do not seek to specify what, in any particular case, may or may not be sufficient evidence to complete verification. They do set out what, as a matter of good practice, may reasonably be expected of business activities. Since, however, these Guidelines are not exhaustive; there may be cases where a business activity has properly satisfied itself that verification has been achieved by other means which it can justify as reasonable in all the circumstances.
113. Verification is a cumulative process. Except for small one-off transactions, it is not appropriate to rely on any single piece of documentary evidence.
114. The best possible documentation of identification should be required and obtained from the verification subject. For this purpose "best possible" is likely to mean that which is the most difficult to replicate or acquire unlawfully because of its reputable or official origin.

115. File copies of documents should, whenever possible, be retained. Alternatively, reference numbers and other relevant details should be recorded.
116. The process of verification should not be unduly influenced by the particular type of services being applied for.
117. It is important to obtain references from banks and other professional firms. These references should be requested by the business activity and be received directly from the banks and other firms providing such references. Under no circumstances should a letter of reference be accepted from the new customer as it could be forged or altered. Verify bank references and document confirmations.

Individuals

118. A personal introduction from a known and respected customer or member of key staff is often useful but it may not remove the need to verify the subject in the manner provided in these Guidelines. The introduction should in any case contain the full name and permanent address of the verification subject and relevant information contained in paragraph 120.
119. Save in the case of reliable introductions, the business activity should, whenever feasible, interview the verification subject in person.
120. The relevance and usefulness in this context of the following information should be considered —
 - (a) full name/s used;
 - (b) date and place of birth;
 - (c) nationality;
 - (d) current permanent address including postal code (Any address printed on a personal account cheque tendered to commence business if provided, should be compared with the address);
 - (e) telephone and fax number;
 - (f) occupation and name of employer (if self employed, the nature of the self employment).
121. In this context "current permanent address" means the verification subject's actual residential address, as it is an essential part of identity.
122. To establish identity the following documents are considered to be appropriate, in descending order of acceptability —
 - (a) current valid passport;
 - (b) national identity card;
 - (c) armed forces identity card; and
 - (d) driver's licence, which bears a photograph.
123. Documents sought should be pre-signed by, and if the verification subject is met face to face, preferably bear a photograph of the verification subject.
124. Documents which can be easily obtained in any name should not be accepted without verification —
 - (a) birth certificates;
 - (b) credit cards;
 - (c) business cards;
 - (d) national health or insurance cards;
 - (e) provisional health or insurance cards;

- (f) provisional driver's licences;
 - (g) student union cards.
125. It is acknowledged that there will sometimes be cases, particularly involving young persons and the elderly, where the appropriate documentary evidence of identity and independent verification of address are not available. In such cases a senior member of key staff could authorize the transaction if he is satisfied with the circumstances and should record these circumstances in the same manner and for the same period of time as the identification records.
126. If the verification subject is an existing customer of an organization acting as an intermediary in the application, the name and address of that organization and that entity's personal reference on the verification subject should be recorded.
127. If information cannot be obtained from the above-mentioned to enable verification to be completed a request may be made to another business activity or business activities for confirmation of such information from its/their records. A form of such request for confirmation (as opposed to a mere banker's reference) is set out in Appendix D. Failure of that organization to respond positively and without undue delay should put the requesting business activity on its guard.

Companies

128. All signatories should be duly accredited by the company.
129. The relevance and usefulness in this context of the following documents or their foreign equivalent) should be carefully considered —
- (a) Certificate of Incorporation (duly notarized where such body is incorporated in Saint Lucia);
 - (b) Notice of Directors;
 - (c) Notice of Secretary;
 - (d) The most recent annual return filed with the Registrar, duly notarized where such corporate body is incorporated outside Saint Lucia;
 - (e) The name(s) and address(es) of the beneficial owner/s or the person/s on whose instructions the signatories to the account are empowered to act;
 - (f) Articles of Association or by laws;
 - (g) Resolution, Bank Mandate, signed application form or any valid account opening authority, including full names of all directors and their specimen signatures and signed by no fewer than the number of directors required to make up a quorum;
 - (h) Copies of identification documents should be obtained from all directors and authorized signatories in accordance with the general procedure for the verification of the identity of individuals;
 - (i) Copies of Powers of Attorney or other authorities given by the directors in relation to the company;
 - (j) A signed director's statement as to the nature of the company's business;
 - (k) A statement of the source of funds should be completed and signed;
 - (l) For large corporate entities the following may be obtained; annual reports/audited financial statements, description and place of principal line(s) of business, list of major business units, suppliers and customers, etc. where appropriate; and
 - (m) A confirmation as described in paragraph 127.

130. As legal controls vary between jurisdictions, particular attention may need to be given to the place of origin of such documentation and the background against which it is produced.

Partnerships and Unincorporated Businesses

131. The relevance and usefulness of obtaining the following (or other foreign equivalent) should be carefully considered as part of the verification procedure —
- (a) The partnership agreement;
 - (b) The information listed in paragraph 129 in respect of the partners and managers relevant to the application for business; and
 - (c) A copy of the mandate from the partnership or unincorporated business authorizing the establishment of the business relationship and confirmation of any authorized signatories.

Clubs, Societies and Charities

132. In the case of transactions for clubs, societies and charities, the business activity should satisfy itself as to the legitimate purpose of the organization by, for example, requesting a copy of the constitution.

Trustees

133. A trustee should verify the identity of a settler/guarantor or any person adding assets to the trust in accordance with the procedures relating to the verification of identity of clients. In particular, the trustee should obtain the following minimum information —
- (a) *Settler or any person transferring assets to the trust.* —name, business, trade or occupation, and other information in accordance with the procedures relating to the verification of client identity outlined in these Guidelines;
 - (b) *Beneficiaries.* —name, address and other identification information such as passport number, etc.;
 - (c) *Protector.* —name, address, business occupation and any relationship to the settler;
 - (d) *Purpose and nature of the trust.* —a statement of the true purpose of the trust being established, even where it is a purpose or charitable trust;
 - (e) *Source of funds.* —identify and record the source(s) of funds settled on the trust and the expected level of funds so settled; and
 - (f) *Authorisation of payments.* —the trustee should also ensure that payments from the trust are authorized and made in accordance with its terms.

Politically Exposed Persons (PEPs)

134. Ongoing enhanced scrutiny must be applied to transactions by senior foreign or domestic political figures, their immediate family and closely related persons and entities (i.e politically exposed persons – PEPs). They include —
- (a) a senior official in the executive, legislative, administrative, military or judicial branches of a foreign or domestic government (whether elected or not);
 - (b) a senior official of a major foreign or domestic political party;
 - (c) any corporation, business or other entity formed by, or for the benefit of, a senior political figure;

- (d) 'immediate family' i.e. parents, siblings, spouse, children and in-laws as well as 'close associates' (i.e. person known to maintain unusually close relationship with PEPs).

135. All regulated entities must —

- (i) ascertain identity of the customer/client and or agent;
- (ii) obtain adequate documentation regarding the PEP;
- (iii) understand the PEP's anticipated business transactions;
- (iv) determine the PEP's source of wealth;
- (v) apply additional oversight to the PEP's business transactions.

136. Business activities should pay particular attention to —

- (a) requests to establish relations with business activity unaccustomed to doing business with foreign persons;
- (b) requests for secrecy with transaction e.g. booking transaction in the name of another person or entity whose beneficial owner is not disclosed or readily apparent;
- (c) use of accounts at the nation's central bank or other government-owned bank, or of government accounts, as the source of funds in a transaction;
- (d) routing of transactions into or through a secrecy jurisdiction;
- (e) enquiry by or on behalf of PEP regarding exceptions to reporting requirements.

137. A business activity should consult several sources of information to assist it in determining whether to conduct business with an individual who may be a PEP, including —

- (a) reports by non-government organizations that identify corruption, fraud and abuse e.g. Corruption Perceptions Index of Transparency International;
- (b) reports on corruption and money laundering issued by international financial institutions e.g. World Bank, and the International Monetary Fund (IMF);
- (c) information published on the World Wide Web by foreign countries;
- (d) the World Fact Book published by the Central Intelligence Agency (CIA).

Risk-based (KYC)

138. The means and mechanisms of laundering funds change. Accordingly institutions should be aware of emerging trends which create a greater risk for money laundering. Primary concern should be for determining the legitimacy of the source of funds entering the business system and the real owners of these funds. Risks may be categorized as high or low depending on the circumstances.

139. **Low Risk Indicators**

- (a) Those facility holders identified in regulation 99 as exempt e.g. licensed financial institutions and other entities which are subject to these Guidelines;
- (b) Saint Lucian residents whose business activities are serviced solely by financing arrangements via regulated financial institutions.

140. **High Risk Indicators**

- (a) Intermediary arrangements (where the real or beneficial owner of the funds is not the client/customer); Anonymity factor;

- (b) Non Saint Lucian residents;
- (c) Large cash transactions;
- (d) Transactions from countries or jurisdictions which have inadequate AML systems. Sources of relevant information for financial institutions include the following websites; The Financial Crimes Enforcement Network (FINCEN) at www.ustreas.gov/fincen for country advisories; the Office of Foreign Assets Control (OFAC) – www.treas.gov/ofac for information pertaining to US foreign policy and national security; and Transparency International – www.transparency.org for information on countries vulnerable to corruption.

Countries included in this listing should be treated as having financial institutions and business activities with no or poorly regulated AML systems.

- (e) Persons resident in or maintaining trading operations in locations that are known to have significant established organized crime environments;

Country Trends;

The following regions are considered to be high risk in terms of laundering activities –

- (i) Latin America;
- (ii) Pacific Rim Region;
- (iii) Central and South America;
- (iv) Central and Eastern Europe;
- (v) Africa (in particular, West Africa);
- (f) Persons resident in or maintaining trading operations in known drug producing/trans-shipment locations;
- (g) Persons from or maintaining trading operations in locations that are experiencing political instability or with a history of this;
- (h) PEPs.

Business activities are required to implement enhanced due diligence for transactions involving high risk activities. This requires –

- (i) stricter know-your-customer procedures e.g. more detailed information on customer's background, reputation, etc;
- (ii) management information systems in order to monitor these transactions with greater frequency than low risk transactions;
- (iii) senior management to monitor transactions.

RESULTS OF VERIFICATION

Satisfactory

141. Once verification has been completed (and subject to the keeping of records in accordance with these Guidelines), no further evidence of identity is needed when transactions are subsequently undertaken, except in cases where either doubt arises as to the identity of the client or about the veracity or adequacy of previously obtained customer identification data. Where doubts arise, the entire due diligence process must be carried out anew, from start to finish. This is known as the "duty of continuous verification."
142. The duty of continuous verification also requires the business activities to monitor transactions for their consistency continuously against the stated business purpose or the source of funds, or pattern.

143. The file of each applicant for business should show the steps taken and the evidence obtained in the process of verifying each verification subject or, in the appropriate cases, details of the reasons which justify the case being an exempt case.

Unsatisfactory

144. In the event of a failure to complete verification of any relevant verification subject or where there are no reasonable grounds for suspicion, any business relationship with, or one-off transaction for, the applicant for business should be suspended and any funds held to the application order returned in the form in which it was received, until verification is subsequently completed (if at all). Funds should never be returned to a third party but only to the source from which they came. If failure to complete verification itself raised suspicion, a report should be made to the Reporting Officer/Compliance Officer for determination as to how to proceed. Generally business activities should consider making a suspicious transaction report when unable to obtain satisfactory evidence or verification of identity of customers, agents or beneficial owners.

RECOGNITION OF SUSPICIOUS CUSTOMERS/TRANACTIONS

145. A suspicious transaction will often be one which is inconsistent with a customer's known legitimate business or activities. It follows that an important pre-condition of recognition of a suspicious transaction is for the business activity to know enough about the customer's business to know that a transaction or series of transactions is/are unusual.
146. Although these Guidelines tend to focus on new business relationships and transactions, institutions should be alert to the implications of the financial flows and transaction patterns of existing customers, particularly where there is a significant unexpected and unexplained change in the behaviour of the account.
147. Against such patterns of legitimate business, suspicious transactions should be recognizable as falling into one or more of the following categories —
- (a) any unusual financial activity of the customer in the context of his own usual activities;
 - (b) any unusual transaction in the course of his usual business activity;
 - (c) any unusually linked transactions;
 - (d) any unusual employment of an intermediary in the course of some transaction;
 - (e) any unusual method of settlement; and
 - (f) any unusual or disadvantageous early redemption of an investment product.
148. From time to time, the authorities or management may determine that because a high incidence of money laundering is associated with persons from certain countries or regions, additional precautions are required to safeguard against use of accounts or other facilities by such persons, their immediate relatives, associates and representatives. The source of wealth and economic activities that generated the level of wealth should be substantiated. Under these circumstances, it may be necessary to request a letter of reference (confirmed), in addition to other identification requirements, from a regulated bank which is not from the countries or regions in question.
149. The Compliance Officer should be well versed in the different types of transactions which the institution handles and which may give rise to opportunities for money laundering. Examples of common and relevant transaction types, are set out in Appendix A. These are not intended to be exhaustive.

Reporting of Suspicious

150. Reporting of suspicions is an important defence against possible accusation of assisting in the retention or control of the proceeds of money laundering/criminal conduct, or of acquiring, possessing or using the proceeds of criminal conduct. In practice, a Compliance Officer will normally only suspicions, without having any particular reason to suppose that the suspicious transaction or other circumstances relate to the proceeds of one sort of crime or another.
151. It should be noted in this context that the suspicion of criminal conduct is more than the absence of certainty that someone is innocent. It is rather an inclination to believe that there has been criminal conduct.
152. Institutions should ensure —
 - (a) that key staff know to whom their suspicions should be reported; and
 - (b) that there is a clear procedure for reporting such suspicions without delay to the Compliance Officer.

A suggested format of an internal report form is set out in Appendix E.
153. Key staff should be required to report any suspicion of money laundering either directly to their Compliance Officer, or if the institution so decides, to their line manager for preliminary investigation in the event that there are any known facts which may negate the suspicion.
154. Employees should comply at all times with the approved vigilance systems of their institution and will be treated as having met appropriate standards of vigilance if they disclose their suspicions to the Compliance Officer or other appropriate senior colleague according to the vigilance systems in operation in their institutions.
155. On receipt of a report concerning a suspicious customer or a suspicious transaction, the Compliance Officer should determine whether the information contained in such report supports the suspicion. He should investigate the details in order to determine whether in all the circumstances he in turn should submit a report to the FIA.
156. If the Compliance Officer decides that the information does substantiate a suspicion of money laundering, he or she should disclose this information immediately. If he or she is genuinely uncertain as to whether such information substantiates a suspicion, he or she should nevertheless submit the report. If in good faith he or she decides that the information does not substantiate a suspicion, he or she would be well advised to record fully the reasons for his or her decision not to report to the FIA in the event that his judgment is later found to be wrong.
157. It is for each business activity or group to consider whether its vigilance systems should require the Compliance Officer to report suspicions within the individual business activity or group to the inspection or compliance department at head office.

Reporting to the Financial Intelligence Authority

158. If the Compliance Officer decides that a disclosure should be made, a report, preferably in the form set out in Appendix F, should be sent to the FIA.
159. If the Compliance Officer considers that a report should be made urgently (e.g. where a customer is already under current investigation), initial notification to FIA should be made by facsimile.
160. The receipt of a report will be promptly acknowledged by the FIA. The report will be forwarded to trained financial investigation officers who alone will have access to it. They may seek further information from the reporting business activity and elsewhere. It is important to note that after a reporting business activity makes an initial report in respect of a specific suspicious transaction, that initial report does not relieve the business of the need to report further suspicions in respect of the same customer and the business activity should report any further suspicious transactions involving the customer.

161. Discreet inquiries will be made to confirm the basis of the suspicion but the customer is never approached. In the event of a prosecution the **source** of the information is protected, as far as the law allows. Maintaining the integrity of the confidential relationship between law enforcement agencies and business activity is regarded by the former as being of paramount importance.
162. Vigilance systems should require the maintenance of a register of all reports made to the FIA pursuant to this paragraph. Such register should contain details of —
- (a) the date of the report;
 - (b) the person who made the report;
 - (c) the person/s to whom the report was forwarded;
 - (d) a reference by which supporting evidence is identifiable; and
 - (e) the receipt of acknowledgement from the FIA.

Keeping of Records

163. Once a business relationship has been established, the business activity is required to maintain all relevant records on the identity and transactions of their customers, both locally and internationally, for seven (7) years, or longer if required by the Authority.
164. It may be necessary for business activities to retain business transaction records for a period exceeding the date of termination of the last business transaction where certain circumstances predate this event, for example —
- (a) date of termination of business relationship; or
 - (b) date of insolvency.

Time Limits

165. In order to facilitate the investigation of any audit trail concerning the transactions of their customers, business activities should observe the following —
- (a) *Entry records.* —businesses should keep all account opening records, including verification documentation and written introductions, for a period of at least **7 years** after termination.
 - (b) *Ledger records.* —institutions should keep all account ledger records for a period of at least **7 years** following the date on which the relevant transaction or series of transactions is completed.
 - (c) *Supporting records.* —institutions should keep all records in support of ledger entries, including cheques, for a period of at least **7 years** following the date on which the relevant transaction or series of transactions is completed.
166. Where an investigation into a suspicious customer or a suspicious transaction has been initiated, the FIA may request a business activity to keep records until further notice, notwithstanding that the prescribed period for retention has elapsed. Even in the absence of such a request, where a business activity knows that an investigation is proceeding in respect of its customer, it should not, without the prior approval of the FIA, destroy any relevant records even though the prescribed period for retention may have elapsed.

Contents of Records

167. Records in relation to verification will generally comprise —
- (a) a description of the nature of all the evidence received in relation to the identity of the verification subject; and

- (b) the evidence itself or a copy of it or, if that is not readily available, information reasonably sufficient to obtain such a copy.
168. Business activities should retain customer identification records, current files and business correspondence since it may be necessary to establish a financial profile of any suspected transaction as part of an investigation. To satisfy this requirement, additional information such as the following may be sought —
- (a) volume of funds involved in the transaction;
 - (b) origin of the funds;
 - (c) forms in which the funds were offered, e.g. cash or cheque;
 - (d) identification of the person undertaking the transaction including the names and addresses of the beneficial owners of the product and also any counter-party;
 - (e) form of instruction and authority.
169. Business activities should document a formal AML policy including evidence of compliance with sections 9(1)(f) and 11(b) of the Act relating to audit and training. At a minimum, records should be maintained on the following —
- (a) details and contents of the training programme;
 - (b) names of staff receiving training;
 - (c) dates of training sessions; and
 - (d) assessment of training.
170. All business activities should maintain transaction records in such a manner that will allow them to comply expeditiously with information requests from the Authority. The records must be sufficient to permit reconstruction of individual transactions.
171. A retrievable form may consist of —
- (a) an original hard copy;
 - (b) copies;
 - (c) microform; or
 - (d) computerized or electronic form.
172. Records held by third parties are not regarded as being in a readily retrievable form unless the business activity is reasonably satisfied that the third party is itself an entity which is able and willing to keep such records and disclose them to it when required.
173. Where the FIA wishes to view records which would ordinarily have been destroyed in accordance with a business activity's vigilance systems, the business activity is nonetheless required to conduct a search for those records and provide as much detail to the FIA as is possible.

Register of Enquires

174. A business activity should maintain a register of all enquiries made to it by the FIA. The register should be kept for a period of at least 7 years and separate from other records and should contain at a minimum the following details —
- (a) the date and nature of the enquiry; and
 - (b) details of the transaction involved.

Staff Training

175. Business activities have a duty to ensure that key staff receive sufficient training to alert them to the circumstances whereby they should report customers/clients

or their transactions to the Compliance Officer. Such training should include making key staff aware of the basic elements of –

- (a) the Act and any Regulations made under the Act, and in particular the personal obligations of key staff under the Act, as distinct from the obligations of their employers under the Act;
- (b) vigilance policy and vigilance systems;
- (c) the recognition and handling of suspicious transactions;
- (d) other pieces of AML legislation for example the Proceeds of Crime Act;
- (e) any Code of Conduct/Practice issued under regulatory legislation or voluntarily adopted by various industry associations; and
- (f) any additional guidelines and instructions issued by the FIA.

176. The effectiveness of a vigilance system is directly related to the level of awareness engendered in key staff, both as to the background of international crime against which the Act and other AML legislation have been enacted including these Guidelines as well as to the personal legal liability of each of them for failure to perform the duty of vigilance and to report suspicions appropriately.

Training Programmes

177. While each business activity should decide for itself how to meet the need to train members of its key staff in accordance with its particular commercial requirements, the following programmes will usually be appropriate.

178. Generally

Training should include –

- (a) the company's instruction manual;
- (b) a description of the nature and processes of money laundering;
- (c) an explanation of the underlying legal obligations contained in the Act and any Regulations made under the Act; and other AML legislation and guidelines;
- (d) an explanation of vigilance policy and systems, including particular emphasis on verification and the recognition of suspicious transactions and the need to report suspicions to the Compliance Officer (or equivalent).

179. Specific Appointees

(a) Cashier/dealers/salespersons/advisory staff

Key staff dealing directly with the public is the first point of contact with money launderers and their efforts are vital to the implementation of vigilance policy. They need to be aware of their legal responsibilities and the vigilance systems of the business activity, in particular the recognition and reporting of suspicious transactions. They also need to be aware that the offer of suspicious funds or the request to undertake a suspicious transaction should be reported to the Compliance Officer in accordance with vigilance systems, whether or not the funds are accepted or the transaction proceeded with.

(b) New customer and new business staff/processing and settlement staff

Key staff who deal with new business and the acceptance of new customers, or who process or settle transactions or the receipt of completed proposals and cheques, should receive the training given to cashiers, etc. In addition, verification should be understood and training should be given in the institution's procedures for entry and verification.

Such staff also needs to be aware that the offer of suspicious funds or the request to undertake a suspicious transaction may need to be reported to the Compliance Officer in accordance with vigilance systems, whether the funds are accepted or the transaction proceeded with.

(c) **Administration/operations supervisors and managers**

A higher level of instruction covering all aspects of vigilance policy and systems should be provided to those with the responsibility for supervising or managing staff. This should include –

- (i) the Act and other relevant money laundering legislation and any Regulations made under the Act;
- (ii) the offences and penalties arising from the relevant primary legislation for non-reporting or assisting money launderers or terrorism financiers;
- (iii) procedures in relation to the service of production and restraint orders;
- (iv) internal reporting procedures; and
- (v) the requirements for verification and records.

(d) **Compliance Officers**

In depth training concerning all aspects of the relevant laws, vigilance policy and systems will be required for the Compliance Officer. In addition, the Compliance Officer will require extensive initial and continuing instruction on the validation and reporting of suspicious transactions, on the feedback arrangements and on new trends of criminal activity.

(e) **Updates and Refreshers**

It will also be necessary to make arrangements for updating and refresher training at regular intervals to ensure that key staff remain familiar with and are updated as to their responsibilities.

PART IV – APPENDICES

APPENDIX A

Suspicious Transactions

1. Examples of Common Indicators

The following are examples of common indicators followed by examples of some specific types of business activities that may point to a suspicious transaction, whether completed or attempted. Please read sections 145 – 159 for general information about identifying suspicious transactions and how to use these indicators.

1.1 General

- (a) Client admits or makes statements about involvement in criminal activities.
- (b) Client does not want correspondence sent to home address.
- (c) Client appears to have accounts with several financial institutions in one area for no apparent reason.
- (d) Client conducts transactions at different physical locations in an apparent attempt to avoid detection.
- (e) Client repeatedly uses an address but frequently changes the names involved.

- (f) Client is accompanied and watched.
- (g) Client shows uncommon curiosity about internal systems, controls and policies.
- (h) Client presents confusing details about the transaction or knows few details about its purpose.
- (i) Client appears to informally record large volume transactions, using unconventional bookkeeping methods or "off-the-record" books.
- (j) Client over justifies or explains the transaction.
- (k) Client is secretive and reluctant to meet in person.
- (l) Client is nervous, not in keeping with the transaction.
- (m) Client is involved in transactions that are suspicious but seems blind to being involved in money laundering activities.
- (n) Client's home or business telephone number has been disconnected or there is no such number when an attempt is made to contact client shortly after transacting business.
- (o) Normal attempts to verify the background of a new or prospective client are difficult.
- (p) Client appears to be acting on behalf of a third party, but withholds that information.
- (q) Client is involved in activity out-of-keeping for that individual or business.
- (r) Client insists that a transaction be done quickly.
- (s) Inconsistencies appear in the client's presentation of the transaction.
- (t) The transaction does not appear to make sense or is out of keeping with usual or expected activity for the client.
- (u) Client appears to have recently established a series of new relationships with different financial entities and business activities.
- (v) Client attempts to develop close rapport with staff.
- (w) Client uses aliases and a variety of similar but different addresses.
- (x) Client spells his or her name differently from one transaction to another.
- (y) Client uses a post office box or general delivery address, or other type of mail drop address, instead of a street address when this is not the norm for that area.
- (z) Client provides false information or information that you believe is unreliable.
- (aa) Client offers you money, gratuities or unusual favours for the provision of services that may appear unusual or suspicious.
- (bb) Client pays for services or products using financial instruments, such as money orders or travelers cheques, without relevant entries on the face of the instrument or with unusual symbols, stamps or notes.
- (cc) You are aware that a client is the subject of a money laundering investigation.
- (dd) You are aware or you become aware, from a reliable source (that can include media or other open sources), that a client is suspected of being involved in illegal activity.
- (ee) A new or prospective client is known to you as having a questionable legal reputation or criminal background.

- (ff) Transaction involves a suspected shell entity (that is, a corporation that has no assets, operations or other reason to exist).

1.2 Accountants and accounting firms.

Please read sections 145 – 159 for general information about identifying suspicious transactions, whether completed or attempted and how to use these indicators. If you are an accountant, consider the following indicators when, you are carrying out certain activities on behalf of your client.

- (1) Client appears to be living beyond his or her means.
- (2) Client's receipt of cash money or high value cheques, which do not suit the volume of his work or the nature of his activity, particularly if they come from certain people who are not clearly or justifiably connected to the client.
- (3) Client has a history of changing bookkeepers or accountants yearly.
- (4) Client is uncertain about location of company records.
- (5) Company carries non-existent or satisfied debt that is continually shown as current on financial statements.
- (6) Company has no employees, which is unusual for the type of business.
- (7) Company is paying unusual consultant fees to offshore companies.
- (8) The client's disinterest in incurring losses or realizing extremely low profits in comparison with persons engaged in the same business, yet persisting in pursuing his activities.
- (9) Company shareholder loans are not consistent with business activity.
- (10) Examination of source documents shows misstatements of business activity that cannot be readily traced through the company books.
- (11) Company makes large payments to subsidiaries or similarly controlled companies that are not within the normal course of business.
- (12) Company acquires large personal and consumer assets (i.e., boats, luxury automobiles, personal residences and cottages) when this type of transaction is inconsistent with the ordinary business practice of the client or the practice of that particular industry.
- (13) Unjustified amounts of deposits in the client's account whose origin or cause is difficult to identify.
- (14) Company is invoiced by organizations located in a country that does not have adequate money laundering laws and is known as a highly secretive banking and corporate tax haven.
- (15) High volume of foreign transfers to or from the client's accounts or the increase in revenues and cash amounts he or she obtains in a sudden manner that is not commensurate with his usual incomes without any justifications.
- (16) Disproportionate amounts, frequency and nature of transactions carried out by the client that are not commensurate with the nature of his business, profession or known and declared activity, particularly if these transactions are carried out with suspicious countries that are not connected to his apparent business domain.
- (17) Repeated large amount cash transactions including foreign exchange transactions or cross-border fund movement when such types of transactions are not commensurate with the usual commercial activity of the client.

More information on which countries these characteristics may apply can be found on the Organization for Economic Co-operation and Development's web site (<http://www.oecd.org>).

1.3 Real Estate

Please read sections 145 – 159 for general information about identifying suspicious transactions, whether completed or attempted and how to use these indicators. If you are in the real estate industry, consider the following indicators when you act as an agent in the purchase or sale of real estate —

- (i) Client arrives at a real estate closing with a significant amount of cash.
- (ii) Client purchases property in someone else's name such as an associate or a relative (other than a spouse).
- (iii) Client does not want to put his or her name on any document that would connect him or her with the property or uses different names on Offer to Purchase, closing documents and deposit receipts.
- (iv) Client inadequately explains the last minute substitution of the purchasing party's name.
- (v) Client tries to register the real estate property at a price less than the actual value of the amount that will be paid, and pay the difference through a secret or unofficial arrangement.
- (vi) Client pays initial deposit with a cheque from a third party, other than a spouse or a parent.
- (vii) Client arranges the financing of purchase transactions, partially or in full through an unusual source or an offshore bank.
- (viii) Repeated buying of real estate properties whose prices do not suit the buyer's usual capacity according to the information available on him or as expected from him (due to the nature of his profession or business), which causes doubts that he is carrying out these transactions for other persons.
- (ix) Purchase of a number of real estate properties in a short period of time without expressing any interest in their location, condition, costs of repair and otherwise.
- (x) Client insists on providing signature on documents by fax only.
- (xi) Client over justifies or over explains the purchases.
- (xii) Client's home or business telephone number has been disconnected or there is no such number.
- (xiii) Client uses a post office box or General delivery address where other options are available.
- (xiv) Client wants to build a luxury house in non-prime locations.
- (xv) Client exhibits unusual concerns regarding the firm's compliance with government reporting requirements and the firm's AML policies.
- (xvi) Client exhibits a lack of concern regarding risks, commissions, or other transaction costs.
- (xvii) Client persists in representing his financial situation in a way that is unrealistic or that could not be supported by documents.
- (xviii) Transactions carried out on behalf of minors, incapacitated persons or other persons who, although not included in these categories, appear to lack the economic capacity to make such purchases.

- (xix) A transaction involving legal entities, when there does not seem to be any relationship between the transaction and the activity carried out by the buying company, or when the company has no business activity.
- (xx) Transactions in which the parties show a strong interest in completing the transaction quickly, without there being goods cause.
- (xxi) Transactions in which the parties are foreign or non-resident for tax purposes and their only purpose is a capital investment (that is, they do not show any interest in living at the property they are buying).
- (xxii) Transactions involving payments in cash or in negotiable instruments which do not state the true payer (for example, bank drafts), where the accumulated amount is considered to be significant in relation to the total amount of the transaction.
- (xxiii) Transactions in which the party asks for the payment to be divided into smaller parts with a short interval between them.
- (xxiv) Transactions in which payment is made in cash, bank notes, bearer cheques or other anonymous instruments.
- (xxv) Transactions which are not completed in seeming disregard for a contract clause penalizing the buyer with loss of the deposit if the sale does not go ahead.
- (xxvi) Recording of the sale of a building plot followed by the recording of the declaration of a completely finished new building at the location at an interval less than the minimum time needed to complete the construction, bearing in mind its characteristics.
- (xxvii) Transaction is completely anonymous – transaction conducted by lawyer – all deposit cheques drawn on lawyer's trust account.
- (xxviii) Client is known to have paid large remodelling or home improvement invoices with cash, on a property for which property management services are provided.
- (xxix) Client buys back a property that he or she recently sold.
- (xxx) Sale of the real estate property directly after buying it at a price less than the price of purchase.

1.4 Casinos

1.5.1 Please read sections 145 – 159 for general information identifying suspicious transactions, whether completed or attempted and how to use these indicators. If you are engaged in the casino business, consider the following indicators –

- (1) Client requests a winnings cheque in a third party's name or without a specified payee.
- (2) Acquaintances bet against each other in even-money games and it appears that they are intentionally losing to one of the party.
- (3) Client attempts to avoid the filing of a report for cash by breaking up the transaction.
- (4) Client requests cheques that are not for gaming winnings.
- (5) Client enquires about opening an account with the casino and the ability to transfer the funds to other locations when you do not know the client as a regular, frequent or large volume player.
- (6) Client purchases large volume of chips with cash, participates in limited gambling activity with the intention of creating a perception of significant gambling, and then cashes the chips for a casino cheque.

- (7) Client puts money into slot machines and claims accumulated credits as a jackpot win.
- (8) Client exchanges small denomination bank notes for large denomination bank notes, chips purchase voucher or cheques.
- (9) Client is known to use multiple names.
- (10) Client requests the transfer of winnings to the bank account of a third party or a known drug source country or to a country where there is no effective AML system.

1.5.2 More information on which countries these characteristics may apply to can be found at the following web sites —

- (a) The Financial Action Task Force's Web site (<http://www.fatfgafi.org>) has information about non-cooperative countries and territories in the fight against money laundering and territories financing (see "Current NCCT list" or "NDDTs FAQ").
- (b) The international Narcotics Control Strategy Report released by the Bureau for International Narcotics and Law Enforcement Affairs, U.S. Department of State (<http://www.state.gov>) is available under the "issues and Press" tab and the issues topic of "Narcotics".

1.5 Jewelers

1.5.1 Please read sections 145 – 159 for general information about identifying suspicious transactions, whether completed or attempted and how to use these indicators. Consider the following indicators if you purchase or sell precious metals, precious stones or jewellery —

- (a) Client's purchase of jewels of high value without selecting any particular specifications or with no clear justification.
- (b) Client's purchase of jewels whose high value does not correspond to what is expected from him (upon the identification of his profession or the nature of his business).
- (c) Unusual payment methods, such as large amounts of cash, multiple or sequentially numbered money orders, traveller's cheques, or cashier's cheques, or payment from third parties.
- (d) Attempts by client or supplier to maintain high degree of secrecy with respect to the transaction, such as request that normal business records not be kept.
- (e) Client is reluctant to provide adequate identification information when making a purchase.
- (f) Transactions that appear to be structured to avoid reporting requirements.
- (g) A client orders item, pays for them in cash, cancels the order and then received a large refund.
- (h) A client asking about the possibility of returning goods and obtaining a cheque (especially if the client requests that cheque be written to a third party).
- (i) A client paying for high-priced jewellery or precious metal with cash only.
- (j) Client's willingness to pay any price to obtain jewels of extravagant amounts without any attempt to reduce or negotiate price.
- (k) Purchases appear to be beyond the means of the client based on his stated or known occupation or income.

- (l) Client may attempt to use a third party cheque or a third party credit card.
- (m) Funds come from an offshore financial centre rather than a local bank.
- (n) Large or frequent payments made in funds other than E.C. dollars.
- (o) Transaction lacks business sense.
- (p) Purchases or sales that are not in conformity with standard industry practice.
- (q) Attempt to sell high value jewels at a price much less than their actual or market value.

1.6 Attorneys-Law

1.6.1 Please read section 145 – 159 for general information about identifying suspicious transactions, whether completed or attempted and how to use these indicators. If you are an Attorney-at-Law, consider the following indicators when you are carrying out certain activities on behalf of your client –

- (i) Client uses an unknown intermediary to approach attorney.
- (ii) Client wants to use foreign companies but does not seem to have a legitimate, legal or commercial reason for doing so.
- (iii) Client wishes to form or purchase a company with a corporate objective that is irrelevant to the client's normal profession or activities without a reasonable explanation.
- (iv) Client performs activities that are irrelevant to his or her normal activities or profession and cannot provide a reasonable explanation.
- (v) Client repeatedly changes attorneys within a short period of time without any reasonable explanation.
- (vi) Client often transfers funds or securities to a third party.
- (vii) Client is reluctant to discuss his or her financial affairs regarding behaviour that is inconsistent with his or her ordinary business practices.
- (viii) Client has a history of changing bookkeepers or accountants yearly.
- (ix) Client is uncertain about location of company records.
- (x) Client is invoiced by organizations located in a country that does not have adequate money laundering laws and is known for high secretive banking and as a corporate tax haven.
- (xi) Third party is present for all transactions but does not participate in the actual transaction.
- (xii) Client uses an attorney to structure deposits and purchase real estate.
- (xiii) Client does not want to put his or her own name on any document that would connect him or her with the property or uses different names on Offer to Purchase, closing documents and deposit receipts.
- (xiv) Client negotiates a purchase for market value or above asking price, but records a lower value on documents, paying the difference surreptitiously.

- (xv) Client's desire to create or buy a company that has a suspicious objective, does not realize profits or does not seem to be connected to his usual profession or related activities without being able to submit sufficient explanations to the attorney.
- (xvi) Client purchases property in the name of a nominee such as an associate or a relative (other than a spouse).
- (xvii) Client purchases multiple properties in a short time period and seems to have a few concerns about the location, condition, and anticipated repair costs, etc. of each property.
- (xviii) Client insists on providing signature on documents by fax only.
- (xix) Client frequently makes large investments in stocks, bonds, investment trusts or other securities in cash or by cheque within a short time period, which is inconsistent with the normal practice of the client.
- (xx) The entry of matching buying and selling of particular securities or futures contracts (called match trading), creating the illusion of trading.
- (xxi) Client is willing to deposit or invest at rates that are not advantageous or competitive.
- (xxii) Client's documentation to ascertain identification, support income or verify employment is provided by an intermediary who has no apparent reason to be involved.
- (xxiii) Client seems uncertain with terms of credit or cost associated with completion of a loan transaction.
- (xxiv) Client frequently uses trust accounts for transactions where it may not make business sense to do so.
- (xxv) The client sells assets or real estate properties repeatedly without realizing any profit margin or submitting a reasonable explanation in this respect.
- (xxvi) Client's receipt of cash money or high value cheques, which do not suit the volume of his work or the nature of his activity, particularly if they come from certain people who are not clearly or justifiably connected to the client.
- (xxvii) Repeated large amount cash transactions including foreign exchange transactions or cross-border fund movement when such types of transactions are not commensurate with the usual commercial activity of the client.
- (xxviii) The client request, upon having an attorney, to incorporate a company to deposit the services of the incorporation fees or the capital to/in the bank account of the attorney through multiple accounts that he has no relation to without a reasonable justification.

1.7 Car Dealerships

1.7.1 Please read section 145 – 159 for general information about identifying suspicious transactions, whether completed or attempted and how to use these indicators. Consider the following indicators if you purchase or sell vehicles –

- (xxix) Customer arrives at a business with a significant amount of cash to purchase a vehicle.
- (xxx) Customer refuses to produce personal identification documents for the transaction to be completed.

- (xxxix) Last minute cancellation of order, which means that funds would have to be reimbursed to the customer via business cheque.
- (xxxii) Customer purchases vehicle without inspecting it.
- (xxxiii) Customer purchases multiple vehicles in a short time period, and seems to have few concerns about the type, cost, etc.
- (xxxiv) Customer purchases vehicles and registers them in "Rental".
- (xxxv) Customer is known to have a criminal background.
- (xxxvi) Customer uses multiple names on required documents.
- (xxxvii) Customer does not want to put his or her name on any documents that would connect him/her with the purchase of the said vehicle(s).

APPENDIX B

Local Reliable Introduction

Name and address of introducer:

Name of applicant for business:

Address of applicant for business:

.....

.....

Telephone Number of applicant for business:

Fax Number of applicant for business:

1. We are an institution/business activity regulated by **[name of regulatory body]** in **[country]**.
2. We are providing this information in accordance with paragraph 106 of the Guidelines.

(Please tick 3A or 3B, and 3C or 3D, Alternatively, tick 3E).

3A The applicant for business was an existing customer of ours as at **[date]** Or

3B We have completed verification of the applicant for business and his or her/ its name and address as set out at the head of this introduction corresponds with our records.
And:

3C The applicant for business is applying on his own behalf and not as nominee, trustee or in a fiduciary capacity for any other person;
Or

3D The applicant for business is acting as nominee, trustee or in a fiduciary capacity for other persons whose identity has been established by us and appropriate documentary evidence to support the identification is held by us and can be produced on demand.
Alternatively

3E We have not completed verification of the applicant for business the following reason:

The above information is given in strict confidence for your own use only and without any guarantee, responsibility or liability on the part of this institution or its officials.

Signed:

Full name:

Official position:

Notes on Completion of the Local Reliable Introduction

1. The full name and address of the person the introducer is introducing should be given. Separate introduction should be provided for trustees, etc. The identity of each person who has power to conduct business should be given.
2. It is not necessary to verify the identity of clients of the introducer who were clients before the introduction of these Guidelines but the introducer should ensure that the name and address of the client is accurate and complete and in accordance with its records.
3. 3B should be ticked if the introducer has satisfactorily verified the identity and address of the client and has adequate records to demonstrate that fact under any money laundering guidance applicable to it. The receiving business activity is not obliged to undertake any future verification of identity.
4. If 3E is ticked, the introducer should give an explanation in deciding whether or how to undertake verification of identity.
5. The introduction should be signed by a director of the introducer or by someone with capacity to bind the firm.

APPENDIX C

Authority to Deal before Conclusion of Verification

Name of business activity:

Name of introducer:

Address of introducer:

Introducer's regulator:

Introducer's registration/licence number:

Name of applicant for business:

Address of application for business (if known):

.....

.....

Telephone number of applicant for business:

Fax number of applicant for business:

By reason of the exceptional circumstances set out below and notwithstanding that verification of the identity of the applicant for business or of a verification subject relating to the application has not been concluded by us in accordance with the Guidelines issued by the Financial Intelligence Authority, I hereby authorize:

- The entering into a business relationship with ourselves in the name of the applicant for business
- The carrying out by ourselves of a significant one-off transaction for the applicant for business (delete as applicable)

The exceptional circumstances are as follows:

I confirm that a copy of this authority has been delivered to the Compliance Officer of this institution

Signed:

Full Name:

Official Position:

Date:

Notes: This authority should be signed by a senior manager or other equivalent member of key staff in person. It is not delegable.

APPENDIX D

Request for Verification of Customer Identity

To: [Address of financial institution/business activity to which Request is sent]

From: [Stamp of business activity sending the letter]

Dear Sirs

REQUEST FOR VERIFICATION

In accordance with the Anti Money Laundering Guidelines issued by Saint Lucia’s Financial Intelligence Authority, we write to request your verification of the identity of our prospective customer detailed below.

Full name of customer:

Title (Mr./Mrs./Miss/Ms) *specify*:

Address including postcode:

(as given by customer):

Date of birth:

Example of customer’s signature:

Please respond positively and promptly by returning the tear-off portion below.

To: The Manager (originating branch) From: (Receiving Institution/business activity)

Request for verification of the identity of (title and full name of customer) With reference to your enquiry dated we:

- 1. Confirm that the above customer is/is not known to us.
- 2. Confirm/cannot confirm the address shown in your enquiry.
- 3. Confirm/cannot confirm that the signature reproduced in your enquiry appears to be that of the above customer.

The above information is given in strict confidence, for your private use only, and without any guarantee or responsibility on the part of this institution or its officials.

Signed:

Full name: Position:

APPENDIX E

Internal Report Form

NAME OF CUSTOMER/PROSPECTIVE CUSTOMER:

DATE(S) OF TRANSACTION

DATE OF CUSTOMERS BIRTH:

DD /MM /YY

PASSPORT NUMBER:

IDENTIFICATION AND REFERENCES:

CUSTOMER’S ADDRESS:

DETAILS OF TRANSACTIONS AROUSING SUSPICION:

As relevant:

Amount (Currency) Date of Receipt
Sources of Funds:

Other Relevant Information:

Name and Position of Employee making Report:

.....

Signature: Date:

Compliance Officer:

(The Compliance Officer should briefly set out the reason for regarding the transactions to be reported as suspicions or, if he decides against reporting, his reasons for that decision.)

Signature of Compliance Officer: Date:

Senior Management Approval:

Name of Senior Manager:

Approved/Rejected (delete as appropriate) Date:

REASONS:

DATE REPORT MADE TO AUTHORITY (if appropriate):

APPENDIX F

Disclosure to the Financial Intelligence Authority

- (1) It would be of great assistance to the FIA if disclosures were made in the standard form at the end of this Appendix.
- (2) Disclosures may be delivered in sealed and confidential envelopes by hand, by post, or, in urgent cases, by **fax**.
- (3) The quantity and quality of data delivered to the FIA should be such as
 - to indicate the grounds for suspicion;
 - to indicate any suspected offence; and
 - to enable the Investigating Officer to apply for a court order, as necessary.
- (4) The receipt of disclosure will be acknowledged by the FIA.
- (5) Such disclosure will usually be delivered and access to it is made available only to an appropriate investigating or other law enforcement agency. In the event of prosecution the source of data will be protected as far as the law allows.
- (6) Neither the FIA nor an investigating officer will approach the customer in connection with the investigation unless criminal conduct is identified.
- (7) The FIA and an investigating officer may seek additional data from the reporting institution and other sources with or without a court order. Enquiries may be made discreetly to confirm the basis of a suspicion.
- (8) The FIA will, so far as possible and on request, promptly supply information to the reporting institution to enable it to be kept informed as to the current status of a particular investigation resulting from its disclosure.
- (9) It is an important part of the reporting institution's vigilance systems that all contacts between its departments and branches and the FIA be copied to the Reporting Officer/Compliance Officer so that he can maintain an informed overview.

SUSPICIOUS ACTIVITY REPORT

S/A 2 – Page 2<XB>

19. Reasons for Suspicion

The current status shown, whilst accurate at the time of making this report, should not be treated as a basis for any subsequent decision without reviewing the up-to-date position.

Please do not hesitate to contact the Financial Intelligence Authority if you require any further assistance.

Yours faithfully

Financial Intelligence Authority

APPENDIX H

Glossary

<i>Applicant for business:</i>	the party to a Saint Lucia institution that they enter into a business relationship or one-off transaction. The party may be an individual or an institution. In the former case, therefore, the applicant for business (if the case is not exempt from the need for verification) will be synonymous with the verification subject; if the applicant for business is an institution however, it is likely to comprise a number of verification subjects.
<i>Business relationship:</i>	(As opposed to a one-off transaction) A continuing arrangement between two or more parties one of whom is acting in the course of business (typically the institution and the customer/client) to facilitate the carrying out of transactions — <ol style="list-style-type: none">(1) on a frequent, habitual or regular basis; and(2) where the monetary value of dealings in the course of the arrangement is not known or capable of being known at entry.
<i>Entry:</i>	The beginning of either a one-off transaction or a business relationship. It triggers the requirement of verification of the verification subject (except in exempt cases). Typically, this will be — <ol style="list-style-type: none">(1) the opening of an account; or(2) the signing of a terms of business agreement.
<i>Key staff:</i>	Any employees of a business activity who deal with customers/clients or their transaction.
<i>One-off transaction:</i>	Any transaction carried out other than in the course of an established business relationship. It falls into one of two types — <ol style="list-style-type: none">(1) the significant suspicious one-off transaction;(2) the small one-off transaction <p>A business relationship is an established business relationship where an institution has obtained, under procedures maintained in accordance with these Guidelines, satisfactory evidence of identity of the person who, in relation to the formation of that business relationship, was the applicant for business.</p>
<i>Compliance Officer:</i>	A senior manager or director appointed by an institution to have or vigilance policy and vigilance systems, to decide whether suspicious transactions should be reported, and to report to the FIA if he or she so decides.
<i>Significant one-off Transaction:</i>	A one-off transaction exceeding whether a single transaction or consisting of a series of linked one-off transactions, or, in the case of an insurance contract, consisting of a series of premiums in any one year.

Money Laundering (Prevention) (Declaration of source of funds) (Forms) Regulations

(Statutory Instrument 15/2013)

Statutory Instrument 15/2013 .. in force 11 March 2013

ARRANGEMENT OF REGULATIONS

- 1. Citation
 - 2. Interpretation
 - 3. Declaration of source of funds
 - 4. Negative Resolution
- Schedule

**MONEY LAUNDERING (PREVENTION) (DECLARATION OF SOURCE OF FUNDS)
(FORMS) REGULATIONS – SECTIONS 21 AND 43**

Commencement [11 March 2013]

1. Citation

These Regulations may be cited as the Money Laundering (Prevention) (Declaration of source of funds) (Forms) Regulations.

2. Interpretation

In these Regulations “**principal Act**” means the Money Laundering (Prevention) Act.

3. Declaration of source of funds

(1) The declaration of source of funds required for transactions with a financial institution exceeding \$25,000 must be submitted in the form prescribed in Form 1 of the Schedule.

(2) The declaration of source of funds required for transactions with a person engaged in other business activity exceeding \$25,000 must be submitted in the form prescribed in Form 2 of the Schedule.

4. Negative Resolution

These Regulations are subject to a negative resolution of the House of Assembly and the Senate.

[Regulation 3]

Schedule

Form 1

Declaration of Source of Funds for transaction exceeding \$25,000 with a financial institution

<i>Name and Address of Financial Institution</i>		<i>Date of Transaction (dd/mm/yy)</i>	
		<i>Account Number:</i>	
DECLARATION OF SOURCE OF FUNDS FORM			
Section 28 of the Money Laundering (Prevention) Act			
Information on Business or Depositor (if different to account holder)			
NAME			
Current Address			
Resident Status:		Resident	Non-resident
Date of Birth	Place of Birth	Nationality	Occupation
Telephone Numbers	Home:	Work:	Mobile:
Information on account holder			

Name							
Date of Birth		Place of Birth		Nationality		Occupation	
Telephone Numbers		Home:		Work:		Mobile:	
Resident Status:		Resident		Non-resident			
Identification (Valid Picture ID required)							
National ID		Passport		Driver's Licence		Other	
						Identification detail	
Description/Nature of Business Transaction:							
Deposit <input type="checkbox"/> Wire Transfer <input type="checkbox"/> Currency exchange <input type="checkbox"/> Mandatory Instrument <input type="checkbox"/> Other <input type="checkbox"/> (specify)							
Amount and Currency							
FINANCIAL INSTITUTION ARE REQUIRED BY LAW TO VERIFY THE SOURCE OF FUNDS BEING DEPOSITED BEFORE ACCEPTING DEPOSITS AND TO DISCLOSE SUCH INFORMATION TO LAW ENFORCEMENT AUTHORITIES IF REQUIRED. THE MAKING OF A FALSE DECLARATION AS TO THE SOURCE OF FUNDS CONSTITUTES AN OFFENCE UNDER SECTION 21(2) OF THE MONEY LAUNDERING (PREVENTION) ACT. I DECLARE THAT THE SOURCE OF FUNDS IS: (Show supporting evidence, e.g. Receipt, invoice, title deeds etc.)							
Transaction Approved: Yes <input type="checkbox"/> No <input type="checkbox"/> (If no state reason)							
Depositer's Signature:		Transaction taken by: (signature and title)			Witness		

Form 2

Declaration of Source of Funds for transactions exceeding \$25, 000.00 with a person engaged in other business activities

Name of Address of Business Activity				Date of Transaction: (dd/mm/yy)			
DECLARATION OF SOURCE OF FUNDS FORM Section 21 of the Money Laundering (Prevention) Act							
Customer/Client Information							
NAME							
Current Address:							
Resident Status:		Resident		Non-resident			
Date of Birth		Place of Birth		Nationality		Occupation	
Telephone Numbers		Home:		Work:		Mobile:	
Customer/Client Agent Information (if applicable)							
Name:							
Date of Birth		Place of Birth		Nationality		Occupations	
Telephone Numbers		Home:		Work:		Mobile:	
Resident Status:		Resident		Non-resident			
Identification: (Valid Picture ID required)							
National ID		Passport		Driver's Licence		Other	
						Identification details:	
Description/Nature of Business Transaction							
Amount and Currency							
FINANCIAL INSTITUTIONS ARE REQUIRED BY LAW TO VERIFY THE SOURCE OF FUNDS BEING DEPOSITED BEFORE ACCEPTING DEPOSITS AND TO DISCLOSE SUCH INFORMATION TO LAW ENFORCEMENT AUTHORITIES IF REQUIRED. THE MAKING OF A FALSE DECLARATION AS TO THE SOURCE OF FUNDS CONSTITUTES AN OFFENCE UNDER SECTION 21(2) OF THE MONEY LAUNDERING (PREVENTION) ACT. I DECLARE THAT THE SOURCE OF FUNDS IS: (Show supporting evidence, e.g. Receipt, invoice, title deeds etc.)							

Transaction Approved: Yes <input type="checkbox"/> No <input type="checkbox"/> (If no state reason)		
Customer's Signature:	Transaction taken by: (signature and title)	Witness
